

#### American Financial Group, Inc.

**Investor Supplement - Second Quarter 2019** 

August 6, 2019

American Financial Group, Inc.

Corporate Headquarters

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#### American Financial Group, Inc. **Financial Highlights**

(in millions, except per share information)

			Thre	ee M	onths End	ded					Six Mon	ths l	Ended
	 5/30/19		3/31/19	1	2/31/18		9/30/18		6/30/18	0	6/30/19	0	6/30/18
Highlights													
Net earnings (loss)	\$ 210	\$	329	\$	(29)	\$	204	\$	210	\$	539	\$	355
Core net operating earnings	192		184		159 <sup>°</sup>		198		185		376		404
Total assets	67,697		66,132		63,456		64,190		61,834		67,697		61,834
Adjusted shareholders' equity (a)	5,260		5,201		4,898		5,103		4,920		5,260		4,920
Property and Casualty net written premiums	1,264		1,147		1,208		1,456		1,257		2,411		2,359
Annuity statutory premiums	1,349		1,395		1,482		1,378		1,399		2,744		2,547
Per share data													
Diluted earnings per share	\$ 2.31	\$	3.63	\$	(0.33)	\$	2.26	\$	2.31	\$	5.94	\$	3.92
Core net operating earnings per share	2.12		2.02		1.75		2.19		2.04		4.14		4.46
Adjusted book value per share (a)	58.49		58.02		54.86		57.22		55.24		58.49		55.24
Cash dividends per common share	1.9000		0.4000		1.9000		0.3500		1.8500		2.3000		2.2000
Financial ratios													
Annualized return on equity (b)	16.0%		25.9%		(2.3%)		16.3%		17.1%		21.0%		14.8%
Annualized core operating return on equity (b)	14.7%		14.5%		12.6%		15.8%		15.1%		14.6%		16.9%
Property and Casualty combined ratio - Specialty:													
Loss & LAE ratio	60.2%		58.9%		62.7%		64.3%		59.7%		59.6%		58.8%
Underwriting expense ratio	 34.8%		33.6%		29.3%		31.4%		34.0%		34.2%		34.0%
Combined ratio - Specialty	 95.0%	_	92.5%	_	92.0%	_	95.7%	_	93.7%	_	93.8%		92.8%
Net spread on fixed annuities:													
Net interest spread on fixed annuities - new method	2.08%		2.01%		1.94%		2.08%		2.28%		2.05%		2.30%
Net spread earned on fixed annuities:													
Core operating - new method	1.11%		1.08%		0.98%		1.16%		1.34%		1.10%		1.35%
Non-core - new method:													
Previously reported in core operating	n/a		(0.12%)		(0.73%)		0.19%		(0.16%)		(0.06%)		0.01%
Currently reported in non-core	(0.35%)		n/a		n/a		n/a		n/a		(0.18%)		n/a

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments, a reconciliation to the GAAP measure is on page 21. (b) Excludes accumulated other comprehensive income.



## American Financial Group, Inc. Summary of Earnings

				Thr	ree Mo	onths End	ded				S	ix Month	s End	ded
	6/3	30/19	3/	31/19	12	/31/18	09/3	0/18	06	/30/18	06	/30/19	06/	30/18
Property and Casualty Insurance	Φ.		Φ.	0.7	Φ.	404	Φ.		Φ.	70	Φ.	4.40	Φ.	400
Underwriting profit	\$	59	\$	87	\$	101	\$	56	\$	72	\$	146	\$	163
Net investment income		124		104		115		108		115		228		215
Other income (expense)		(8)		(6)		(2)		(6)		(7)		(14)		(10)
Property and Casualty Insurance operating earnings		175		185		214		158		180		360		368
Annuity earnings		104		90		20		117		99		194		224
Interest expense of parent holding companies		(17)		(16)		(16)		(15)		(16)		(33)		(31)
Other expense		(25)		(27)		(13)		(22)		(32)		(52)		(59)
Pre-tax core operating earnings		237		232		205		238		231		469		502
Income tax expense		45		48		46		40		46		93		98
Core net operating earnings		192		184		159		198		185		376		404
Non-core items, net of tax:														
Realized gains (losses) on securities		45		145		(188)		27		25		190		(49)
Annuity non-core earnings, net of taxes		(27)		-				-		-		(27)		
Special A&E charges:														
Property and Casualty Insurance run-off operations		-		-		-		(14)		-		-		-
Former Railroad and Manufacturing operations		-		-		-		(7)		-		-		-
Net earnings	\$	210	\$	329	\$	(29)	\$	204	\$	210	\$	539	\$	355



### American Financial Group, Inc. Earnings Per Share Summary

(in millions, except per share information)

				Thre	e M	onths End	led					Six Mont	hs E	nded
		/30/19	;	3/31/19	1:	2/31/18		9/30/18	- 6	5/30/18	0	6/30/19	0	6/30/18
Core net operating earnings	<u>\$</u>	192	\$	184	\$	159	\$	198	\$	185	\$	376	<u>\$</u>	404
Net earnings	<u>\$</u>	210	\$	329	\$	(29)	\$	204	\$	210	<u>\$</u>	539	\$	355
Average number of diluted shares - core Average number of diluted shares - net		90.981 90.981		90.695 90.695		90.668 89.278		90.731 90.731		90.663 90.663		90.839 90.839		90.549 90.549
<u>Diluted earnings per share:</u> Core net operating earnings per share	\$	2.12	\$	2.02	\$	1.75	\$	2.19	\$	2.04	\$	4.14	\$	4.46
Realized gains (losses) on securities Annuity non-core earnings, net of taxes Special A&E charges:		0.48 (0.29)		1.61 -		(2.08)		0.31		0.27		2.09 (0.29)		(0.54)
Property and Casualty Insurance run-off operations Former Railroad and Manufacturing operations		-		-		-		(0.16) (0.08)		-		-		-
Diluted earnings per share	\$	2.31	\$	3.63	\$	(0.33)	\$	2.26	\$	2.31	\$	5.94	\$	3.92



# American Financial Group, Inc. Property and Casualty Insurance - Summary Underwriting Results (GAAP) (\$ in millions)

				Three	Мо	nths Ende	d					Six Mont	ns Ei	nded
		6/30/19	3	3/31/19		12/31/18		9/30/18	_ (	6/30/18	0	6/30/19	06	6/30/18
Property and Transportation Specialty Casualty Specialty Financial Other Specialty	\$	4 47 21 (12)	\$	39 36 13	\$	64 22 20 (4)	\$	- 49 9 (3)	\$	23 29 22 (1)	\$	43 83 34 (12)	\$	56 70 37 2
Underwriting profit - Specialty		60		88	_	102		55		73		148		165
Other core charges, included in loss and LAE Underwriting profit - Core		<u>1</u> 59		1 87	_	1 101	_	(1) <b>56</b>		1 <b>72</b>		2 146		2 163
Special A&E charges, included in loss and LAE		-		-		-		(18)		-		-		-
Neon exited lines charge, included in loss and LAE Underwriting profit (loss) - Property and Casualty Insurance	\$	59	\$	87	\$	101	\$	38	\$	72	\$	146	\$	163
Included in results above:  Current accident year catastrophe losses:										_				
Catastrophe reinstatement premium Catastrophe loss	\$	- 12	\$	- 12	\$	(1) 39	\$	3 35	\$	- 16	\$	- 24	\$	- 29
Total current accident year catastrophe losses	\$	12	\$	12	\$	38	\$	38	\$	16	\$	24	\$	29
Prior year loss reserve development (favorable) / adverse	<u>\$</u>	(41)	\$	(45)	\$	(61)	\$	(31)	\$	(44)	\$	(86)	\$	(100)
Combined ratio: Property and Transportation Specialty Casualty Specialty Financial Other Specialty Combined ratio - Specialty		99.1% 92.5% 85.6% 135.1% <b>95.0%</b>		89.0% 94.2% 91.4% 98.9% <b>92.5%</b>		86.5% 96.5% 85.5% 112.3% <b>92.0%</b>		100.0% 92.1% 94.4% 103.0% <b>95.7%</b>		93.9% 95.1% 85.6% 105.5% <b>93.7%</b>		94.2% 93.4% 88.6% 116.7% <b>93.8%</b>		92.2% 94.0% 87.9% 98.7% <b>92.8%</b>
Other core charges Special A&E charges Combined ratio		0.1% 0.0% 95.1%		0.1% 0.0% 92.6%	_	0.0% 0.0% 92.0%	_	0.0% 1.5% <b>97.2%</b>	_	0.0% 0.0% 93.7%		0.1% 0.0% 93.9%		0.0% 0.0% 92.8%
Combined ratio excl. catastrophe and prior year development		97.5%		95.4%		93.7%		96.8%		96.2%		96.5%		96.0%
Loss and LAE components - property and casualty insurance Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio		62.7% (3.3%) 0.9% <b>60.3%</b>		61.8% (3.9%) 1.1% <b>59.0%</b>	_	64.4% (4.7%) 3.0% <b>62.7%</b>	_	65.4% (2.2%) 2.6% <b>65.8%</b>		62.2% (3.9%) 1.4% <b>59.7%</b>		62.3% (3.6%) 1.0% <b>59.7%</b>		62.0% (4.5%) 1.3% 58.8%
LUSS dilu LAL Idliu		00.3%		Jy.U%	_	02.1%	_	03.0%		JJ.1 /0		Jy.1 70		J0.0 <sup>-</sup> / <sub>0</sub>



#### American Financial Group, Inc. Specialty - Underwriting Results (GAAP)

				Three	Мо	nths End	ed				5	Six Month	s Eı	nded
	6	/30/19	;	3/31/19	1:	2/31/18	9	/30/18	6	/30/18	06	6/30/19	06	6/30/18
Gross written premiums Ceded reinsurance premiums	\$	1,664 (400)	\$	1,535 (388)	\$	1,613 (405)	\$	2,104 (648)	\$	1,665 (408)	\$	3,199 (788)	\$	3,123 (764)
Net written premiums Change in unearned premiums		1,264 (64)		1,147 26		1,208 62		1,456 (129)		1,257 (96)		2,411 (38)		2,359 (91)
Net earned premiums	_	1,200		1,173		1,270		1,327		1,161		2,373		2,268
Loss and LAE Underwriting expense		722 418		691 394		796 372		855 417		692 396		1,413 812		1,332 771
Underwriting profit	\$	60	\$	88	\$	102	\$	55	\$	73	\$	148	\$	165
Included in results above: Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	-	\$	-	\$	(1)	\$	3	\$	-	\$	-	\$	-
Catastrophe loss		12	_	12	_	39	_	35	_	16	_	24	_	29
Total current accident year catastrophe losses	<u>\$</u>	12	\$	12	\$	38	\$	38	\$	16	<u>\$</u>	24	\$	29
Prior year loss reserve development (favorable) / adverse	<u>\$</u>	(42)	\$	(46)	\$	(61)	\$	(49)	\$	(45)	\$	(88)	\$	(102)
Combined ratio:														
Loss and LAE ratio		60.2%		58.9%		62.7%		64.3%		59.7%		59.6%		58.8%
Underwriting expense ratio		34.8%		33.6%		29.3%		31.4%		34.0%		34.2%	_	34.0%
Combined ratio		<u>95.0%</u>	_	92.5%		92.0%		<u>95.7%</u>		93.7%		93.8%	_	92.8%
Combined ratio excl. catastrophe and prior year development		97.5%		95.4%		93.7%	_	96.8%	_	96.2%		96.5%		96.0%
Loss and LAE components:														
Current accident year, excluding catastrophe loss		62.7%		61.8%		64.4%		65.4%		62.2%		62.3%		62.0%
Prior accident year loss reserve development		(3.4%)		(4.0%)		(4.7%)		(3.7%)		(3.9%)		(3.7%)		(4.5%)
Current accident year catastrophe loss		0.9%		1.1%		3.0%		2.6%		1.4%		1.0%		1.3%
Loss and LAE ratio		60.2%	_	<u>58.9%</u>		62.7%	_	64.3%		<u>59.7%</u>		<u>59.6%</u>	_	58.8%



# American Financial Group, Inc. Property and Transportation - Underwriting Results (GAAP) (\$ in millions)

				Three	Мо	nths Ende	ed					Six Months	s End	ded
	6	/30/19	3	3/31/19	1	2/31/18	9	/30/18	6	30/18	0	6/30/19	00	6/30/18
Gross written premiums Ceded reinsurance premiums	\$	579 (157)	\$	439 (95)	\$	651 (203)	\$	953 (393)	\$	615 (193)	\$	1,018 (252)	\$	1,041 (295)
Net written premiums Change in unearned premiums		422 (43)		344 17		448 31		560 (34)		422 (48)		766 (26)		746 (22)
Net earned premiums		379		361		479		526		374		740		724
Loss and LAE Underwriting expense		259 116		225 97		327 88		406 120		239 112		484 213		459 209
Underwriting profit	<u>\$</u>	4	\$	39	\$	64	\$	_	\$	23	\$	43	\$	56
Included in results above:  Current accident year catastrophe losses:  Catastrophe reinstatement premium	\$	_	\$	_	\$	(1)	\$	1	\$	_	\$	_	\$	_
Catastrophe loss	Ψ	8	Ψ	9	Ψ	(1)	Ψ	12	Ψ	10	Ψ	17	Ψ	15
Total current accident year catastrophe losses	\$	8	\$	9	\$	(2)	\$	13	\$	10	\$	17	\$	15
Prior year loss reserve development (favorable) / adverse	\$	(6)	\$	(26)	\$	(7)	\$	(4)	\$	(21)	\$	(32)	\$	(39)
Combined ratio:														
Loss and LAE ratio Underwriting expense ratio		68.4% 30.7%		62.2% 26.8%		68.2% 18.3%		77.1% 22.9%		63.8% 30.1%		65.4% 28.8%		63.4% 28.8%
Combined ratio		99.1%		89.0%		86.5%		100.0%	_	93.9%		94.2%	_	92.2%
Combined ratio excl. catastrophe and prior year development		98.7%		93.6%		88.2%		98.5%		96.8%		96.3%	_	95.5%
Loss and LAE components:														
Current accident year, excluding catastrophe loss		68.0%		66.8%		69.9%		75.6%		66.7%		67.5%		66.7%
Prior accident year loss reserve development		(1.6%)		(7.2%)		(1.5%)		(0.8%)		(5.6%)		(4.4%)		(5.4%)
Current accident year catastrophe loss		2.0%	_	2.6%		(0.2%)	_	2.3%		2.7%		2.3%		2.1%
Loss and LAE ratio		68.4%	_	62.2%		68.2%	_	<u>77.1%</u>	_	63.8%		<u>65.4%</u>		63.4%



# American Financial Group, Inc. Specialty Casualty - Underwriting Results (GAAP) (\$ in millions)

				Thre	ee M	onths End	led				Six Mont	hs E	nded
	6	/30/19	3	3/31/19	1	2/31/18		9/30/18	 6/30/18	0	6/30/19	0	6/30/18
Gross written premiums Ceded reinsurance premiums	\$	896 (234)	\$	912 (286)	\$	778 (197)	\$	956 (261)	\$ 858 (219)	\$	1,808 (520)	\$	1,711 (478)
Net written premiums Change in unearned premiums		662 (28)		626 3		581 32		695 (79)	 639 (44)		1,288 (25)		1,233 (59)
Net earned premiums		634		629		613		616	595		1,263		1,174
Loss and LAE Underwriting expense		380 207		388 205		389 202		364 203	 378 188		768 412		723 381
Underwriting profit	\$	47	\$	36	\$	22	\$	49	\$ 29	\$	83	\$	70
Included in results above:  Current accident year catastrophe losses:  Catastrophe reinstatement premium	\$	-	\$	-	\$	-	\$	1	\$ ī	\$	-	\$	-
Catastrophe loss  Total current accident year catastrophe losses	\$	<u>1</u>	\$	<u>1</u>	\$	28 28	\$	11 12	\$ <u>1</u>	\$	2	\$	<u>6</u>
Prior year loss reserve development (favorable) / adverse	\$	(31)	\$	(13)	\$	(52)	\$	(37)	\$ (15)	\$	(44)	\$	(50)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio		60.0% 32.5% <b>92.5%</b>	_	61.6% 32.6% <b>94.2%</b>		63.5% 33.0% <b>96.5%</b>	_	59.2% 32.9% <b>92.1%</b>	 63.4% 31.7% <b>95.1%</b>		60.8% 32.6% <b>93.4%</b>		61.5% 32.5% <b>94.0%</b>
Combined ratio excl. catastrophe and prior year development		97.1%		96.3%		100.3%		96.4%	 97.5%		96.8%		97.7%
Loss and LAE components: Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss		64.6% (4.7%) 0.1%		63.7% (2.2%) 0.1%		67.3% (8.5%) 4.7%		63.5% (6.0%) 1.7%	 65.8% (2.5%) 0.1%		64.2% (3.5%) 0.1%		65.2% (4.2%) 0.5%
Loss and LAE ratio		60.0%	_	<u>61.6%</u>	_	<u>63.5%</u>	_	<u>59.2%</u>	 63.4%		60.8%	_	<u>61.5%</u>



# American Financial Group, Inc. Specialty Financial - Underwriting Results (GAAP) (\$ in millions)

				Thre	е Мо	onths End	led					Six Mont	hs E	nded
	6	/30/19	3	3/31/19	12	2/31/18	9	/30/18	6	/30/18	06	6/30/19	06	6/30/18
Gross written premiums Ceded reinsurance premiums	\$	189 (40) 149	\$	184 (39) 145	\$	184 (42) 142	\$	195 (42) 153	\$	192 (33) 159	\$	373 (79) 294	\$	371 (64) 307
Net written premiums Change in unearned premiums Net earned premiums		149 2 151		145 1 146		(1) 141		(4) 149		159		294 3 297		307 1 308
Loss and LAE Underwriting expense Underwriting profit	\$	49 81 <b>21</b>	\$	56 77 <b>13</b>	\$	51 70 <b>20</b>	\$	60 80 <b>9</b>	\$	54 83 <b>22</b>	\$	105 158 <b>34</b>	<u>\$</u>	114 157 <b>37</b>
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses  Prior year loss reserve development (favorable) / adverse	\$ <u>\$</u>	3 3 (9)	\$ \$	2 2 2 (6)	\$ <u>\$</u>	10 10 (7)	\$ <u>\$</u>	1 12 13 (8)	\$ \$	3 3 (8)	\$ <u>\$</u>	5 5 5 (15)	\$ <u>\$</u>	6 6 6 (11)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio  Combined ratio excl. catastrophe and prior year development	_	32.3% 53.3% <b>85.6%</b> 89.7%		38.2% 53.2% <b>91.4%</b> 94.3%		36.4% 49.1% <b>85.5%</b> 83.6%	_	40.1% 54.3% <b>94.4%</b> 91.5%		33.9% 51.7% <b>85.6%</b> 89.0%		35.3% 53.3% <b>88.6%</b> 92.1%		37.0% 50.9% <b>87.9%</b> 89.6%
Loss and LAE components:  Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio		36.4% (5.9%) 1.8% 32.3%		41.1% (4.3%) 1.4% 38.2%		34.5% (5.2%) 7.1% 36.4%		37.2% (5.1%) 8.0% <b>40.1%</b>		37.3% (5.4%) 2.0% 33.9%	_	38.8% (5.1%) 1.6% 35.3%		38.7% (3.6%) 1.9% <b>37.0%</b>



#### American Financial Group, Inc. Other Specialty - Underwriting Results (GAAP) (\$ in millions)

				Thre	е Ма	onths Ende	d					Six Mont	hs	Ended
		6/30/19	;	3/31/19	1	2/31/18		9/30/18	(	6/30/18		06/30/19	_	06/30/18
Gross written premiums Ceded reinsurance premiums	\$	- 31	\$	- 32	\$	- 37	\$	- 48	\$	- 37	\$	- 63	\$	- 73
Net written premiums Change in unearned premiums		31		32		37		48 (12)		37 (4)		63		73 (11)
Net earned premiums		36		37		37		36		33		73		62
Loss and LAE		34		22		29 12		25		21		56		36
Underwriting expense Underwriting profit (loss)	\$	14 (12)	\$	15 -	\$	(4)	\$	14 (3)	\$	13 (1)	\$	29 <b>(12)</b>	\$	24 <b>2</b>
Included in results above: Current accident year catastrophe losses:														
Catastrophe reinstatement premium Catastrophe loss	\$	-	\$	-	\$	2	\$	-	\$	2	\$	-	\$	- 2
Total current accident year catastrophe losses	\$		\$	-	\$	2	\$	-	\$	2	\$		\$	2
Prior year loss reserve development (favorable) / adverse	<u>\$</u>	4	\$	(1)	\$	5	\$		\$	(1)	\$	3	\$	(2)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio	<u></u>	96.0% 39.1% <b>135.1%</b>	_	59.7% 39.2% <b>98.9%</b>		76.5% 35.8% 112.3%		65.5% 37.5% <b>103.0%</b>		68.7% 36.8% <b>105.5%</b>	_	77.6% 39.1% <b>116.7%</b>	_	60.7% 38.0% <b>98.7%</b>
Combined ratio excl. catastrophe and prior year development		123.4%		100.8%		95.6%		103.7%		99.6%		111.9%	_	98.2%



#### American Financial Group, Inc. Annuity Earnings

				Three	e Mor	nths End	led				S	ix Mon	ths Eı	nded
	6/	30/19	3/	31/19	12	/31/18	9/:	30/18	6/3	30/18	06/	/30/19	06	/30/18
Net investment income Investments marked to market through core operating earnings Guaranteed withdrawal benefit fees	\$	420 31 17	\$	406 29 16	\$	401 18 17	\$	385 28 16	\$	375 37 16	\$	826 60 33	\$	738 68 32
Policy charges and other miscellaneous income		10		11		10		11		11		21		21
Total revenues		478		462		446		440		439		940		859
Annuity benefits		272		266		260		248		235		538		455
Acquisition expenses Other expenses		67 35		60 35		64 36		60 32		60 31		127 70		118 63
Total costs and expenses		374		361		360		340		326		735		636
Pretax Annuity core operating earnings - new method	\$	104	\$	101	\$	86	\$	100	\$	113	\$	205	\$	223
Other amounts previously reported as core operating, net (a)		n/a		(11)		(66)		17		(14)		(11)		1
Pretax Annuity core operating earnings - as reported	<u>\$</u>	104	\$	90	\$	20	\$	117	\$	99	\$	194	\$	224

<sup>(</sup>a) "Other" primarily reflects (1) the impact of fair value accounting, (2) the impact of changes in the stock market on the liability for guaranteed benefits and DAC, and (3) unlocking.



# American Financial Group, Inc. Detail of Annuity Benefits Expense (\$ in millions)

				Thre	ee Mo	onths En	ded			,	Six Mont	hs Er	nded
	6/3	30/19	3/	31/19	12	2/31/18	9/30/18		6/30/18	06	3/30/19	06	3/30/18
Detail of annuity benefits expense:													
Cost of funds: Amortization of options	\$	146	\$	141	\$	141	\$ 132	2 9	\$ 122	\$	287	\$	233
Traditional fixed annuities		61	·	59	·	58	59	9	58		120		117
Fixed component of fixed-indexed annuities		23		22		21	20	)	19		45		37
Immediate annuities		6		6		6	(	3	6		12		12
Pension risk transfer (PRT)		1		1		1		-	-		2		-
Federal Home Loan Bank		7		7		6		5	5		14		9
Total cost of funds - new method		244		236		233	222	2	210		480		408
Guaranteed withdrawal benefit reserve		20		19		19	22	2	19		39		33
Amortization of sales inducements		4		4		5	4	1	5		8		10
Change in expected death and annuitization reserve and other		4		7		3		-	1		11		4
Total other annuity benefits		28		30		27	20	3	25		58		47
Total annuity benefits expense - new method	<u>\$</u>	272	\$	266	\$	260	\$ 248	3 5	\$ 235	\$	538	\$	455



### American Financial Group, Inc. Core Net Spread on Fixed Annuities - New Method (\$ in millions)

				Thre	ee M	onths Ende	ed				Six Mor	nths	Ended
	- 6	6/30/19	;	3/31/19	1	2/31/18	9	/30/18		6/30/18	06/30/19	_ (	06/30/18
Average fixed annuity investments (at amortized cost) (a) Average annuity benefits accumulated Annuity benefits accumulated in excess of investments (a)	\$	37,907 38,202 (295)	\$	36,991 37,078 (87)	\$	35,993 36,103 (110)	\$	34,955 35,226 (271)	\$	34,165	\$ 37,449 37,640 \$ (191)	\$	33,747
As % of average annuity benefits accumulated (except as noted)  Net investment income (as % of investments)		4.40%		4.37%		4.44%		4.38%		4.39%	4.39%		4.38%
Investments marked to market through core operating earnings (as % of investments)  Cost of funds  Other annuity benefits, net of guaranteed withdrawal benefit fees  Core net interest spread on fixed annuities - new method	_	0.33% (2.55%) (0.10%) <b>2.08%</b>	_	0.31% (2.54%) (0.13%) <b>2.01%</b>	_	0.20% (2.58%) (0.12%) <b>1.94%</b>	_	0.32% (2.52%) (0.10%) <b>2.08%</b>	_	0.44% (2.46%) (0.09%) <b>2.28%</b>	0.32% (2.55%) (0.11%) <b>2.05</b> %	_	0.41% (2.42%) (0.07%) <b>2.30%</b>
Policy charges and other miscellaneous income Acquisition expenses Other expenses Core net spread earned on fixed annuities - new method	_	0.08% (0.68%) (0.37%) <b>1.11%</b>	_	0.08% (0.65%) (0.36%)	_	0.08% (0.66%) (0.38%) <b>0.98%</b>	_	0.09% (0.65%) (0.36%)	_	0.10% (0.69%) (0.35%) <b>1.34%</b>	0.08% (0.66%) (0.37%) <b>1.10%</b>	_	0.10% (0.69%) (0.36%)
Net spread earned on items previously reported as core operating  Core net spread earned on fixed annuities - as reported	_	<u>n/a</u> 1.11%	_	(0.12%) 0.96%	_	(0.73%) 0.25%	_	0.19% 1.35%	_	(0.16%) 1.18%	(0.06%) 1.04%	_	0.01% 1.36%
Average annuity benefits accumulated  Net spread earned on fixed annuities - core  Earnings on fixed annuity benefits accumulated - core	\$ <b>\$</b>	38,202 1.11% <b>106</b>	\$ <b>\$</b>	37,078 1.08% <b>100</b>	\$ <b>\$</b>	36,103 0.98% <b>88</b>	\$ <b>\$</b>	35,226 1.16% <b>102</b>	\$ <b>\$</b>	1.34%	\$ 37,640 1.10% <b>\$ 206</b>	\$ <del>-</del>	1.35%
Annuity benefits accumulated in excess of investments  Net investment income (as % of investments)  Earnings/(loss) on annuity benefits accumulated in excess of investments	\$ <b>\$</b>	(295) 4.73% (3)	\$ <b>\$</b>	(87) 4.68% <b>(1)</b>	\$ <b>\$</b>	(110) 4.64% <b>(1)</b>	\$ <b>\$</b>	(271) 4.70% (3)	\$ <b>\$</b>	4.83%	\$ (191) <u>4.71%</u> <b>\$ (4)</b>	\$ <b>\$</b>	4.79%
Variable annuity earnings  Pretax Annuity core operating earnings - new method	_	1 104	_	2 101	_	(1) 86	_	1 100	_	1 113	<u>3</u> 205	_	2 223
Other amounts previously reported as core operating, net Pretax Annuity core operating earnings - as reported	\$	n/a 104	\$	(11) 90	\$	(66) 20	\$	17 117	\$	(14) 99	(11) \$ 194	\$	1 224

<sup>(</sup>a) Excludes non-investment assets such as deferred acquisition costs, FIA options, accrued investment income and company owned life insurance.



#### American Financial Group, Inc. Statutory Annuity Premiums (\$ in millions)

			Three Months Ended								5	Six Mont	hs E	inded
	6	/30/19	3	/31/19	1:	2/31/18	9	/30/18	6	/30/18	06	6/30/19	0	6/30/18
Financial institutions single premium annuities - indexed Financial institutions single premium annuities - fixed	\$	429 313	\$	424 344	\$	455 142	\$	460 114	\$	448 131	\$	853 657	\$	861 236
Retail single premium annuities - indexed		274		301		392		354		378		575		672
Retail single premium annuities - fixed		36		29		27		17		22		65		43
Broker dealer single premium annuities - indexed		189		227		335		322		355		416		614
Broker dealer single premium annuities - fixed		8		6		4		3		4		14		7
Pension risk transfer (PRT)		50		10		75		56		1		60		1
Education market - fixed and indexed annuities		44		49		46		46		54		93		100
Subtotal fixed annuity premiums		1,343		1,390		1,476		1,372		1,393		2,733		2,534
Variable annuities		6		5		6		6		6		11		13
Total annuity premiums	\$	1,349	\$	1,395	\$	1,482	\$	1,378	\$	1,399	\$	2,744	\$	2,547
Summary by Distribution Channel:														
Financial institutions	\$	742	\$	768	\$	597	\$	574	\$	579	\$	1,510	\$	1,097
Retail		310		330		419		371		400		640		715
Broker dealer		197		233		339		325		359		430		621
Other		100		64		127		108		61		164		114
Total annuity premiums	\$	1,349	\$	1,395	\$	1,482	\$	1,378	\$	1,399	\$	2,744	\$	2,547
Summary by Product Type:														
Total indexed	\$	917	\$	980	\$	1,211	\$	1,164	\$	1,213	\$	1,897	\$	2,205
Total fixed		426		410		265		208		180		836		329
Variable		6	_	5	•	6	_	6	_	6		11	_	13
Total annuity premiums	<u>\$</u>	1,349	\$	1,395	\$	1,482	\$	1,378	\$	1,399	\$	2,744	\$	2,547



#### American Financial Group, Inc. Fixed Annuity Benefits Accumulated (GAAP) (\$ in millions)

	Three Months Ended									Six Mont	hs E	Ended		
	- (	6/30/19	;	3/31/19	1	2/31/18	_ (	9/30/18	_ 6	6/30/18	06	6/30/19	0	6/30/18
Beginning fixed annuity reserves Premiums	\$	37,724 1,343	\$	36,431 1,390	\$	35,774 1,476	\$	34,678 1,372	\$	33,652 1,393	\$	36,431 2,733	\$	33,005 2,534
Federal Home Loan Bank ("FHLB") advances (paydowns) Surrenders, benefits and other withdrawals Interest and other annuity benefit expenses:		(862)		(761)		225 (796)		(707)		(706)		- (1,623)		(1,333)
Cost of funds		244		236		233		222		210		480		408
Embedded derivative mark-to-market		251		462		(490)		223		82		713		19
Unlockings		-		-		4		-		55		-		55
Other		(20)		(34)		5		(14)		(8)		(54)		(10)
Ending fixed annuity reserves	\$	38,680	\$	37,724	\$	36,431	\$	35,774	\$	34,678	\$	38,680	\$	34,678
Reconciliation to annuity benefits accumulated: Ending fixed annuity reserves Impact of unrealized investment gains on reserves Fixed component of variable annuities Annuity benefits accumulated per balance sheet	\$ <b>\$</b>	38,680 192 172 <b>39,044</b>	\$ <b>\$</b>	37,724 108 174 38,006	\$ <b>\$</b>	36,431 10 175 <b>36,616</b>	\$	35,774 8 176 <b>35,958</b>	\$ <b>\$</b>	34,678 32 176 <b>34,886</b>	\$ <b>\$</b>	38,680 192 172 <b>39,044</b>	\$ <b>\$</b>	34,678 32 176 <b>34,886</b>
Annualized surrenders and other withdrawals as a % of beginning reserves		9.1%		8.4%		8.9%		8.2%		8.4%		8.9%		8.1%
Rider reserves included in ending fixed annuity reserves above	\$	491	\$	478	\$	472	\$	428	\$	411	\$	491	\$	411
Embedded Derivative liability included in ending fixed annuity reserves above	<u>\$</u>	3,541	\$	3,247	\$	2,720	\$	3,105	\$	2,776	\$	3,541	\$	2,776



# American Financial Group, Inc. Guaranteed Minimum Interest Rate ("GMIR") Analysis (\$ in millions)

GMIR	 6/30/19	:	3/31/19	1	2/31/18	 9/30/18	 6/30/18	:	3/31/18
1 - 1.99%	80%		79%		79%	78%	78%		77%
2 - 2.99% 3 - 3.99%	4% 7%		4% 8%		4% 8%	4% 9%	4% 9%		5% 9%
4.00% and above	9%		9%		9%	9%	9%		9%
Annuity Benefits Accumulated	\$ 39,044	\$	38,006	\$	36,616	\$ 35,958	\$ 34,886	\$	33,901
Traditional Fixed and FIA Surrender Value (a)	\$ 29,891	\$	29,163	\$	27,842	\$ 27,434	\$ 26,502	\$	25,582
Ability to Lower Average Crediting Rates by (a) (b)	1.20%		1.20%		1.19%	1.16%	1.09%		1.00%
Pretax earnings impact of crediting guaranteed minimums (a) (assumes net DAC impact over time = \$0)	\$ 359	\$	350	\$	331	\$ 317	\$ 288	\$	255

<sup>(</sup>a) Excludes Annuities with Guaranteed Withdrawal Benefits, FHLB advances, immediate reserves and certain other reserves.

<sup>(</sup>b) Weighted Average Crediting Rate less GMIR



#### American Financial Group, Inc. Annuity Non-Core Earnings

(*	Reported in Non-Core Earnings		Reported in	Prior to Second	d Quarter of 2019 Six Mont	hs Ended	
	6/30/19	3/31/19	12/31/18	9/30/18	6/30/18	6/30/19	6/30/18
Annuity Non-Core Earnings:							
Stock market impact on:							
Liability for guaranteed benefits (a)	\$ 6	\$ 14	\$ (22)	\$ 7	\$ 2	\$ 20	\$ 1
DAC and sales inducements (b)	1	5	(8)	3	1	6	1
Fair Value (FV) accounting		14	(27)	12	6	14	4
Subtotal impact of changes in stock market	7	33	(57)	22	9	40	6
Impact of changes in interest rates on FV accounting	(38)	(45)	(4)	(2)	12	(83)	39
Other FIA items	(2)	1	(1)	(3)	(8)	(1)	(17)
Unlockings			(4)		(27)		(27)
Annuity Non-Core Earnings	<u>\$ (33)</u>	<u>\$ (11)</u>	<u>\$ (66)</u>	<u>\$ 17</u>	<u>\$ (14)</u>	<u>\$ (44)</u>	<u>\$ 1</u>
						Q1 Core = (\$11)	
Reported as  Annuity Non-Core Net Spread Earned:	Non-core	Core	Core	Core	Core	Q2 Non-core = (\$33)	Core
Stock market impact on:							
Liability for guaranteed benefits (a)	0.06%	0.15%	(0.24%)	0.08%	0.03%	0.11%	0.01%
DAC and sales inducements (b)	0.01%	0.06%	(0.09%)	0.03%	0.01%	0.03%	0.01%
Fair Value (FV) accounting	0.00%	0.15%	(0.30%)	0.14%	0.07%	0.07%	0.02%
Subtotal impact of changes in stock market	0.07%	0.36%	(0.63%)	0.25%	0.11%	0.21%	0.04%
Impact of changes in interest rates on FV accounting	(0.40%)	(0.49%)	(0.05%)	(0.03%)	0.14%	(0.44%)	0.23%
Other FIA items	(0.02%)	0.01%	(0.01%)	(0.03%)	(0.09%)	(0.01%)	(0.10%)
Unlockings	0.00%	0.00%	(0.04%)	0.00%	(0.32%)	0.00%	(0.16%)
Non-core net spread earned on fixed annuities	(0.35%)	(0.12%)	(0.73%)	0.19%	(0.16%)	(0.24%)	0.01%
						Q1 Core = (.06%)	

<sup>(</sup>a) Reflects the impact of changes in the stock market on AFG's liability for fixed-indexed annuities with guaranteed benefits. Increases in the stock market will generally have a favorable earnings impact; decreases in the stock market will generally have an unfavorable impact.

<sup>(</sup>b) Reflects the impact of changes in the stock market on the current and projected lifetime profitability of AFG's annuity business. Increases in the stock market will generally have a favorable earnings impact; decreases in the stock market will generally have an unfavorable impact.

S&P 500	2,942	2,834	2,507	2,914	2,718	2,942	2,718
Average 5 and 15 year Corp A2 rates	2.97%	3.41%	3.90%	3.97%	3.88%	2.97%	3.88%
Non-core earnings sensitivities:							
Incremental +/- 1% change in S&P 500	~ +/- \$2mm to \$4mm						
Incremental +/- 10bps change in interest rates (Assumes parallel shift in rates (primarily Corporate A2 rates))	~ +/- \$9mm to \$11mm						



# American Financial Group, Inc. Reconciliation from Core to GAAP Annuity Pretax Earnings (\$ in millions)

				Thre	е Ма	onths End	led				S	ix Mon	ths E	Ended
	6/	30/19	3	/31/19	1:	2/31/18	9	/30/18	6	/30/18	06	/30/19	06	/30/18
Annuity Earnings  Core annuity operating earnings - as reported (see page 12)	\$	104	\$	90	\$	20	\$	117	\$	99	\$	194	\$	224
Annuity non-core earnings		(33)						_		<u>-</u>		(33)		_
Earnings before income taxes - GAAP	\$	71	\$	90	\$	20	\$	117	\$	99	\$	161	\$	224
Annuity Benefit Expense Annuity benefits expense - new method (see page 13) Annuity non-core annuity benefits Annuity Benefit Expense - GAAP	\$	272 67 339	\$	266 45 311	\$ <u>\$</u>	260 74 334	\$	248 (26) 222	\$ <u>\$</u>	235 25 260	\$ <u>\$</u>	538 112 650	\$ 	455 (13) 442
Net Spread on Fixed Annuities														
Core net spread earned on fixed annuities - as reported (see page 14)		1.11%		0.96%		0.25%		1.35%		1.18%		1.04%		1.36%
Non-core net spread earned on fixed annuities		(0.35%)		0.00%		0.00%		0.00%		0.00%	(	<u>0.18%)</u>		0.00%
Net Spread on Fixed Annuities		0.76%		0.96%		0.25%		1.35%		1.18%		0.86%		1.36%

#### American Financial Group, Inc. Consolidated Balance Sheet



	_ 6	6/30/19		3/31/19	_1	2/31/18	_ 9	9/30/18	_6	6/30/18	_;	3/31/18
Assets:												
Total cash and investments	\$	52,907	\$	51,040	\$	48,498	\$	47,841	\$	46,779	\$	45,949
Recoverables from reinsurers	•	3,150	•	3,258	,	3,349		3,352	•	3,073	•	3,173
Prepaid reinsurance premiums		651		636		610		717		645		614
Agents' balances and premiums receivable		1,398		1,283		1,234		1,299		1,266		1,113
Deferred policy acquisition costs		1,203		1,447		1,682		1,669		1,582		1,417
Assets of managed investment entities		4,781		4,786		4,700		4,998		5,032		5,090
Other receivables		999		1,011		1,090		1,633		1,048		918
Variable annuity assets (separate accounts)		616		610		557		650		636		632
Other assets		1,785		1,854		1,529		1,832		1,574		1,551
Goodwill		207		207		207		199		199		199
Total assets	\$	67,697	\$	66,132	\$	63,456	\$	64,190	\$	61,834	\$	60,656
Liabilities and Equity:												
Unpaid losses and loss adjustment expenses	\$	9,577	\$	9,623	\$	9,741	\$	9,670	\$	9,093	\$	9,193
Unearned premiums	•	2,683	•	2,605	,	2,595		2,740	•	2,539	•	2,413
Annuity benefits accumulated		39,044		38,006		36,616		35,958		34,886		33,901
Life, accident and health reserves		619		632		635		643		647		656
Payable to reinsurers		755		730		752		932		721		661
Liabilities of managed investment entities		4,590		4,593		4,512		4,807		4,840		4,869
Long-term debt		1,423		1,423		1,302		1,302		1,301		1,301
Variable annuity liabilities (separate accounts)		616		610		557		650		636		632
Other liabilities		2,300		2,245		1,774		2,324		2,087		1,847
Total liabilities	\$	61,607	\$	60,467	\$	58,484	\$	59,026	\$	56,750	\$	55,473
Redeemable noncontrolling interests	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Shareholders' equity:												
Common stock	\$	90	\$	90	\$	89	\$	89	\$	89	\$	89
Capital surplus		1,277		1,256		1,245		1,231		1,220		1,205
Retained earnings		3,914		3,875		3,588		3,800		3,628		3,584
Unrealized gains - equities		-		-		-		-		-		-
Unrealized gains - fixed maturities		812		464		83		93		191		342
Unrealized gains (losses) - fixed maturity-related cash flow hedges		18		-		(11)		(32)		(27)		(24)
Other comprehensive income, net of tax		(21)		(20)		(24)		(17)		(17)		(13)
Total shareholders' equity		6,090		5,665		4,970		5,164		5,084		5,183
Noncontrolling interests						2		_				
Total liabilities and equity	\$	67,697	\$	66,132	\$	63,456	\$	64,190	\$	61,834	\$	60,656



#### American Financial Group, Inc. Book Value Per Share and Price / Book Summary

(in millions, except per share information)

	6	/30/19	3	/31/19	_1	2/31/18	_ 9	/30/18	_6	3/30/18	_3	3/31/18
Shareholders' equity Unrealized (gains) related to fixed maturities Adjusted shareholders' equity Goodwill Intangibles	\$ 	6,090 (830) 5,260 (207) (48) 5,005	\$	5,665 (464) 5,201 (207) (51) 4,943	\$	4,970 (72) 4,898 (207) (54) 4,637	\$ 	5,164 (61) 5,103 (199) (31) 4,873	\$ 	5,084 (164) 4,920 (199) (34) 4,687	\$ 	5,183 (318) 4,865 (199) (36) 4,630
Tangible adjusted shareholders' equity  Common shares outstanding	Ψ	89.918	<u>Ψ</u>	89.638	<u>Ψ</u>	89.292	<u>Ψ</u>	89.189	<u>Ψ</u>	89.072	<u>Ψ</u>	88.881
Book value per share: Book value per share Adjusted (a) Tangible, adjusted (b)	\$	67.72 58.49 55.65	\$	63.20 58.02 55.14	\$	55.66 54.86 51.93	\$	57.90 57.22 54.64	\$	57.08 55.24 52.63	\$	58.32 54.74 52.10
Market capitalization												
AFG's closing common share price	\$	102.47	\$	96.21	\$	90.53	\$	110.97	\$	107.33	\$	112.22
Market capitalization	\$	9,214	\$	8,624	\$	8,084	\$	9,897	\$	9,560	\$	9,974
Price / Adjusted book value ratio		1.75		1.66		1.65		1.94		1.94		2.05

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments.

<sup>(</sup>b) Excludes unrealized gains related to fixed maturity investments, goodwill and intangibles.





	6	/30/19	3	/31/19	1:	2/31/18	9	0/30/18	6	/30/18	3	/31/18
AFG senior obligations Borrowings drawn under credit facility	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,018
Debt excluding subordinated debt	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,018	\$	1,018
AFG subordinated debentures		425		425		300		300		300		300
Total principal amount of long-term debt	\$	1,443	\$	1,443	\$	1,318	\$	1,318	\$	1,318	\$	1,318
Shareholders' equity Noncontrolling interests (including redeemable NCI) Less:		6,090 -		5,665 -		4,970 2		5,164 -		5,084 -		5,183 -
Unrealized (gains) related to fixed maturity investments		(830)		(464)		(72)		(61)		(164)		(318)
Total adjusted capital	\$	6,703	\$	6,644	\$	6,218	\$	6,421	\$	6,238	\$	6,183
Ratio of debt to total adjusted capital:												
Including subordinated debt		21.5%		21.7%		21.2%		20.5%		21.1%		21.3%
Excluding subordinated debt		15.2%		15.3%		16.4%		15.9%		16.3%		16.5%

#### American Financial Group, Inc. Additional Supplemental Information

AMERICAN
FINANCIAL
GROUP, INC.

			3/31/19     12/31/18     9/30/18     6/30/18       9     \$ 3,868     \$ 3,638     \$ 3,664     \$ 3,535       2     2,553     2,443     2,513     2,397       0)     (1,200)     (1,159)     (1,057)     (995)       1     \$ 5,221     \$ 4,922     \$ 5,120     \$ 4,937       9     \$ 529     \$ 563     \$ 563									ix Month	s Ended
	6	/30/19	;	3/31/19	_	12/31/18	9	9/30/18	6	/30/18	06	6/30/19	06/30/18
Property and Casualty Insurance													
Paid Losses (GAAP)	\$	666	\$	704	<u>\$</u>	719	\$	614	\$	629	\$	1,370	\$ 1,269
	6	5/30/19		3/31/19		12/31/18		0/30/18	6	/30/18	3	/31/18	
GAAP Equity (excluding AOCI)													
Property and Casualty Insurance Annuity Parent and other subsidiaries	\$	3,959 2,612 (1,290)	\$	2,553	\$	2,443	\$	2,513	\$	2,397	\$	3,493 2,354 (969)	
AFG GAAP Equity (excluding AOCI)	\$	5,281	\$		\$		\$		\$		\$	4,878	
Allowable dividends without regulatory approval													
Property and Casualty Insurance Annuity and Run-off	\$	529 768	\$	529 768	\$	529 768	\$	563 263	\$	563 263	\$	563 263	
Total	\$	1,297	\$	1,297	\$	1,297	\$	826	\$	826	\$	826	

#### American Financial Group, Inc. Total Cash and Investments



					Ca	arrying Valι	ıe - J	une 30, 20 <sup>,</sup>	19		
	Р	roperty and			Р	arent and					% of
		Casualty	Ar	nuity and	С	Other Non-	Co	nsolidate		Total AFG	Investment
		Insurance		Run-off		<u>Insurance</u>		CLOs	_(	<u>Consolidated</u>	Portfolio
Total cash and investments:											
Cash and cash equivalents	\$	1,230	\$	995	\$	149	\$	-	\$	2,374	4%
Fixed maturities - Available for sale		8,011		36,688		11		-		44,710	85%
Fixed maturities - Trading		52		54		-		-		106	0%
Equity securities		1,137		786		62		-		1,985	4%
Investments accounted for using the equity method		614		892		-		-		1,506	3%
Mortgage loans		292		781		-		-		1,073	2%
Policy loans		-		170		-		-		170	0%
Equity index call options		-		712		-		-		712	1%
Real estate and other investments		132		283		47		(191)		271	1%
Total cash and investments	\$	11,468	\$	41,361	\$	269	\$	(191)	\$	52,907	100%

	Carrying Value - December 31, 2018												
	Р	roperty and				Parent and			% of				
		Casualty Insurance	_A	nnuity and Run-off		Other Non- Insurance	_	Consolidate CLOs	_	Total AFG Consolidated	Investment Portfolio		
Total cash and investments:													
Cash and cash equivalents	\$	1,007	\$	339	\$	169	\$	-	\$	1,515	3%		
Fixed maturities - Available for sale		7,853		34,132		12		-		41,997	87%		
Fixed maturities - Trading		50		55		-		-		105	0%		
Equity securities		1,017		744		53		-		1,814	4%		
Investments accounted for using the equity method		557		817		-		-		1,374	3%		
Mortgage loans		289		779		-		-		1,068	2%		
Policy loans		-		174		-		-		174	0%		
Equity index call options		-		184		-		-		184	0%		
Real estate and other investments		134		276		44		(187)		267	1%		
Total cash and investments	\$	10,907	\$	37,500	\$	278	\$	(187)	\$	48,498	100%		

#### American Financial Group, Inc. Net Investment Income

AMERICAN FINANCIAL GROUP, INC.

	Three Months Ended										Six Months Ended			
		6/30/19	;	3/31/19	_1	2/31/18	_ (	9/30/18	(	6/30/18	0	6/30/19	0	6/30/18
Property and Casualty Insurance:														
Gross Investment Income														
Fixed maturities - Available for sale	\$	79	\$	77	\$	74	\$	72	\$	72	\$	156	\$	138
Fixed maturities - Trading	•	1	•	1	•	1	•	-	•	2	•	2	•	2
Equity securities - dividends		13		13		11		13		11		26		24
Equity securities - MTM		1		2		9		(1)		5		3		5
Equity in investees		20		3		14		16		18		23		35
AFG managed CLOs		2		3		(1)		1		1		5		2
Other investments (a)		10		7		10		9		8		17		13
Gross investment income		126		106		118		110		117		232		219
Investment expenses		(2)		(2)		(3)		(2)		(2)		(4)		(4)
Total net investment income	\$	124	\$	104	\$	115	\$	108	\$	115	\$	228	\$	215
Average cash and investments (b)	<u>\$</u>	11,193	\$	10,997	\$	10,651	\$	10,388	\$	10,346	\$	11,084	\$	10,395
Average yield (c)		4.43%		3.78%		4.32%		4.16%		4.45%	_	4.11%		4.14%
Fixed Annuity														
Gross Investment Income														
Fixed maturities - Available for sale	\$	391	\$	384	\$	376	\$	361	\$	350	\$	775	\$	688
Equity securities - dividends		8		9		9		6		7		17		15
Equity securities - MTM		3		3		2		-		11		6		11
Equity in investees		25		18		19		25		23		43		52
AFG managed CLOs		3		8		(3)		3		3		11		5
Other investments (a)		22		15		18		19		19		37		36
Gross investment income		452		437		421		414		413		889		807
Investment expenses	_	(4)	_	(4)	_	(4)	_	(3)	_	(3)	_	(8)	_	(6)
Total net investment income	\$	448	\$	433	\$	417	\$	411	\$	410	\$	881	\$	801
Average cash and investments (b)	<u>\$</u>	37,907	\$	36,991	\$	35,993	\$	34,955	\$	33,935	\$	37,449	\$	33,469
Average yield (c)		4.73%		4.68%		4.64%	_	4.70%		4.83%	_	4.71%		4.79%
AFG consolidated net investment income:														
Property & Casualty	\$	124	\$	104	\$	115	\$	108	\$	115	\$	228	\$	215
Annuity:														
Fixed Annuity		448		433		417		411		410		881		801
Variable Annuity		3		2		2		2		2		5		5
Parent & other		10		14		4		10		7		24		11
Consolidate CLOs	_	(5)	_	(11)	_	4	_	(4)	_	(4)		(16)		(7)
Total net investment income	\$	580	\$	542	\$	542	\$	527	\$	530	\$	1,122	\$	1,025

- (a) Includes income from mortgage loans, real estate, policy loans, short-term investments, and cash equivalents.
- (b) Average cash and investments is the average of the beginning and ending quarter balances, or the average of the five quarters balances.
- (c) Average yield is calculated by dividing investment income for the quarter by the average cash and investment balance over the quarter.



#### American Financial Group, Inc. Significant Investments Marked-to-Market Through Investment Income and Investments Accounted For Using the Equity Method (\$ in millions)

	Three Months Ended						Six Months Ended			nded				
	6	/30/19	3	/31/19	_1	2/31/18		9/30/18	(	6/30/18	0	6/30/19		06/30/18
Property and Casualty Insurance:														
Net Investment Income														
Equity securities MTM through investment income (a)	\$	1	\$	2	\$	9	\$	(1)	\$	5	\$	3	\$	5
Investments accounted for using the equity method (b)		20		3		14		16		18		23		35
AFG managed CLOs (eliminated in consolidation)	_	2	_	3	_	(1)		1	_	1	_	5	_	2
Total Property & Casualty	\$	23	\$	8	\$	22	\$	16	\$	24	\$	31	\$	42
Investments														
Equity securities MTM through investment income (a)	\$	57	\$	52	\$	50	\$	40	\$	40	\$	57	\$	40
Investments accounted for using the equity method (b)	Ψ	614	Ψ	578	Ψ	557	Ψ	520	Ψ	475	Ψ	614	Ψ	475
AFG managed CLOs (eliminated in consolidation)		56		57		56		57		57		56		57
Total Property & Casualty	\$	727	\$	687	\$	663	\$	617	\$	572	\$	727	\$	572
Annualized Yield - Property & Casualty		13.0%		4.7%		13.8%		10.8%		17.3%		9.0%		15.7%
Fixed Annuity:														
Net Investment Income														
Equity securities MTM through investment income (a)	\$	3	\$	3	\$	2	\$	-	\$	11	\$	6	\$	11
Investments accounted for using the equity method (b)		25		18		19		25		23		43		52
AFG managed CLOs (eliminated in consolidation)	_	3	_	8	_	(3)	_	3	_	3		11	_	5
Total Fixed Annuity	\$	31	\$	29	\$	18	\$	28	\$	37	\$	60	\$	68
Investments														
Equity securities MTM through investment income (a)	\$	101	\$	88	\$	84	\$	79	\$	79	\$	101	\$	79
Investments accounted for using the equity method (b)	*	892	*	862	*	817	*	769	*	719	•	892	*	719
AFG managed CLOs (eliminated in consolidation)		135		136		132		134		135		135		135
Total Fixed Annuity	\$	1,128	\$	1,086	\$	1,033	\$	982	\$	933	\$	1,128	\$	933
Annualized Yield - Fixed Annuity		11.2%		10.9%		7.1%		11.7%		16.4%		11.1%		15.7%
Combined (includes Parent amounts not shown above	ve):													
Net Investment Income														
Equity securities MTM through investment income (a)	\$	8	\$	11	\$	6	\$	1	\$	16	\$	19	\$	15
Investments accounted for using the equity method (b) AFG managed CLOs (eliminated in consolidation)		45 5		21 11		33 (4)		41 4		41 4		66 16		87 7
Total Combined (including Parent)	\$	58	\$	43	\$	35	\$	46	\$	61	\$	101	\$	109
											-			
Investments	•	000	•	400	•	407	•	470	•	470	•	000	•	470
Equity securities MTM through investment income (a)	\$	220	\$	198	\$	187	\$	176	\$	173	\$	220	\$	173
Investments accounted for using the equity method (b) AFG managed CLOs (eliminated in consolidation)		1,506 191		1,440 193		1,374 188		1,289 191		1,194 192		1,506 191		1,194 192
Total Combined (including Parent)	\$	1,917	\$	1,831	\$	1,749	\$	1,656	\$	1,559	\$	1,917	\$	1,559
Annualized Yield - Combined		12.4%		9.6%		8.2%		11.4%		16.2%		11.0%		15.0%

<sup>(</sup>a) AFG carries the small portion of its equity securities previously classified as "trading" and investments in limited partnerships and similar investments that aren't accounted for using the equity method at fair value through net investment income.

<sup>(</sup>b) The majority of AFG's investments accounted for using the equity method mark their underlying assets to market through net income.

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## American Financial Group, Inc. Fixed Maturities - By Security Type - AFG Consolidated (\$ in millions )

June 30, 2019	 Amortized Cost	 Fair Value	_	nrealized ain (Loss)	% of Fair Value	Investment Portfolio
US Government and government agencies	\$ 232	\$ 234	\$	2	1%	1%
States, municipalities and political subdivisions	6,652	7,020		368	16%	13%
Foreign government	177	180		3	0%	0%
Residential mortgage-backed securities	2,369	2,668		299	6%	5%
Commercial mortgage-backed securities	938	974		36	2%	2%
Collateralized loan obligations	4,359	4,333		(26)	10%	8%
Other asset-backed securities	5,749	5,944		195	13%	11%
Corporate and other bonds	22,538	23,463		925	52%	45%
Total AFG consolidated	\$ 43,014	\$ 44,816	\$	1,802	100%	85%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.46% Net of investment expense (a) 4.41%

#### Approximate average life and duration:

Approximate average life 6 years
Approximate duration 4.5 years

December 31, 2018	 Amortized Cost	Fair Value	 realized n (Loss)	% of Fair Value	% of Investment Portfolio
US Government and government agencies	\$ 245	\$ 243	\$ (2)	1%	1%
States, municipalities and political subdivisions	6,850	6,964	114	17%	14%
Foreign government	166	168	2	0%	0%
Residential mortgage-backed securities	2,478	2,746	268	7%	6%
Commercial mortgage-backed securities	905	920	15	2%	2%
Collateralized loan obligations	4,350	4,278	(72)	10%	9%
Other asset-backed securities	5,431	5,533	102	13%	11%
Corporate and other bonds	 21,517	 21,250	 (267)	50%	44%
Total AFG consolidated	\$ 41,942	\$ 42,102	\$ 160	100%	87%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.47%

Net of investment expense (a) 4.42%

#### Approximate average life and duration:

Approximate average life 6 years
Approximate duration 4.5 years

<sup>(</sup>a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.



December 31, 2018

## American Financial Group, Inc. Fixed Maturities - By Security Type Portfolio (\$ in millions )

				Julie	30, ZU I	3		December 31, 2016						
	Aı	nortized			Un	realized	% of	Ar	nortized			Unr	ealized	% of
Property and Casualty Insurance:		Cost	Fa	ir Value	Gair	ı (Loss)	Fair Value		Cost	Fa	ir Value	Gain	(Loss)	Fair Value
US Government and government agencies	\$	193	\$	195		2	2%	\$	203	\$	202	\$	(1)	3%
States, municipalities and political subdivisions		2,504		2,580		76	32%		2,630		2,642		12	33%
Foreign government		166		167		1	2%		155		156		1	2%
Residential mortgage-backed securities		687		757		70	10%		725		784		59	10%
Commercial mortgage-backed securities		94		97		3	1%		83		84		1	1%
Collateralized loan obligations		908		902		(6)	11%		910		895		(15)	12%
Other asset-backed securities		1,403		1,424		21	18%		1,365		1,364		(1)	17%
Corporate and other bonds		1,900		1,941		41	24%		1,792		1,776		(16)	22%
Property and Casualty Insurance	\$	7,855	\$	8,063	\$	208	100%	\$	7,863	\$	7,903	\$	40	101%
Annualized yield on available for sale fixed matur	ities:													
Excluding investment expense (a)		4.01%							3.91%					
Net of investment expense (a)		3.95%							3.81%					
Tax equivalent, net of investment expense (b)		4.14%							3.99%					
Approximate average life and duration:														
Approximate average life		5 years						2	4.5 years					
Approximate duration	;	3.5 years						3	3.5 years					
				June :	30, 201	9					Decembe	er 31, 2	2018	
	Aı	nortized			Uni	realized	% of	Ar	nortized			Unr	ealized	% of
Annuity and Run-off:		Cost	Fa	ir Value	_	ı (Loss)	Fair Value		Cost	Fa	ir Value	_	(Loss)	Fair Value
US Government and government agencies	\$	39	\$	39	\$	-	0%	\$	42	\$	41	\$	(1)	0%
States, municipalities and political subdivisions		4,148		4,440		292	12%		4,220		4,322		102	13%
Foreign government		11		13		2	0%		11		12		1	0%
Residential mortgage-backed securities		1,680		1,900		220	5%		1,750		1,950		200	6%
Commercial mortgage-backed securities		844		877		33	2%		822		836		14	2%
Collateralized loan obligations		3,451		3,431		(20)	9%		3,440		3,383		(57)	10%
Other asset-backed securities		4,346		4,520		174	13%		4,066		4,169		103	12%
Corporate and other bonds		20,638		21,522		884	59%		19,725		19,474		(251)	57%
Total Annuity and Run-off	<u>\$</u>	35,157	\$	36,742	\$	1,585	100%	\$	34,076	\$	34,187	\$	111	100%
Annualized yield on available for sale fixed matur	ities:													
Excluding investment expense (a)		4.56%							4.59%					
Net of investment expense (a)		4.51%							4.55%					
Net of investment expense (a)		4.51%							4.55%					

June 30, 2019

6 years

4.5 years

Approximate average life and duration:

Approximate average life

Approximate duration

6.5 years

4.5 years

<sup>(</sup>a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.

<sup>(</sup>b) Adjusts the yield on tax-exempt bonds to the fully taxable equivalent yield.

## American Financial Group, Inc. Fixed Maturities - Credit Rating (\$ in millions)



June 30, 2019

	Julie 30, 2019											
By Credit Rating (a)		Amortized Cost		Fair Value	-	nrealized in (Loss)	% of Fair Value					
Investment grade												
AAA	\$	7,636	\$	7,790	\$	154	18%					
AA		8,670		9,043		373	20%					
A		10,394		10,863		469	24%					
BBB		12,535		13,067		532	29%					
Subtotal - Investment grade		39,235		40,763		1,528	91%					
ВВ		741		741		-	2%					
В		229		228		(1)	0%					
Other (b)		2,809		3,084		275	7%					
Subtotal - Non-Investment grade		3,779		4,053		274	9%					
Total	\$	43,014	\$	44,816	\$	1,802	100%					

98% of the fixed maturity portfolio is NAIC designated 1 or 2.

	December 31, 2018											
By Credit Rating (a)	,			realized in (Loss)	% of Fair Value							
Investment grade												
AAA	\$	7,367	\$	7,359	\$	(8)	17%					
AA		8,714		8,831		117	21%					
A		10,006		9,989		(17)	24%					
BBB		12,206		12,053		(153)	29%					
Subtotal - Investment grade		38,293		38,232		(61)	91%					
ВВ		703		685		(18)	2%					
В		261		254		(7)	0%					
Other (b)		2,685		2,931		246	7%					
Subtotal - Non-Investment grade		3,649		3,870		221	9%					
Total	\$	41,942	\$	42,102	\$	160	100%					

98% of the fixed maturity portfolio is NAIC designated 1 or 2.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See page 33 for more information.



# American Financial Group, Inc. Mortgage-Backed Securities - AFG Consolidated (\$ in millions)

						% of
June 30, 2019	A	mortized Cost	 Fair Value	Unrealized Gain (Loss)	% of Fair Value	Investment Portfolio
Residential						
Agency	\$	156	\$ 158	\$ 2	4%	0%
Prime (Non-Agency)		913	1,044	131	29%	2%
Alt-A		969	1,097	128	30%	2%
Subprime		331	369	38	10%	1%
Commercial		938	974	36	27%	2%
Total AFG consolidated	\$	3,307	\$ 3,642	\$ 335	100%	7%

- Substantially all of AFG's MBS securities are either senior tranches of securitizations or collateralized by senior tranches of securitizations.
- The average amortized cost as a percent of par is Prime 82%; Alt-A 81%; Subprime 82%; CMBS 100%.
- The average FICO score of our residential MBS securities is Prime 735; Alt-A 695; Subprime 631.
- 96% of our Commercial MBS portfolio is investment-grade rated (83% AAA) and the average subordination for this group of assets is 36%.
- The approximate average life by collateral type is Residential 4.5 years; Commercial 4 years.

						% of
December 31, 2018	A	mortized Cost	 Fair Value	realized n (Loss)	% of Fair Value	Investment Portfolio
Residential						
Agency	\$	170	\$ 168	\$ (2)	5%	1%
Prime (Non-Agency)		967	1,098	131	30%	2%
Alt-A		972	1,074	102	29%	2%
Subprime		369	406	37	11%	1%
Commercial		905	920	15	25%	2%
Total AFG consolidated	\$	3,383	\$ 3,666	\$ 283	100%	8%

# American Financial Group, Inc. Mortgage-Backed Securities Portfolio (\$ in millions)



Property and Casualty Insurance:					June 3	30, 2019		
Do Acced Torre	Α	mortized		Fair Value	_	ealized	% of	% of Inv
By Asset Type		Cost	_	Fair Value	Gain	(Loss)	Fair Value	Portfolio
Residential	•							
Agency	\$	124	\$	125	\$	1	15%	1%
Prime (Non-Agency)		131		147		16	17%	1%
Alt-A		286		324		38	38%	3%
Subprime		146		161		15	19%	1%
Commercial		94	_	97		3	11%	1%
Total	\$	781	\$	854	\$	73	100%	7%
				D	ecemb	er 31, 201	8	
	Α	mortized			Unr	ealized	% of	% of Inv
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio
Residential								
Agency	\$	137	\$	134	\$	(3)	15%	1%
Prime (Non-Agency)	Ψ	138	Ψ	155	Ψ	17	18%	1%
Alt-A		289		319		30	37%	3%
Subprime		161		176		15	20%	2%
Commercial		83		84		1	10%	1%
Total	\$	808	\$	868	\$	60	100%	8%
. 5.4	<u>*</u>		Ť		<u>*</u>		10070	070
Annuity and Run-off:					June :	30, 2019		
	A	mortized			Unr	ealized	% of	% of Inv
By Asset Type		Cost		Fair Value		(Loss)	Fair Value	Portfolio
Residential								
Agency	\$	32	\$	33	\$	1	1%	0%
Prime (Non-Agency)	Ψ	780	Ψ	886	Ψ	106	32%	2%
Alt-A		683		773		90	28%	2%
Subprime		185		208		23	7%	1%
Commercial		844		877		33	32%	2%
Total	\$	2,524	\$	2,777	\$	253	100%	7%
				D	ecemb	er 31, 201	8	
	A	mortized				ealized	% of	% of Inv
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio
Residential								
Agency	\$	33	\$	34	\$	1	1%	0%
Prime (Non-Agency)	*	826	Ψ	931	*	105	34%	2%
Alt-A		683		755		72	27%	2%
Subprime		208		230		22	8%	1%
Commercial		822		836		14	30%	2%
Total	\$	2,572	\$	2,786	\$	214	100%	7%
i Otal	Ψ	2,512	Ψ	2,100	Ψ	417	100/0	1 /0

## American Financial Group, Inc. Mortgage-Backed Securities - Credit Rating (\$ in millions)



June 30, 2019

By Credit Rating (a)		Amortized Cost		Fair Value		realized n (Loss)	% of Fair Value						
Investment grade													
AAA	\$	1,136	\$	1,177	\$	41	32%						
AA		160		167		7	5%						
Α		321		343		22	10%						
BBB		182		194		12	5%						
Subtotal - investment grade		1,799		1,881		82	52%						
ВВ		108		110		2	3%						
В		131		133		2	3%						
Other (b)		1,269		1,518		249	42%						
Total	\$	3,307	\$	3,642	\$	335	100%						

95% of the mortgage-backed security portfolio has an NAIC 1 designation.

By Credit Rating (a)	December 31, 2018						
	Amortized Cost		Fair Value		Unrealized Gain (Loss)		% of Fair Value
Investment grade							
AAA	\$	1,107	\$	1,119	\$	12	31%
AA		143		147		4	4%
A		263		270		7	7%
BBB		232		243		11	7%
Subtotal - investment grade		1,745		1,779		34	49%
ВВ		128		131		3	3%
В		155		154		(1)	4%
Other (b)		1,355		1,602		247	44%
Total	\$	3,383	\$	3,666	\$	283	100%

96% of the mortgage-backed security portfolio has an NAIC 1 designation.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See page 33 for more information.



Appendix A
American Financial Group, Inc.
Fixed Maturities - Credit Rating by Type
(\$ in millions)

Subtotal - Non-Investment grade

Not Rated

Total

**US** Gov By Credit Rating (a) Munis Frgn Gov **RMBS CMBS** CLOs Other ABS Corp/Oth **Total** % Total Investment grade \$ 104 \$ 366 \$ 811 \$ 1,156 \$ AAA 223 2,032 \$ 2,919 \$ 179 7,790 18% 144 AA 4,383 23 1,070 1,571 1,788 9,043 20% 11 53 2,010 Α 431 321 22 237 7.842 10,863 24% **BBB** 108 3 117 77 83 697 11,982 13,067 29% Subtotal - Investment grade 234 6,954 160 948 933 4,309 5,434 40,763 21,791 91% BB 79 31 29 602 741 2% В 8 127 8 79 228 0% 6 CCC, CC, C 623 662 4 2 33 2% 205 205 0%

1.034

686

2,668

20

180

58

7,020

234

Fair Value - June 30, 2019

41

974

24

4,333

39

471

5,944

714

958

23,463

1,836

2,217

44,816

4%

5%

100%

Fair Value - December 31, 2018 By Credit Rating (a) **US Gov RMBS CMBS** CLOs Other ABS Corp/Oth Total % Total Munis Frgn Gov Investment grade \$ \$ AAA 213 \$ 1,889 \$ 98 \$ 367 \$ 752 \$ 2,679 \$ 1,191 \$ 170 7,359 17% AΑ 22 4,456 53 129 18 1,244 1,326 1,583 8,831 21% Α 448 248 22 250 1,836 7.185 9.989 24% **BBB** 110 169 74 685 10,931 12,053 29% 84 235 6.903 151 913 866 4.257 5.038 38,232 Subtotal - Investment grade 19,869 91% BB 97 34 23 531 685 2% 8 151 3 254 4 88 0% CCC, CC, C 670 5 2 12 689 2% 3 230 234 1% 29 Subtotal - Non-Investment grade 11 1,148 42 632 1,862 5% Not Rated 685 21 466 2,008 50 17 12 749 4% Total 243 2,746 920 4,278 5,533 21,250 42,102 100% 6,964 168

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.