UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2014

AMERICAN FINANCIAL GROUP, INC.

(Exact name of registrant as specified in its charter)

Ohio
(State or other jurisdiction

1-13653 (Commission File Number) 31-1544320 (IRS Employer Identification No.)

301 East Fourth Street, Cincinnati, OH (Address of principal executive offices)

45202 (Zip Code)

Registrant's telephone number, including area code 513-579-2121

| ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions (see General Instruction A.2. below): |
|---|
| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) |
| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) |
| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |

Section 2 - Financial Information

Item 2.02 Results Of Operations And Financial Condition.

Reference is made to the press release of American Financial Group, Inc. (the "Company") relating to the announcement of the Company's results of operations for the second quarter of 2014 and the availability of the Investor Supplement on the Company's website. The press release was issued on July 28, 2014. A copy of the press release is attached to this Form 8-K as Exhibit 99.1 and a copy of the Investor Supplement is attached as Exhibit 99.2 and are incorporated herein by reference.

The information contained herein shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 as amended (the "Exchange Act), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act.

Section 9 - Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits.

- (a) Financial statements of business acquired. Not applicable.
- (b) Pro forma financial information. Not applicable.
- (c) Shell company transactions. Not applicable
- (d) Exhibits

Exhibit

| No. | <u>Description</u> |
|------|--|
| 99.1 | Earnings Release dated July 28, 2014, reporting American Financial Group Inc. results for the quarter ended June 30, 2014. |
| 99.2 | Investor Supplement – Second Quarter 2014 |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERICAN FINANCIAL GROUP, INC.

Date: July 29, 2014

By: /s/ Karl J. Grafe

Karl J. Grafe Vice President



American Financial Group, Inc. Announces Second Quarter Results

- Core net operating earnings \$1.07 per share, up 11% from the comparable 2013 period
- Adjusted book value \$47.95 per share at June 30, 2014; up 4% since year end
- Full year 2014 core net operating earnings guidance unchanged at \$4.50 \$4.90 per share

Cincinnati, Ohio – July 28, 2014 – American Financial Group, Inc. (NYSE/NASDAQ: AFG) today reported 2014 second quarter net earnings attributable to shareholders of \$106 million (\$1.15 per share) compared to \$110 million (\$1.20 per share) for the 2013 second quarter. After-tax net realized gains were \$7 million (\$0.08 per share) in the second quarter of 2014 compared to \$26 million (\$0.28 per share) in the comparable prior year period. Book value per share, excluding appropriated retained earnings and unrealized gains on fixed maturities, increased by \$1.16 to \$47.95 per share during the second quarter of 2014. Annualized return on equity was 10.3% and 11.5% for the second quarters of 2014 and 2013, respectively.

Core net operating earnings were \$99 million (\$1.07 per share) for the 2014 second quarter, compared to \$87 million (\$0.96 per share) in the 2013 second quarter. Higher operating income in our Specialty Property and Casualty ("P&C") insurance operations as well as slightly higher earnings in our Annuity segment contributed to these results. Core net operating earnings for the second quarters of 2014 and 2013 generated annualized core returns on equity of 9.6% and 9.2%, respectively.

During the second quarter of 2014, AFG repurchased approximately 345,000 shares of common stock for \$20 million (average price per share of \$57.95).

AFG's net earnings attributable to shareholders, determined in accordance with U.S. generally accepted accounting principles ("GAAP"), include certain items that may not be indicative of its ongoing core operations. The following table identifies such items and reconciles net earnings attributable to shareholders to core net operating earnings, a non-GAAP financial measure that AFG believes is a useful tool for investors and analysts in analyzing ongoing operating trends.

| In millions, except per share amounts | | onths ended ne 30, | Six months ended June 30, | | | |
|--|---------|-----------------------|---------------------------|---------------|--|--|
| | 2014 | 2013 | 2014 | 2013 | | |
| Components of net earnings attributable to shareholders: | | | | | | |
| Core net operating earnings(a) | \$ 99 | \$ 87 | \$ 190 | \$ 171 | | |
| Realized gains | 7 | 26 | 19 | 62 | | |
| ELNY guaranty fund assessments | | (3) | | (3) | | |
| Net earnings attributable to shareholders | \$ 106 | \$ 110 | \$ 209 | \$ 230 | | |
| Components of Earnings Per Share: | | | | | | |
| Core net operating earnings | \$ 1.07 | \$ 0.96 | \$2.07 | \$ 1.88 | | |
| Realized gains | 0.08 | 0.28 | 0.21 | 0.68 | | |
| ELNY guaranty fund assessments | _ | (0.04) | _ | (0.04) | | |
| Diluted Earnings Per Share | \$ 1.15 | \$ 1.20 | \$2.28 | \$ 2.52 | | |

Footnote (a) is contained in the accompanying Notes to Financial Schedules at the end of this release.

Carl H. Lindner III and S. Craig Lindner, AFG's Co-Chief Executive Officers, issued this statement: "We were pleased to see AFG's second quarter core operating earnings per share increase by 11% year over year as a result of solid results in our specialty P&C group and continued strong earnings in our annuity segment.

"At June 30, 2014, AFG had approximately \$740 million of excess capital (including parent company cash of approximately \$240 million). We will make opportunistic share repurchases and return capital to shareholders through dividends. We will also continue to invest excess capital when we see potential for healthy, profitable organic growth and through acquisitions and start-ups that meet our target return thresholds.

"Based on results for the first six months of 2014, we continue to expect core net operating earnings in 2014 to be between \$4.50 and \$4.90 per share. Our core earnings per share guidance excludes non-core items such as realized gains and losses, as well as other significant items that may not be indicative of ongoing operations."

Specialty Property and Casualty Insurance Operations

The P&C specialty insurance operations generated an underwriting profit of \$29 million in the 2014 second quarter, compared to \$21 million in the second quarter of 2013. The combined ratio was 96.9%, a slight improvement from the comparable prior year period. Improved year-over-year underwriting results in our property and transportation group and lower catastrophe losses were partially offset by lower underwriting profit in our specialty casualty group. Catastrophe losses were \$10 million (1.1 points on the combined ratio), compared to \$19 million (2.6 points) in the 2013 second quarter.

Gross and net written premiums were up 24% and 33%, respectively, for the second quarter of 2014, when compared to the second quarter of 2013. The 2014 results include premiums from Summit, AFG's specialty workers' compensation subsidiary, from the date of acquisition on April 1, 2014. Excluding Summit premiums, growth in gross and net written premiums was 11% and 15%, respectively, due primarily to strong premium growth in other businesses within our specialty casualty group.

Further details about AFG's specialty P&C operations may be found in the accompanying schedules.

The **Property and Transportation Group** reported an underwriting loss of \$18 million in the second quarter of 2014, compared to an underwriting loss of \$31 million in the second quarter of 2013. The 2014 second quarter underwriting loss was primarily due to adverse prior year reserve development in our National Interstate subsidiary. Improved accident year results and lower catastrophe losses in the second quarter of 2014 more than offset higher adverse prior year reserve development. Catastrophe losses were \$8 million for this group during the second quarter of 2014. By comparison, catastrophe losses for the second quarter of 2013 were \$18 million.

Gross and net written premiums for the second quarter of 2014 were 10% and 8% higher, respectively, than the comparable 2013 period. Crop premiums reported in the second quarter of 2014 are consistent with average historical results, whereas crop premiums reported in the second quarter of 2013 were lower than historical trends due to delayed acreage reporting from insureds as a result of excess moisture and late planting of corn and soybean crops. Excluding our crop insurance business, gross written premiums increased by 5% and net written premiums increased by 4%. Pricing in this group was up approximately 6% on average for the quarter, and includes a 9% increase in National Interstate's renewal rates.

The **Specialty Casualty Group** reported an underwriting profit of \$30 million in the second quarter of 2014, compared to \$32 million in the second quarter of 2013. Higher underwriting profits in our workers' compensation businesses was offset by lower underwriting profits in our international and

general liability lines of business. Additionally, lower favorable reserve development year-over-year in our excess and surplus lines and executive liability businesses impacted these results.

Gross and net written premiums for the second quarter of 2014 were up 49% and 76%, respectively, when compared to the second quarter of 2013, and include Summit's results since April 1, 2014. Excluding premiums from Summit, gross and net premiums grew by 18% and 29%, respectively. As discussed in the first quarter of 2014, net written premiums were impacted by a 2013 timing difference in reinsurance ceded in our international businesses. Excluding the premiums from Summit and the impact of the timing change, net written premiums in this group grew 19%. While all businesses in this group reported growth, our workers' compensation, excess and surplus lines, and targeted markets businesses were primary drivers of the higher premiums. New business opportunities, increased exposures on existing accounts and sustained pricing increases have driven the growth in our workers' compensation businesses. Organic growth, coupled with the benefit from rate increases over multiple quarters have contributed to higher premiums in our excess and surplus businesses. Pricing in this group was up approximately 3% on average for the quarter.

The **Specialty Financial Group** reported underwriting profit of \$15 million in both the second quarters of 2014 and 2013. Most of the businesses in this group achieved excellent underwriting margins during the second quarter of 2014.

Gross written premiums were down 5%, while net written premiums were up 3% during the 2014 second quarter when compared to the same 2013 period. Growth in gross written premiums was tempered by the October 2013 sale of a service contract business, which ceded all of its premiums under reinsurance contracts. Net written premiums increased primarily as a result of growth in our fidelity/crime and surety businesses, partially offset by lower premiums in lender-placed mortgage property insurance offered by our financial institutions business. Renewal pricing in this group was down approximately 1% for the second quarter.

Carl Lindner III stated: "Our specialty P&C businesses produced solid results overall during the second quarter, with continued strong growth in our specialty casualty group. We are excited to see growth in several of our new niches and the opportunistic expansion of existing businesses. I am disappointed, however, with the poor results reported during the quarter in our property and transportation group, particularly within our 51%-owned National Interstate subsidiary. We remain committed to our culture of underwriting discipline and achieving the necessary rate increases to strengthen the underwriting profitability of this group overall.

"Based on premium growth across our P&C book of business during the first six months of 2014, we continue to expect net written premium growth for the full year of 2014 to be between 17% and 21%. We have adjusted our premium guidance up in our specialty casualty group, and lowered expectations slightly in our property and transportation and specialty financial groups. This guidance reflects the inclusion of nine months of Summit premiums. Overall renewal pricing was up about 3% during the quarter. Our objective remains to achieve an increase of 3% to 4% in the specialty group's overall average renewal rates in 2014."

Annuity Segment

AFG's annuity operations contributed \$84 million in pretax core earnings in the second quarter of 2014 compared to \$82 million in the second quarter of 2013, an increase of \$2 million or 2%. AFG's 2014 earnings continue to benefit from growth in annuity assets. While AFG's average annuity investments grew nearly 20% over the last year, the impact of this growth was offset by (i) the runoff of higher yielding investments and (ii) the impact that fluctuations in interest rates in the second quarters of 2014 and 2013 had on the accounting for fixed-indexed annuities.

In the second quarter of 2014, the interest rate index used by AFG to discount certain fixed-indexed annuity reserves generally decreased 15 to 25 basis points versus AFG's assumption that interest rates would rise; this difference had a negative impact on AFG's earnings due to the fair value accounting prescribed for fixed-indexed annuities. Conversely, in the second quarter of 2013, the interest rate index used by AFG generally increased 70 to 80 basis points, which was much higher than previously assumed by AFG; this difference between actual and previously assumed interest rates resulted in a favorable impact on AFG's earnings.

As a result of the above, AFG's net spread earned was 1.46% in the second quarter of 2014, a decrease of 19 basis points from the comparable previous year period. See the accompanying schedules for additional information about spreads for AFG's fixed annuity operations.

The Annuity segment reported statutory premiums of \$949 million in the second quarter of 2014, an increase of 10% from the comparable prior year period, but slightly lower than the first quarter of 2014. The year-over-year increase was largely the result of growth in sales of fixed-indexed annuities in the financial institutions market.

Craig Lindner stated, "I continue to be pleased with our strong annuity earnings. Based on the results through the first six months of 2014, assuming no significant change in interest rates or the stock market, we continue to expect that the full year 2014 core pretax annuity operating earnings will be flat compared to the \$328 million reported for the full year of 2013. Significant changes in interest rates and/or the stock market could lead to significant positive or negative impacts on the Annuity segment's results."

In addressing premiums, Mr. Lindner said, "The second half of last year was a very strong period of fixed and fixed-indexed annuity sales for both AFG and the industry, which we attribute primarily to the rising interest rate environment in 2013. That sales pace has declined in the first six months of 2014, which we attribute primarily to the decreasing interest rate environment this year. As a result, based on information currently available, we now expect that premiums for the full year of 2014 will be 5% to 10% lower than the \$4 billion achieved for the full year in 2013."

More information about premiums and the results of operations for our Annuity segment may be found in our Quarterly Investor Supplement, which is posted on our website.

Run-off Long-Term Care and Life Segment

AFG's run-off long-term care and life segment incurred a pretax core operating loss of \$2 million in the second quarter of 2014, the same amount as reported in the comparable prior year period. While AFG's run-off long-term care business essentially broke even in the first half of 2014, AFG's run-off life segment experienced worse than expected mortality, after reinsurance.

Investments

AFG recorded second quarter 2014 net realized gains on securities of \$7 million after tax and after deferred acquisition costs (DAC), compared to \$26 million in the comparable prior year period. Unrealized gains on fixed maturities were \$656 million, after tax, after DAC at June 30, 2014, an increase of \$215 million since year-end. Our portfolio continues to be high quality, with 86% of our fixed maturity portfolio rated investment grade and 97% with a National Association of Insurance Commissioners' designation of NAIC 1 or 2, its highest two categories.

Second quarter 2014 P&C net investment income was approximately 17% higher than the comparable 2013 period, reflecting the investment of cash received in connection with the Summit acquisition.

More information about the components of our investment portfolio may be found in our Quarterly Investor Supplement, which is posted on our website.

About American Financial Group, Inc.

American Financial Group is an insurance holding company, based in Cincinnati, Ohio with assets of approximately \$45 billion. Through the operations of Great American Insurance Group, AFG is engaged primarily in property and casualty insurance, focusing on specialized commercial products for businesses, and in the sale of fixed and fixed-indexed annuities in the retail, financial institutions and education markets. Great American Insurance Group's roots go back to 1872 with the founding of its flagship company, Great American Insurance Company.

Forward Looking Statements

This press release contains certain statements that may be deemed to be "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements in this press release not dealing with historical results are forward-looking and are based on estimates, assumptions and projections. Examples of such forward-looking statements include statements relating to: the Company's expectations concerning market and other conditions and their effect on future premiums, revenues, earnings and investment activities; recoverability of asset values; expected losses and the adequacy of reserves for long-term care, asbestos, environmental pollution and mass tort claims; rate changes; and improved loss experience.

Actual results and/or financial condition could differ materially from those contained in or implied by such forward-looking statements for a variety of reasons including but not limited to: changes in financial, political and economic conditions, including changes in interest and inflation rates, currency fluctuations and extended economic recessions or expansions in the U.S. and/or abroad; performance of securities markets; AFG's ability to estimate accurately the likelihood, magnitude and timing of any losses in connection with investments in the non-agency residential mortgage market; new legislation or declines in credit quality or credit ratings that could have a material impact on the valuation of securities in AFG's investment portfolio; the availability of capital; regulatory actions (including changes in statutory accounting rules); changes in the legal environment affecting AFG or its customers; tax law and accounting changes; levels of natural catastrophes and severe weather, terrorist activities (including any nuclear, biological, chemical or radiological events), incidents of war or losses resulting from civil unrest and other major losses; development of insurance loss reserves and establishment of other reserves, particularly with respect to amounts associated with asbestos and environmental claims and AFG's run-off long-term care business; availability of reinsurance and ability of reinsurers to pay their obligations; trends in persistency, mortality and morbidity; competitive pressures, including those in the annuity distribution channels, the ability to obtain adequate rates and policy terms; changes in AFG's credit ratings or the financial strength ratings assigned by major ratings agencies to our operating subsidiaries; and other factors identified in our filings with the Securities and Exchange Commission.

The forward-looking statements herein are made only as of the date of this press release. The Company assumes no obligation to publicly update any forward-looking statements.

Conference Call

The Company will hold a conference call to discuss 2014 second quarter results at 11:30 a.m. (ET) tomorrow, Tuesday, July 29, 2014. Toll-free telephone access will be available by dialing 1-877-459-8719 (international dial-in 424-276-6843). The conference ID for the live call is 67319962. Please dial in five to ten minutes prior to the scheduled start time of the call.

A replay will be available two hours following the completion of the call and will remain available until 11:59 p.m. (ET) on August 5, 2014. To listen to the replay, dial 1-855-859-2056 (international dial-in 404-537-3406) and provide the conference ID 67319962.

The conference call and accompanying webcast slides will also be broadcast live over the Internet. To listen to the call via the Internet, go to the Investor Relations page on AFG's website, www.AFGinc.com, and follow the instructions at the **Webcasts and Presentations** link.

The archived webcast will be available immediately after the call via the same link on the Investor Relations page until August 5, 2014 at 11:59 p.m. (ET). An archived audio MP3 file will be available within 24 hours of the call.

Contact:

Diane P. Weidner Asst. Vice President – Investor Relations (513) 369-5713

Websites:

www.AFGinc.com

www.GreatAmericanInsuranceGroup.com

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(Financial summaries follow)

This earnings release and AFG's Quarterly Investor Supplement are available in the Investor Relations section of AFG's website: www.AFGinc.com.

AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES SUMMARY OF EARNINGS AND SELECTED BALANCE SHEET DATA (In Millions, Except Per Share Data)

| | Three mor | | Six mont June 2014 | |
|---|---------------|---------------|--------------------------|---------------------|
| Revenues | 2014 | 2013 | 2014 | 2013 |
| P&C insurance net earned premiums | \$ 931 | \$ 709 | \$1,685 | \$1,396 |
| Life, accident & health net earned premiums | 27 | 28 | 55 | 58 |
| Net investment income | 379 | 332 | 740 | 658 |
| Realized gains | 12 | 41 | 31 | 98 |
| Income (loss) of managed investment entities: | | | | |
| Investment income | 27 | 32 | 55 | 66 |
| Loss on change in fair value of assets/liabilities | (10) | (28) | (10) | (36) |
| Other income | 26 | 25 | 47 | 47 |
| Total revenues | 1,392 | 1,139 | 2,603 | 2,287 |
| Costs and expenses | | | | |
| P&C insurance losses & expenses | 902 | 690 | 1,598 | 1,334 |
| Annuity, life, accident & health benefits & expenses | 246 | 210 | 492 | 420 |
| Interest charges on borrowed money | 17 | 18 | 35 | 36 |
| Expenses of managed investment entities | 21 | 24 | 41 | 46 |
| Other expenses | 76 | 71 | 146 | 150 |
| Total costs and expenses | 1,262 | 1,013 | 2,312 | 1,986 |
| Earnings before income taxes | 130 | 126 | 291 | 301 |
| Provision for income taxes(b) | 47 | 49 | 101 | 111 |
| Net earnings including noncontrolling interests | 83 | 77 | 190 | 190 |
| Less: Net earnings (loss) attributable to noncontrolling interests | (23) | (33) | (19) | (40) |
| Net earnings attributable to shareholders | <u>\$ 106</u> | <u>\$ 110</u> | \$ 209 | \$ 230 |
| Diluted Earnings per Common Share | \$ 1.15 | \$ 1.20 | \$ 2.28 | \$ 2.52 |
| Average number of diluted shares | 91.6 | 91.5 | 91.6 | 91.3 |
| Selected Balance Sheet Data: | | June 2 | | ecember 31, 2013 |
| Total cash and investments | | \$34,8 | | 31,313 |
| Long-term debt | | \$ 9 | 912 \$ | 913 |
| Shareholders' equity(c) | | \$ 4,9 | | 4,550 |
| Shareholders' equity (excluding appropriated retained earnings and unrealized gains/losses on fixed maturit | ies)(c) | \$ 4,2 | 298 \$ | 4,109 |
| Book Value Per Share: | | | | |
| Excluding appropriated retained earnings | | \$ 55 | .27 \$ | 50.83 |
| Excluding appropriated retained earnings and unrealized gains/losses on fixed maturities | | \$ 47 | .95 \$ | 45.90 |
| Common Shares Outstanding | | 8 | 9.6 | 89.5 |

Footnotes (b) and (c) are contained in the accompanying Notes to Financial Schedules at the end of this release.

AMERICAN FINANCIAL GROUP, INC. SPECIALTY P&C OPERATIONS (Dollars in Millions)

| | Three moni June 2014 | | Pct. Change | Six montl June 2014 | | Pct. Change |
|--|----------------------------|-------------|-------------------------|---------------------------|----------------------------|----------------|
| Cross written promiums | \$1,291 | \$1,041 | 24% | \$2,315 | | 18% |
| Gross written premiums | \$1,291 | \$1,041 | 24% | \$2,313 | \$1,966 | 10% |
| Net written premiums | <u>\$ 998</u> | \$ 749 | 33% | \$1,753 | \$1,453 | 21% |
| Ratios (GAAP): | | | | | | |
| Loss & LAE ratio | 64.6% | 60.3% | | 61.1% | 58.4% | |
| Underwriting expense ratio | 32.3% | 36.7% | | 33.6% | 36.6% | |
| Combined Ratio | <u>96.9</u> % | 97.0% | | 94.7% | 95.0% | |
| Supplemental Information:(d) | | | | | | |
| Gross Written Premiums: | | | | | | |
| Property & Transportation | \$ 489 | \$ 446 | 10% | \$ 865 | \$ 798 | 8% |
| Specialty Casualty | 655 | 440 | 49% | 1,162 | 870 | 34% |
| Specialty Financial | 147 | 155 | (5%) | 288 | 298 | (3%) |
| | <u>\$1,291</u> | \$1,041 | 24% | \$2,315 | \$1,966 | 18% |
| Net Written Premiums: | | | | | | |
| Property & Transportation | \$ 353 | \$ 328 | 8% | \$ 637 | \$ 604 | 5% |
| Specialty Casualty | 499 | 283 | 76% | 830 | 578 | 44% |
| Specialty Financial | 120 | 117 | 3% | 236 | 230 | 3% |
| Other | 26 | 21 | 24% | 50 | 41 | 22% |
| | <u>\$ 998</u> | \$ 749 | 33% | \$1,753 | \$1,453 | 21% |
| Combined Ratio (GAAP): | | | | | | |
| Property & Transportation | 105.5% | 110.3% | | 102.0% | 103.5% | |
| Specialty Casualty | 93.6% | 88.4% | | 91.2% | 90.5% | |
| Specialty Financial | 87.6% | 86.6% | | 89.3% | 87.6% | |
| Aggregate Specialty Group | 96.9% | 97.0% | | 94.7% | 95.0% | |
| | | | months ende June 30, | | Six months end June 30, | ed |
| Reserve Development (Favorable)/Adverse: | | 2014 | 20 | 13 20 |)14 2 | 013 |
| Property & Transportation | | \$ 22 | \$ | 3 \$ | 18 \$ | (3) |
| Specialty Casualty | | \$ 22 (4 | | | (28) | (3) (38) |
| Specialty Casualty Specialty Financial | | (2 | | (22) | (3) | (6) |
| Other | | (2 | | (5) | (5) | (10) |
| Suici | | \$ 14 | | | | (57) |
| Points on Combined Ratio: | | Ψ 17 | <u> </u> | <u>(= ·</u>) <u>Ψ</u> | <u>(==)</u> | (3.) |
| Property & Transportation | | 6.6 | | 1.2 | 2.9 | (0.4) |
| Specialty Casualty | | (0.8 | | | | (7.1) |
| Specialty Financial | | (1.8 | | . , | | (2.8) |

 $Footnote\ (d)\ is\ contained\ in\ the\ accompanying\ Notes\ to\ Financial\ Schedules\ at\ the\ end\ of\ this\ release$

Aggregate Specialty Group

1.4

(3.4)

(1.1)

(4.1)

AMERICAN FINANCIAL GROUP, INC. ANNUITY SEGMENT (Dollars in Millions)

Components of Statutory Premiums

| | | onths ended e 30, 2013 | Pct. <u>Change</u> | | ths ended e 30, 2013 | Pct. <u>Change</u> |
|-----------------------------------|--------|------------------------------|-----------------------|---------|----------------------------|-----------------------|
| Annuity Premiums: | | | | | | |
| Financial Institutions | | | | | | |
| Single Premium | \$ 459 | \$ 287 | 60% | \$ 939 | \$ 481 | 95% |
| Retail Single Premium | 428 | 509 | (16%) | 853 | 869 | (2%) |
| Education Market - 403(b) | 49 | 52 | (6%) | 99 | 107 | (7%) |
| Variable Annuities | 13 | 13 | | 25 | 28 | (11%) |
| Total Annuity Premiums | \$ 949 | \$ 861 | 10% | \$1,916 | \$1,485 | 29% |
| Annuity Premiums by Product Type: | | | | | | |
| Fixed-Indexed Annuities | \$ 787 | \$ 661 | 19% | \$1,559 | \$1,097 | 42% |
| Traditional Fixed Annuities | 149 | 187 | (20%) | 332 | 360 | (8%) |
| Variable Annuities | 13 | 13 | _ | 25 | 28 | (11%) |
| Total Annuity Premiums | \$ 949 | \$ 861 | 10% | \$1,916 | \$1,485 | 29% |

Components of Core Operating Earnings Before Income Taxes

| | | onths ended e 30, 2013 | Pct. <u>Change</u> | Six m ended J 2014 | nonths fune 30, 2013 | Pct. <u>Change</u> |
|---|--------|------------------------------|-----------------------|--------------------------|----------------------------|-----------------------|
| Revenues: | | | | | | |
| Net investment income | \$ 289 | \$ 257 | 12% | \$564 | \$505 | 12% |
| Other income | 19 | 15 | 27% | 37 | 29 | 28% |
| Total revenues | 308 | 272 | 13% | 601 | 534 | 13% |
| Costs and Expenses: | | | | | | |
| Annuity benefits | 166 | 120 | 38% | 334 | 254 | 31% |
| Acquisition expenses | 37 | 48 | (23%) | 68 | 79 | (14%) |
| Other expenses | 21 | 22 | (5%) | 42 | 43 | (2%) |
| Total costs and expenses | 224 | 190 | 18% | 444 | 376 | 18% |
| Core operating earnings before income taxes | \$ 84 | \$ 82 | 2% | \$157 | \$158 | (1%) |

Supplemental Fixed Annuity Information (excludes fixed annuity portion of variable annuity business)

| | Three mon | | | Six month June | | |
|--------------------------------|-----------|----------|---------|-------------------|----------|---------|
| | 2014 | 2013 | Change* | 2014 | 2013 | Change* |
| Average Fixed Annuity Reserves | \$21,829 | \$18,151 | 20% | \$21,448 | \$17,829 | 20% |
| Net Interest Spread | 2.92% | 3.02% | (0.10%) | 2.87% | 3.00% | (0.13%) |
| Net Spread Earned | 1.46% | 1.65% | (0.19%) | 1.38% | 1.61% | (0.23%) |

 $^{* \ \} Calculated \ as \ a \ percentage \ change \ for \ dollars \ and \ an \ arithmetic \ difference \ for \ percentages.$

AMERICAN FINANCIAL GROUP, INC. Notes to Financial Schedules

a) Components of core net operating earnings (in millions):

| | 1 | Three mont June | | led | | Six montl June | |
|--|----|--------------------|----|------|------|-------------------|--------|
| | 20 |)14 | 20 | 013 | 20 |)14 | 2013 |
| Core Operating Earnings before Income Taxes: | | | | | | | |
| P&C insurance segment | \$ | 97 | \$ | 82 | \$ 2 | 205 | \$ 178 |
| Annuity segment | | 84 | | 82 | 1 | 157 | 158 |
| Run-off long-term care and life segment | | (2) | | (2) | | (4) | (3) |
| Interest & other corporate expense | | (37) | | (39) | | (78) | (84) |
| | | | | | | | |
| Core operating earnings before income taxes | | 142 | | 123 | 2 | 280 | 249 |
| Related income taxes | | 43 | | 36 | | 90 | 78 |
| Core net operating earnings | \$ | 99 | \$ | 87 | \$ 1 | 190 | \$ 171 |

- Earnings before income taxes includes \$18 million in non-deductible losses attributable to noncontrolling interests related to managed investment entities in both the second quarter and first six months of 2014 and \$31 million and \$42 million in the second quarter and first six months of 2013, respectively.
- Shareholders' Equity at June 30, 2014 includes \$656 million (\$7.32 per share) in unrealized after-tax gains on fixed maturities and \$31 million (\$0.35 per share) of retained earnings appropriated to managed investment entities. Shareholder's Equity at December 31, 2013 includes \$441 million (\$4.93 per share) in unrealized after-tax gains on fixed maturities and \$49 million (\$0.55 per share) of retained earnings appropriated to managed investment entities. The appropriated retained earnings will ultimately inure to the benefit of the debt holders of the investment entities managed by AFG.
- d) Supplemental Notes:
 - **Property & Transportation** includes primarily physical damage and liability coverage for buses, trucks and recreational vehicles, inland and ocean marine, agricultural-related products and other property coverages.
 - Specialty Casualty includes primarily excess and surplus, general liability, executive liability, professional liability, umbrella and excess liability, specialty coverages in targeted markets, customized programs for small to mid-sized businesses and workers' compensation insurance.
 - Specialty Financial includes risk management insurance programs for leasing and financing institutions (including collateral and lender-placed mortgage property insurance), surety and fidelity products and trade credit insurance.
 - Other includes an internal reinsurance facility.



American Financial Group, Inc.

Investor Supplement - Second Quarter 2014

July 28, 2014

American Financial Group, Inc.

Corporate Headquarters

Great American Insurance Group Tower
301 E Fourth Street
Cincinnati, OH 45202
513 579 6739



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American Financial Group, Inc. Financial Highlights

(in millions, except per share information)



| | | | | | | onths End | | | | | | Six Month | | | | |
|---|-----|----------|------|----------|----|-----------|----|--------|----|----------|----------|-----------|----|-------------|--|--|
| | 06/ | 30/14 | 03/3 | 31/14 | 12 | 2/31/13 | 09 | /30/13 | 06 | /30/13 | 06/30/14 | | | 06/30/13 | | |
| <u>Highlights</u> | | | | | | | | | | | | | | | | |
| Core net operating earnings | \$ | 99 | \$ | 91 | \$ | 117 | \$ | 97 | \$ | 87 | \$ | 190 | \$ | 171 | | |
| Net earnings | | 106 | | 103 | | 158 | | 83 | | 110 | | 209 | | 230 | | |
| Total assets | 45 | 5,355 | 42 | 2,770 | 4 | 2,087 | 4 | 0,947 | 3 | 9,414 | 4 | 5,355 | 3 | 39,414 | | |
| Adjusted shareholders' equity (a) | 4 | 4,298 | 4 | 1,191 | | 4,109 | | 4,048 | | 3,978 | | 4,298 | | 3,978 | | |
| Property and Casualty net written premiums | | 998 | | 755 | | 821 | | 1,067 | | 749 | | 1,753 | | 1,453 | | |
| Annuity statutory premiums | | 949 | | 967 | | 1,381 | | 1,167 | | 861 | | 1,916 | | 1,485 | | |
| Per share data | | | | | | | | | | | | | | | | |
| Core net operating earnings per share | \$ | 1.07 | \$ | 1.00 | \$ | 1.28 | \$ | 1.06 | \$ | 0.96 | \$ | 2.07 | \$ | 1.88 | | |
| Diluted earnings per share | | 1.15 | | 1.13 | | 1.73 | | 0.92 | | 1.20 | | 2.28 | | 2.52 | | |
| Adjusted book value per share (a) | 4 | 47.95 | 4 | 16.79 | | 45.90 | | 45.36 | | 44.78 | | 47.95 | | 44.78 | | |
| Cash dividends per common share | (| 0.220 | C |).220 | | 1.220 | | 0.195 | | 0.195 | | 0.440 | | 0.390 | | |
| <u>Financial ratios</u> | | | | | | | | | | | | | | | | |
| Annualized core operating return on equity (b) | | 9.6% | | 9.1% | | 11.8% | | 10.0% | | 9.2% | | 9.3% | | 9.1% | | |
| Annualized return on equity (b) | | 10.3% | | 10.3% | | 16.0% | | 8.6% | | 11.5% | | 10.3% | | 12.2% | | |
| Property and Casualty combined ratio - Specialty: | | | | | | | | | | | | | | | | |
| Loss & LAE ratio | | 64.6% | | 56.9% | | 62.4% | | 66.1% | | 60.3% | | 61.1% | | 58.4% | | |
| Underwriting expense ratio | | 32.3% | | 35.3% | | 28.9% | | 27.4% | | 36.7% | | 33.6% | | 36.6% | | |
| Combined ratio - Specialty | | 96.9% | | 92.2% | | 91.3% | | 93.5% | | 97.0% | | 94.7% | | 95.0% | | |
| Net spread on fixed annuities: | | <u> </u> | | <u> </u> | | | | | - | <u> </u> | | <u> </u> | | | | |
| Net interest spread | | 2.92% | | 2.81% | | 2.86% | | 2.89% | | 3.02% | | 2.87% | | 3.00% | | |
| Net spread earned | | 1.46% | | 1.30% | | 1.67% | | 1.50% | | 1.65% | | 1.38% | | 1.61% | | |

⁽a) Excludes appropriated retained earnings and unrealized gains related to fixed maturity investments.

⁽b) Excludes appropriated retained earnings and accumulated other comprehensive income.

American Financial Group, Inc. Summary of Earnings





| | Three Months Ended | | | | | | | | | | | hs Ended | | | |
|--|--------------------|----------|----|-------|----------|--------------|----------|------|----------|------|------------------|----------|----------|--|----------|
| | 06/30 | 06/30/14 | | 31/14 | 12/31/13 | | 13 09/30 | | 09/30/13 | | 9/30/13 06/30/13 | | 06/30/14 | | 06/30/13 |
| Property and Casualty Insurance | | | | | | | | | | | | | | | |
| Underwriting profit | \$ | 29 | \$ | 58 | \$ | 75 | \$ | 62 | \$ | 19 | \$ | 87 | \$ 62 | | |
| Net investment income | | 76 | | 67 | | 67 | | 65 | | 65 | | 143 | 131 | | |
| Other expense | | (8) | | (17) | | <u>(11</u>) | | (14) | | (2) | | (25) | (15) | | |
| Property and Casualty Insurance operating earnings | | 97 | | 108 | | 131 | | 113 | | 82 | : | 205 | 178 | | |
| Annuity earnings | | 84 | | 73 | | 92 | | 78 | | 82 | | 157 | 158 | | |
| Run-off Long-Term Care and Life losses | | (2) | | (2) | | (3) | | (4) | | (2) | | (4) | (3) | | |
| Interest expense of parent holding companies | (| (16) | | (17) | | (17) | | (17) | | (17) | | (33) | (34) | | |
| Other expense | (| (21) | | (24) | | (28) | | (22) | | (22) | | (45) | (50) | | |
| Pre-tax core operating earnings | 1 | 142 | | 138 | - | 175 | | 148 | | 123 | : | 280 | 249 | | |
| Income tax expense | | 43 | | 47 | | 58 | | 51 | | 36 | | 90 | 78 | | |
| Core net operating earnings | | 99 | | 91 | | 117 | | 97 | | 87 | | 190 | 171 | | |
| Non-core items, net of tax: | | | | | | | | | | | | | | | |
| Realized gains | | 7 | | 12 | | 41 | | 35 | | 26 | | 19 | 62 | | |
| Significant A&E charges: | | | | | | | | | | | | | | | |
| Property and Casualty Insurance run-off operations | - | _ | | _ | - | _ | | (35) | | — | - | | _ | | |
| Former Railroad and Manufacturing operations | - | _ | | — | - | _ | | (14) | | — | - | _ | _ | | |
| ELNY guaranty fund assessments charge (a) | | | | | | | | _ | | (3) | | | (3) | | |
| Net earnings | \$ 1 | 106 | \$ | 103 | \$ 1 | 158 | \$ | 83 | \$ | 110 | \$ 2 | 209 | \$ 230 | | |

⁽a) The ELNY guaranty fund assessments charge represent guaranty fund assessments in connection with the insolvency and liquidation of Executive Life Insurance Company of New York, an unaffiliated life insurance company.

American Financial Group, Inc. Earnings Per Share Summary

(in millions, except per share information)



| | Three Months Ended | | | | | | | | Six Months Ended | | | | | |
|--|--------------------|--------|----|--------|----|--------|----|--------|------------------|--------|----|--------|----|--------|
| | 06 | /30/14 | 03 | /31/14 | 12 | /31/13 | 09 | /30/13 | 06 | /30/13 | 06 | /30/14 | 06 | /30/13 |
| Core net operating earnings | \$ | 99 | \$ | 91 | \$ | 117 | \$ | 97 | \$ | 87 | \$ | 190 | \$ | 171 |
| Net earnings | \$ | 106 | \$ | 103 | \$ | 158 | \$ | 83 | \$ | 110 | \$ | 209 | \$ | 230 |
| Average number of diluted shares | 9 | 1.593 | 9 | 1.621 | 9 | 1.438 | 9 | 1.014 | 9 | 1.472 | 9 | 1.607 | 9 | 1.260 |
| <u>Diluted earnings per share:</u> | | | | | | | | | | | | | | |
| Core net operating earnings per share | \$ | 1.07 | \$ | 1.00 | \$ | 1.28 | \$ | 1.06 | \$ | 0.96 | \$ | 2.07 | \$ | 1.88 |
| Realized gains | | 80.0 | | 0.13 | | 0.45 | | 0.40 | | 0.28 | | 0.21 | | 0.68 |
| Significant A&E charges: | | | | | | | | | | | | | | |
| Property and Casualty Insurance run-off operations | | _ | | _ | | _ | | (0.39) | | _ | | _ | | _ |
| Former Railroad and Manufacturing operations | | _ | | _ | | _ | | (0.15) | | _ | | _ | | _ |
| ELNY guaranty fund assessments charge (a) | | _ | | _ | | _ | | _ | | (0.04) | | _ | | (0.04) |
| Diluted earnings per share | \$ | 1.15 | \$ | 1.13 | \$ | 1.73 | \$ | 0.92 | \$ | 1.20 | \$ | 2.28 | \$ | 2.52 |

⁽a) The ELNY guaranty fund assessments charge represent guaranty fund assessments in connection with the insolvency and liquidation of Executive Life Insurance Company of New York, an unaffiliated life insurance company.

American Financial Group, Inc. Property and Casualty Insurance - Summary Underwriting Results (GAAP) (\$ in millions)



| | 06/30/14 | Thre | ee Months End | led 09/30/13 | 06/30/13 | Six Months Ended 06/30/14 06/30/13 | | | |
|--|----------|---------|---------------|-----------------|----------|---------------------------------------|---------|--|--|
| | | | | | | | | | |
| Property and Transportation | \$ (18) | \$ 6 | \$ 17 | \$ 16 | \$ (31) | \$ (12) | \$ (21) | | |
| Specialty Casualty | 30 | 38 | 32 | 19 | 32 | 68 | 51 | | |
| Specialty Financial | 15 | 10 | 17 | 22 | 15 | 25 | 28 | | |
| Other Specialty | 2 | 5 | 9 | 5 | 5 | 7 | 11 | | |
| Underwriting profit - Specialty | 29 | 59 | 75 | 62 | 21 | 88 | 69 | | |
| Other charges, included in loss and LAE | | 1 | | | 2 | 1 | 7 | | |
| Underwriting profit - Core | 29 | 58 | 75 | 62 | 19 | 87 | 62 | | |
| Special A&E charges, included in loss and LAE | _ | _ | _ | (54) | _ | _ | _ | | |
| Underwriting profit (loss) - Property and Casualty Insurance | \$ 29 | \$ 58 | \$ 75 | \$ 8 | \$ 19 | \$ 87 | \$ 62 | | |
| Included in results above: | | | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | \$ — | \$ (1) | \$ 1 | \$ — | \$ 1 | | |
| Catastrophe loss | 10 | 12 | 1 | 2 | 18 | 22 | 28 | | |
| Total current accident year catastrophe losses | \$ 10 | \$ 12 | \$ 1 | \$ 1 | \$ 19 | \$ 22 | \$ 29 | | |
| Loss reserve development (favorable) / adverse | \$ 14 | \$ (31) | <u>\$ (5)</u> | \$ 40 | \$ (22) | \$ (17) | \$ (50) | | |
| Combined ratio: | | | | | | | | | |
| Property and Transportation | 105.5% | 98.1% | 95.8% | 97.1% | 110.3% | 102.0% | 103.5% | | |
| Specialty Casualty | 93.6% | 87.8% | 89.7% | 93.4% | 88.4% | 91.2% | 90.5% | | |
| Specialty Financial | 87.6% | 91.0% | 85.2% | 82.3% | 86.6% | 89.3% | 87.6% | | |
| Other Specialty | 89.0% | 79.9% | 60.4% | 70.7% | 74.0% | 84.6% | 72.6% | | |
| Combined ratio - Specialty | 96.9% | 92.2% | 91.3% | 93.5% | 97.0% | 94.7% | 95.0% | | |
| Other core charges | 0.0% | 0.0% | 0.1% | (0.1%) | 0.2% | 0.0% | 0.5% | | |
| Special A&E charges | 0.0% | 0.0% | 0.0% | 5.7% | 0.0% | 0.1% | 0.0% | | |
| Combined ratio | 96.9% | 92.2% | 91.4% | 99.1% | 97.2% | 94.8% | 95.5% | | |
| Loss and LAE components - property and casualty insurance | | | | | | | | | |
| Current accident year, excluding catastrophe loss | 62.1% | 59.4% | 62.8% | 67.4% | 61.1% | 60.9% | 60.4% | | |
| Prior accident year development | 1.4% | (4.1%) | (0.4%) | 4.2% | (3.2%) | (1.0%) | (3.6%) | | |
| Current accident year catastrophe loss | 1.1% | 1.6% | 0.1% | 0.1% | 2.6% | 1.3% | 2.1% | | |
| Loss and LAE ratio | 64.6% | 56.9% | 62.5% | 71.7% | 60.5% | 61.2% | 58.9% | | |

American Financial Group, Inc. Specialty - Underwriting Results (GAAP) (\$ in millions)



| | | Thre | e Months End | | | Six Month | s Ended_ |
|---|----------|----------|--------------|----------|---------------|-----------|----------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| Gross written premiums | \$1,291 | \$1,024 | \$1,071 | \$1,768 | \$1,041 | \$2,315 | \$1,966 |
| Ceded reinsurance premiums | (293) | (269) | (250) | (701) | (292) | (562) | (513) |
| Net written premiums | 998 | 755 | 821 | 1,067 | 749 | 1,753 | 1,453 |
| Change in unearned premiums | (67) | (1) | 38 | (118) | (40) | (68) | (57) |
| Net earned premiums | 931 | 754 | 859 | 949 | 709 | 1,685 | 1,396 |
| Loss and LAE | 602 | 428 | 537 | 626 | 428 | 1,030 | 816 |
| Underwriting expense | 300 | 267 | 247 | 261 | 260 | 567 | 511 |
| Underwriting profit | \$ 29 | \$ 59 | \$ 75 | \$ 62 | \$ 21 | \$ 88 | \$ 69 |
| Included in results above: | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | s — | \$ (1) | \$ 1 | \$ — | \$ 1 |
| Catastrophe loss | 10 | 12 | 1 | 2 | 18 | 22 | 28 |
| Total current accident year catastrophe losses | \$ 10 | \$ 12 | \$ 1 | \$ 1 | \$ 19 | \$ 22 | \$ 29 |
| Loss reserve development (favorable) / adverse | \$ 14 | \$ (32) | \$ (5) | \$ (13) | \$ (24) | \$ (18) | \$ (57) |
| Combined ratio: | | | | | | | |
| Loss and LAE ratio | 64.6% | 56.9% | 62.4% | 66.1% | 60.3% | 61.1% | 58.4% |
| Underwriting expense ratio | 32.3% | 35.3% | 28.9% | 27.4% | 36.7% | 33.6% | 36.6% |
| Combined ratio | 96.9% | 92.2% | 91.3% | 93.5% | <u>97.0</u> % | 94.7% | 95.0% |
| Loss and LAE components: | | | | | | | |
| Current accident year, excluding catastrophe loss | 62.1% | 59.5% | 62.8% | 67.4% | 61.1% | 60.9% | 60.4% |
| Prior accident year development | 1.4% | (4.2%) | (0.5%) | (1.4%) | (3.4%) | (1.1%) | (4.1%) |
| Current accident year catastrophe loss | 1.1% | 1.6% | 0.1% | 0.1% | 2.6% | 1.3% | 2.1% |
| Loss and LAE ratio | 64.6% | 56.9% | 62.4% | 66.1% | 60.3% | 61.1% | 58.4% |

American Financial Group, Inc. Property and Transportation - Underwriting Results (GAAP) (\$ in millions)



| | - | | e Months End | | | Six Month | |
|---|----------------|---------------|---------------|---------------|----------------|----------------|---------------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| Gross written premiums | \$ 489 | \$ 376 | \$ 447 | \$1,147 | \$ 446 | \$ 865 | \$ 798 |
| Ceded reinsurance premiums | (136) | (92) | (98) | (553) | (118) | (228) | (194) |
| Net written premiums | 353 | 284 | 349 | 594 | 328 | 637 | 604 |
| Change in unearned premiums | (29) | 17 | 61 | (77) | (27) | (12) | (10) |
| Net earned premiums | 324 | 301 | 410 | 517 | 301 | 625 | 594 |
| Loss and LAE | 248 | 201 | 307 | 407 | 236 | 449 | 428 |
| Underwriting expense | 94 | 94 | 86 | 94 | 96 | 188 | 187 |
| Underwriting profit (loss) | \$ (18) | \$ 6 | \$ 17 | \$ 16 | \$ (31) | \$ (12) | \$ (21) |
| Included in results above: | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | \$ — | \$ (1) | \$ 1 | \$ — | \$ 1 |
| Catastrophe loss | 8 | 9 | | | 17 | 17 | 27 |
| Total current accident year catastrophe losses | \$ 8 | \$ 9 | <u>\$ —</u> | \$ (1) | \$ 18 | \$ 17 | \$ 28 |
| Loss reserve development (favorable) / adverse | \$ 22 | <u>\$ (4)</u> | \$ 3 | <u>\$ (1)</u> | \$ 3 | <u>\$ 18</u> | <u>\$ (3)</u> |
| Combined ratio: | | | | | | | |
| Loss and LAE ratio | 76.4% | 67.0% | 74.9% | 78.8% | 78.5% | 71.9% | 72.1% |
| Underwriting expense ratio | 29.1% | 31.1% | 20.9% | 18.3% | 31.8% | 30.1% | 31.4% |
| Combined ratio | <u>105.5</u> % | <u>98.1</u> % | <u>95.8</u> % | <u>97.1</u> % | <u>110.3</u> % | <u>102.0</u> % | 103.5% |
| Loss and LAE components: | | | | | | | |
| Current accident year, excluding catastrophe loss | 67.1% | 65.3% | 74.1% | 79.1% | 71.6% | 66.3% | 67.9% |
| Prior accident year development | 6.6% | (1.1%) | 0.8% | (0.2%) | 1.2% | 2.9% | (0.4%) |
| Current accident year catastrophe loss | 2.7% | 2.8% | 0.0% | (0.1%) | 5.7% | 2.7% | 4.6% |
| Loss and LAE ratio | 76.4% | 67.0% | 74.9% | 78.8% | 78.5 % | 71.9% | 72.1% |

American Financial Group, Inc. Specialty Casualty - Underwriting Results (GAAP) (\$ in millions)



| | | | e Months End | | | Six Months Ended | | |
|---|---------------|----------------|---------------|---------------|----------------|------------------|----------------|--|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 | |
| Gross written premiums | \$ 655 | \$ 507 | \$ 459 | \$ 461 | \$ 440 | \$1,162 | \$ 870 | |
| Ceded reinsurance premiums | (156) | (176) | (138) | (136) | (157) | (332) | (292) | |
| Net written premiums | 499 | 331 | 321 | 325 | 283 | 830 | 578 | |
| Change in unearned premiums | (32) | (18) | (11) | (36) | (6) | (50) | (42) | |
| Net earned premiums | 467 | 313 | 310 | 289 | 277 | 780 | 536 | |
| Loss and LAE | 300 | 172 | 183 | 174 | 148 | 472 | 296 | |
| Underwriting expense | 137 | 103 | 95 | 96 | 97 | 240 | 189 | |
| Underwriting profit | \$ 30 | \$ 38 | \$ 32 | \$ 19 | \$ 32 | \$ 68 | \$ 51 | |
| Included in results above: | | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | |
| Catastrophe loss | 1 | 1 | _ | 1 | _ | 2 | _ | |
| Total current accident year catastrophe losses | \$ 1 | \$ 1 | \$ — | \$ 1 | \$ — | \$ 2 | \$ — | |
| Loss reserve development (favorable) / adverse | <u>\$ (4)</u> | <u>\$ (24)</u> | \$ 2 | <u>\$ (4)</u> | <u>\$ (22)</u> | <u>\$ (28)</u> | <u>\$ (38)</u> | |
| Combined ratio: | | | | | | | | |
| Loss and LAE ratio | 64.3% | 55.0% | 59.0% | 60.3% | 53.4% | 60.5% | 55.3% | |
| Underwriting expense ratio | 29.3% | 32.8% | 30.7% | 33.1% | 35.0% | 30.7% | 35.2% | |
| Combined ratio | 93.6% | <u>87.8</u> % | <u>89.7</u> % | 93.4% | <u>88.4</u> % | 91.2% | 90.5% | |
| Loss and LAE components: | | | | | | | | |
| Current accident year, excluding catastrophe loss | 65.0% | 62.3% | 58.5% | 61.4% | 61.2% | 63.9% | 62.3% | |
| Prior accident year development | (0.8%) | (7.7%) | 0.5% | (1.2%) | (8.0%) | (3.6%) | (7.1%) | |
| Current accident year catastrophe loss | 0.1% | 0.4% | 0.0% | 0.1% | 0.2% | 0.2% | 0.1% | |
| Loss and LAE ratio | 64.3% | 55.0% | 59.0% | 60.3% | 53.4% | 60.5% | 55.3% | |

American Financial Group, Inc. Specialty Financial - Underwriting Results (GAAP) (\$ in millions)



| | 06/30/14 | Thre | 06/30/13 | Six Month 06/30/14 | s Ended 06/30/13 | | |
|---|---------------|---------------|---------------|--------------------|---------------------|---------------|---------------|
| Gross written premiums | \$ 147 | \$ 141 | \$ 164 | \$ 160 | \$ 155 | \$ 288 | \$ 298 |
| Ceded reinsurance premiums | (27) | (25) | (32) | (36) | (38) | (52) | (68) |
| Net written premiums | 120 | 116 | 132 | 124 | 117 | 236 | 230 |
| Change in unearned premiums | (4) | 1 | (13) | (3) | (4) | (3) | (1) |
| Net earned premiums | 116 | 117 | 119 | 121 | 113 | 233 | 229 |
| Loss and LAE | 40 | 45 | 42 | 37 | 37 | 85 | 79 |
| Underwriting expense | 61 | 62 | 60 | 62 | 61 | 123 | 122 |
| Underwriting profit | \$ 15 | \$ 10 | \$ 17 | \$ 22 | \$ 15 | \$ 25 | \$ 28 |
| Included in results above: | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Catastrophe loss | 1 | 2 | 1 | 1 | 1 | 3 | 1 |
| Total current accident year catastrophe losses | \$ 1 | \$ 2 | \$ 1 | \$ 1 | \$ 1 | \$ 3 | \$ 1 |
| Loss reserve development (favorable) / adverse | <u>\$ (2)</u> | <u>\$ (1)</u> | <u>\$ (4)</u> | <u>\$ (4)</u> | <u>\$ —</u> | <u>\$ (3)</u> | <u>\$ (6)</u> |
| Combined ratio: | | | | | | | |
| Loss and LAE ratio | 35.3% | 37.9% | 34.2% | 31.2% | 32.9% | 36.6% | 34.4% |
| Underwriting expense ratio | 52.3% | 53.1% | 51.0% | 51.1% | 53.7% | 52.7% | 53.2% |
| Combined ratio | 87.6% | 91.0% | <u>85.2</u> % | 82.3% | 86.6% | 89.3% | 87.6% |
| Loss and LAE components: | | | | | | | |
| Current accident year, excluding catastrophe loss | 36.3% | 37.1% | 36.7% | 33.7% | 32.9% | 36.7% | 36.7% |
| Prior accident year development | (1.8%) | (0.7%) | (3.2%) | (3.2%) | (0.7%) | (1.2%) | (2.8%) |
| Current accident year catastrophe loss | 0.8% | 1.5% | 0.7% | 0.7% | 0.7% | 1.1% | 0.5% |
| Loss and LAE ratio | 35.3% | 37.9% | 34.2% | 31.2% | 32.9% | 36.6% | 34.4% |

American Financial Group, Inc. Other Specialty - Underwriting Results (GAAP) (\$ in millions)



| | | Thre | | Six Months Ended | | | |
|--|---------------|---------------|---------------|------------------|---------------|---------------|----------------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| Gross written premiums | \$ — | \$ — | \$ 1 | \$ — | \$ — | \$ — | \$ — |
| Ceded reinsurance premiums | 26 | 24 | 18 | 24 | 21 | 50 | 41 |
| Net written premiums | 26 | 24 | 19 | 24 | 21 | 50 | 41 |
| Change in unearned premiums | (2) | (1) | 1 | (2) | (3) | (3) | (4) |
| Net earned premiums | 24 | 23 | 20 | 22 | 18 | 47 | 37 |
| Loss and LAE | 14 | 10 | 5 | 8 | 7 | 24 | 13 |
| Underwriting expense | 8 | 8 | 6 | 9 | 6 | 16 | 13 |
| Underwriting profit | \$ 2 | \$ 5 | \$ 9 | \$ 5 | \$ 5 | \$ 7 | <u>\$ 11</u> |
| Included in results above: | | | | | | | |
| Current accident year catastrophe losses: | | | | | | | |
| Catastrophe reinstatement premium | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — | \$ — |
| Catastrophe loss | | | | | | | |
| Total current accident year catastrophe losses | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> | <u>\$ —</u> |
| Loss reserve development (favorable) / adverse | <u>\$ (2)</u> | <u>\$ (3)</u> | <u>\$ (6)</u> | <u>\$ (4)</u> | <u>\$ (5)</u> | <u>\$ (5)</u> | <u>\$ (10)</u> |
| Combined ratio: | | | | | | | |
| Loss and LAE ratio | 53.2% | 45.8% | 28.3% | 35.0% | 35.1% | 49.6% | 34.4% |
| Underwriting expense ratio | 35.8% | 34.1% | 32.1% | 35.7% | 38.9% | 35.0% | 38.2% |
| Combined ratio | 89.0% | 79.9% | 60.4% | 70.7% | 74.0% | 84.6% | 72.6% |

American Financial Group, Inc. Annuity Results of Operations (GAAP)



| | Three Months Ended | | | | | | Six Months Ended | | |
|---|--------------------|---------------|---------------|---------------|---------------|---------------|------------------|--|--|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 | | |
| Net investment income | \$ 289 | \$ 275 | \$ 270 | \$ 259 | \$ 257 | \$ 564 | \$ 505 | | |
| Guaranteed withdrawal benefit fees | 8 | 8 | 7 | 7 | 6 | 16 | 11 | | |
| Policy charges and other miscellaneous income | 11 | 10 | 14 | 10 | 9 | 21 | 18 | | |
| Total revenues | 308 | 293 | 291 | 276 | 272 | 601 | 534 | | |
| Annuity benefits | 166 | 168 | 137 | 140 | 120 | 334 | 254 | | |
| Acquisition expenses | 37 | 31 | 35 | 35 | 48 | 68 | 79 | | |
| Other expenses | 21 | 21 | 27 | 23 | 22 | 42 | 43 | | |
| Total costs and expenses | 224 | 220 | 199 | 198 | 190 | 444 | 376 | | |
| Earnings before income taxes - core | 84 | 73 | 92 | 78 | 82 | 157 | 158 | | |
| ELNY guaranty fund assessments charge (a) | | | | | (5) | | <u>(5</u>) | | |
| Earnings before income taxes | \$ 84 | \$ 73 | \$ 92 | \$ 78 | \$ 77 | \$ 157 | \$ 153 | | |
| Detail of annuity benefits above: | | | | | | | | | |
| Interest credited - fixed | \$ 123 | \$ 121 | \$ 118 | \$ 113 | \$ 111 | \$ 244 | \$ 220 | | |
| Interest credited - fixed component of variable annuities | 2 | 1 | 1 | 2 | 1 | 3 | 3 | | |
| Change in expected death and annuitization reserve | 5 | 4 | 5 | 4 | 6 | 9 | 10 | | |
| Amortization of sales inducements | 6 | 7 | 7 | 8 | 8 | 13 | 15 | | |
| Guaranteed withdrawal benefit reserve | 10 | 8 | 10 | 10 | 10 | 18 | 18 | | |
| Change in other benefit reserves | 5 | 3 | 1 | 2 | 3 | 8 | 4 | | |
| Embedded derivative mark-to-market | 78 | 54 | 74 | 33 | (3) | 132 | 77 | | |
| Equity option mark-to-market | (63) | (30) | (85) | (32) | (16) | (93) | (93) | | |
| Unlockings | | | 6 | | | | | | |
| Total annuity benefits | <u>\$ 166</u> | \$ 168 | \$ 137 | <u>\$ 140</u> | <u>\$ 120</u> | \$ 334 | \$ 254 | | |

⁽a) The ELNY guaranty fund assessments charge represent guaranty fund assessments in connection with the insolvency and liquidation of Executive Life Insurance Company of New York, an unaffiliated life insurance company.

American Financial Group, Inc. Net Spread on Fixed Annuities (GAAP)



| | Three Months Ended | | | | | | | | | | led | | | |
|--|--------------------|-------------|-----|----------|-----|------------|-------------|-------------|-----|---------|-----|-------------|------|-------------|
| | 06/ | 30/14 | 03 | /31/14 | 12 | 2/31/13 | 09 | 9/30/13 | 06 | /30/13 | 06 | /30/14 | 06/ | 30/13 |
| Average fixed annuity investments (at amortized cost) | \$22 | 2,098 | \$2 | 1,402 | \$2 | 20,524 | \$1 | 19,519 | \$1 | 8,615 | \$2 | 1,750 | \$18 | 3,280 |
| Average annuity benefits accumulated | 2 | 1,829 | 2 | 1,066 | 2 | 20,092 | _1 | 19,035 | 1 | 8,151 | 2 | 1,448 | 1 | 7,829 |
| Investments in excess of annuity benefits accumulated | \$ | 269 | \$ | 336 | \$ | 432 | \$ | 484 | \$ | 464 | \$ | 302 | \$ | 451 |
| A = 0/ - f = | | | | | | | | | | | | | | |
| As % of average annuity benefits accumulated (except as noted) | | E 100/ | | F 100/ | | F 210/ | | E 270/ | | E 4E0/ | | E 1.40/ | | F 4C0/ |
| Net investment income (as % of investments) | | 5.18% | | 5.10% | | 5.21% | | 5.27% | | 5.45% | | 5.14% | | 5.46% |
| Interest credited | | (2.26%) | _ | (2.29%) | | (2.35%) | | (2.38%) | | (2.43%) | | (2.27%) | _ | (2.46%) |
| Net interest spread on fixed annuities | | 2.92% | | 2.81% | | 2.86% | | 2.89% | | 3.02% | | 2.87% | | 3.00% |
| Policy charges and other miscellaneous income | | 0.14% | | 0.13% | | 0.22% | | 0.15% | | 0.13% | | 0.14% | | 0.14% |
| Other annuity benefit expenses, net | | (0.33%) | | (0.27%) | | (0.31%) | | (0.38%) | | (0.46%) | | (0.29%) | | (0.41%) |
| Acquisition expenses | | (0.64%) | | (0.55%) | | (0.75%) | | (0.72%) | | (1.00%) | | (0.60%) | | (0.85%) |
| Other expenses | | (0.36%) | | (0.37%) | | (0.53%) | | (0.44%) | | (0.43%) | | (0.37%) | | (0.44%) |
| Change in fair value of derivatives | | (0.27%) | | (0.45%) | | 0.22% | | 0.00% | | 0.39% | | (0.37%) | | 0.17% |
| Unlockings | | 0.00% | | 0.00% | | (0.04%) | | 0.00% | | 0.00% | | 0.00% | | 0.00% |
| Net spread earned on fixed annuities - core | | 1.46% | | 1.30% | | 1.67% | | 1.50% | | 1.65% | | 1.38% | | 1.61% |
| | _ | | | | | | _ | | _ | | _ | | | |
| Average annuity benefits accumulated | \$21 | 1,829 | \$2 | 1,066 | \$2 | 20,092 | \$ 1 | 19,035 | \$1 | 8,151 | \$2 | 1,448 | \$1 | 7,829 |
| Net spread earned on fixed annuities | | 1.46% | | 1.30% | | 1.67% | | 1.50% | | 1.65% | | 1.38% | | 1.61% |
| Earnings on fixed annuity benefits accumulated | \$ | 80 | \$ | 68 | \$ | 84 | \$ | 72 | \$ | 75 | \$ | 148 | \$ | 144 |
| Investments in excess of annuity benefits accumulated | \$ | 269 | \$ | 336 | \$ | 432 | \$ | 484 | \$ | 464 | \$ | 302 | \$ | 451 |
| Net investment income (as % of investments) | | 5.18% | | 5.10% | | 5.21% | | 5.27% | | 5.45% | | 5.14% | | 5.46% |
| Earnings on investments in excess of annuity benefits | | | | | _ | | | | | | _ | | | |
| accumulated | \$ | 3 | \$ | 5 | \$ | 6 | \$ | 6 | \$ | 6 | \$ | 8 | \$ | 12 |
| Variable annuity earnings | | 1 | | _ | | 2 | | _ | | 1 | | 1 | | 2 |
| Earnings before income taxes - core | | 84 | | 73 | | 92 | | 78 | | 82 | | 157 | | 158 |
| | | ٠. | | . 3 | | J - | | . 0 | | _ | | | | |
| ELNY guaranty fund assessments charge (a) | | | | <u> </u> | | | | | | (5) | | | | (5) |
| Earnings before income taxes | \$ | 84 | \$ | 73 | \$ | 92 | \$ | 78 | \$ | 77 | \$ | 157 | \$ | 153 |

The ELNY guaranty fund assessments represent guaranty fund assessments charge in connection with the insolvency and liquidation of Executive Life (a) Insurance Company of New York, an unaffiliated life insurance company.

American Financial Group Annuity Premiums (Statutory)



| | | | Six months ended | | | | |
|---|----------|----------|------------------|----------|----------|----------|----------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| Retail single premium annuities - indexed | \$ 403 | \$ 386 | \$ 565 | \$ 509 | \$ 472 | \$ 789 | \$ 805 |
| Retail single premium annuities - fixed | 25 | 39 | 53 | 48 | 37 | 64 | 64 |
| Financial institutions single premium annuities - indexed | 364 | 366 | 498 | 352 | 169 | 730 | 252 |
| Financial institutions single premium annuities - fixed | 95 | 114 | 201 | 198 | 118 | 209 | 229 |
| Education market - 403(b) fixed and indexed annuities | 49 | 50 | 51 | 49 | 52 | 99 | 107 |
| Subtotal fixed annuity premiums | 936 | 955 | 1,368 | 1,156 | 848 | 1,891 | 1,457 |
| Variable annuities | 13 | 12 | 13 | 11 | 13 | 25 | 28 |
| Total annuity premiums | \$ 949 | \$ 967 | \$1,381 | \$1,167 | \$ 861 | \$1,916 | \$1,485 |

American Financial Group, Inc. Fixed Annuity Benefits Accumulated (GAAP) (\$ in millions)

AMERICAN FINANCIAL GROUP, INC.

| | | Thi | Six Month | ıs Ended | | | |
|--|----------|----------|-----------|-----------------|----------|----------|----------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| Beginning fixed annuity reserves | \$21,453 | \$20,679 | \$19,505 | \$18,564 | \$17,737 | \$20,679 | \$17,274 |
| Premiums | 936 | 955 | 1,368 | 1,156 | 848 | 1,891 | 1,457 |
| Federal Home Loan Bank advances | _ | _ | _ | _ | 200 | _ | 200 |
| Surrenders, benefits and other withdrawals | (408) | (375) | (408) | (381) | (352) | (783) | (704) |
| Interest and other annuity benefit expenses: | | | | | | | |
| Interest credited | 123 | 121 | 118 | 113 | 111 | 244 | 220 |
| Embedded derivative mark-to-market | 78 | 54 | 74 | 33 | (3) | 132 | 77 |
| Change in other benefit reserves | 23 | 19 | 18 | 20 | 23 | 42 | 40 |
| Unlockings | | | 4 | | | | |
| Ending fixed annuity reserves | \$22,205 | \$21,453 | \$20,679 | \$19,505 | \$18,564 | \$22,205 | \$18,564 |
| Reconciliation to annuity benefits accumulated: | | | | | | | |
| Ending fixed annuity reserves | \$22,205 | \$21,453 | \$20,679 | \$19,505 | \$18,564 | \$22,205 | \$18,564 |
| Impact of unrealized investment gains on reserves | 117 | 97 | 71 | 84 | 87 | 117 | 87 |
| Fixed component of variable annuities | 194 | 194 | 194 | 196 | 197 | 194 | 197 |
| Annuity benefits accumulated per balance sheet | \$22,516 | \$21,744 | \$20,944 | \$19,785 | \$18,848 | \$22,516 | \$18,848 |
| Annualized surrenders and other withdrawals as a % of beginning reserves | 7.6% | 7.3% | 8.4% | 8.2% | 7.9% | 7.6% | 8.2% |

American Financial Group, Inc. Consolidated Balance Sheet



| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 03/31/13 |
|--|-----------------|----------|----------|-----------------|----------|----------|
| Assets: | | | | | | |
| Total cash and investments | \$34,843 | \$32,727 | \$31,313 | \$29,921 | \$29,262 | \$29,084 |
| Recoverables from reinsurers | 3,107 | 2,969 | 3,157 | 3,138 | 3,044 | 3,083 |
| Prepaid reinsurance premiums | 489 | 438 | 408 | 662 | 520 | 466 |
| Agents' balances and premiums receivable | 902 | 735 | 739 | 801 | 754 | 649 |
| Deferred policy acquisition costs | 806 | 890 | 975 | 867 | 818 | 565 |
| Assets of managed investment entities | 2,799 | 2,723 | 2,888 | 2,779 | 2,973 | 3,285 |
| Other receivables | 527 | 524 | 854 | 1,078 | 422 | 384 |
| Variable annuity assets (separate accounts) | 681 | 666 | 665 | 629 | 608 | 614 |
| Other assets | 1,001 | 913 | 903 | 887 | 828 | 824 |
| Goodwill | 200 | 185 | 185 | 185 | 185 | 185 |
| Total assets | <u>\$45,355</u> | \$42,770 | \$42,087 | <u>\$40,947</u> | \$39,414 | \$39,139 |
| Liabilities and Equity: | | | | | | |
| Unpaid losses and loss adjustment expenses | \$ 7,370 | \$ 6,134 | \$ 6,410 | \$ 6,441 | \$ 6,098 | \$ 6,238 |
| Unearned premiums | 1,911 | 1,788 | 1,757 | 2,047 | 1,789 | 1,697 |
| Annuity benefits accumulated | 22,516 | 21,744 | 20,944 | 19,785 | 18,848 | 18,075 |
| Life, accident and health reserves | 2,082 | 2,039 | 2,008 | 2,011 | 2,017 | 2,021 |
| Payable to reinsurers | 445 | 400 | 508 | 601 | 367 | 250 |
| Liabilities of managed investment entities | 2,499 | 2,413 | 2,567 | 2,429 | 2,603 | 2,880 |
| Long-term debt | 912 | 913 | 913 | 913 | 949 | 950 |
| Variable annuity liabilities (separate accounts) | 681 | 666 | 665 | 629 | 608 | 614 |
| Other liabilities | 1,781 | 1,700 | 1,546 | 1,381 | 1,497 | 1,506 |
| Total liabilities | \$40,197 | \$37,797 | \$37,318 | \$36,237 | \$34,776 | \$34,231 |
| Shareholders' equity: | | | | | | |
| Common stock | \$ 90 | \$ 90 | \$ 90 | \$ 89 | \$ 89 | \$ 90 |
| Capital surplus | 1,152 | 1,138 | 1,123 | 1,109 | 1,088 | 1,090 |
| Appropriated retained earnings | 31 | 49 | 49 | 45 | 33 | 64 |
| Unappropriated retained earnings | 2,913 | 2,842 | 2,777 | 2,729 | 2,664 | 2,620 |
| Unrealized gains - fixed maturities | 656 | 556 | 441 | 449 | 462 | 719 |
| Unrealized gains - equities | 149 | 129 | 121 | 119 | 138 | 146 |
| Other comprehensive income, net of tax | (6) | (8) | (2) | 2 | (1) | 4 |
| Total shareholders' equity | 4,985 | 4,796 | 4,599 | 4,542 | 4,473 | 4,733 |
| Noncontrolling interests | 173 | 177 | 170 | 168 | 165 | 175 |
| Total liabilities and equity | \$45,355 | \$42,770 | \$42,087 | \$40,947 | \$39,414 | \$39,139 |

American Financial Group, Inc. Book Value Per Share and Price / Book Summary

(in millions, except per share information)



| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 03/31/13 |
|--|-----------------|----------|----------|----------|----------|----------|
| Shareholders' equity | \$ 4,985 | \$ 4,796 | \$ 4,599 | \$ 4,542 | \$ 4,473 | \$ 4,733 |
| Appropriated retained earnings | (31) | (49) | (49) | (45) | (33) | (64) |
| Shareholders' equity, excluding appropriated retained earnings | 4,954 | 4,747 | 4,550 | 4,497 | 4,440 | 4,669 |
| Unrealized (gains) on fixed maturities | (656) | (556) | (441) | (449) | (462) | (719) |
| Adjusted shareholders' equity | 4,298 | 4,191 | 4,109 | 4,048 | 3,978 | 3,950 |
| Goodwill | (200) | (185) | (185) | (185) | (185) | (185) |
| Intangibles | (66) | (27) | (22) | (26) | (29) | (33) |
| Tangible adjusted shareholders' equity | <u>\$ 4,032</u> | \$ 3,979 | \$ 3,902 | \$ 3,837 | \$ 3,764 | \$ 3,732 |
| Common shares outstanding | 89.618 | 89.589 | 89.513 | 89.224 | 88.821 | 89.883 |
| Book value per share: | | | | | | |
| Excluding appropriated retained earnings (a) | \$ 55.27 | \$ 52.99 | \$ 50.83 | \$ 50.40 | \$ 49.98 | \$ 51.94 |
| Adjusted (b) | 47.95 | 46.79 | 45.90 | 45.36 | 44.78 | 43.94 |
| Tangible, adjusted (c) | 44.99 | 44.42 | 43.59 | 43.00 | 42.38 | 41.52 |
| Market capitalization | | | | | | |
| AFG's closing common share price | \$ 59.56 | \$ 57.71 | \$ 57.72 | \$ 54.06 | \$ 48.91 | \$ 47.38 |
| Market capitalization | \$ 5,338 | \$ 5,170 | \$ 5,167 | \$ 4,823 | \$ 4,344 | \$ 4,259 |
| Price / Adjusted book value ratio | 1.24 | 1.23 | 1.26 | 1.19 | 1.09 | 1.08 |

⁽a) Excludes appropriated retained earnings.

⁽b) Excludes appropriated retained earnings and unrealized gains related to fixed maturity investments.

⁽c) Excludes appropriated retained earnings, unrealized gains related to fixed maturity investments, goodwill and intangibles.

American Financial Group, Inc. Capitalization



| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 03/31/13 |
|---|----------|---------------|----------|----------|---------------|---------------|
| Direct obligations of AFG | \$ 840 | \$ 840 | \$ 840 | \$ 840 | \$ 840 | \$ 840 |
| Direct obligations of subsidiaries | 72 | 73 | 73 | 73 | 89 | 90 |
| Payable to subsidiary trusts | _ | _ | _ | _ | 20 | 20 |
| Long-term debt | \$ 912 | \$ 913 | \$ 913 | \$ 913 | \$ 949 | \$ 950 |
| Obligations secured by real estate | (60) | (61) | (61) | (61) | (62) | (62) |
| Debt excluding obligations secured by real estate | \$ 852 | \$ 852 | \$ 852 | \$ 852 | \$ 887 | \$ 888 |
| Total capital (a) | \$6,039 | \$5,837 | \$5,633 | \$5,578 | \$5,554 | \$5,794 |
| Total capital excluding obligations secured by real estate (a) | 5,979 | 5,776 | 5,572 | 5,517 | 5,492 | 5,732 |
| Total adjusted capital (b) | \$5,383 | \$5,281 | \$5,192 | \$5,129 | \$5,092 | \$5,074 |
| Total adjusted capital excluding obligations secured by real estate (b) | 5,323 | 5,220 | 5,131 | 5,068 | 5,030 | 5,012 |
| Ratio of debt to total capital (a): | | | | | | |
| Including debt secured by real estate | 15.1% | 15.6% | 16.2% | 16.4% | 17.1% | 16.4% |
| Excluding debt secured by real estate | 14.2% | 14.8% | 15.3% | 15.4% | 16.2% | 15.5% |
| Ratio of debt to total adjusted capital (b): | | | | | | |
| Including debt secured by real estate | 16.9% | 17.3% | 17.6% | 17.8% | 18.6% | 18.7% |
| Excluding debt secured by real estate | 16.0% | 16.3% | 16.6% | 16.8% | 17.6% | 17.7% |

Includes long-term debt, noncontrolling interests and shareholders' equity, excluding appropriated retained earnings.

Includes long-term debt, noncontrolling interests and shareholders' equity, excluding appropriated retained earnings and unrealized gains related to (b) fixed maturity investments.

American Financial Group, Inc. Additional Supplemental Information (\$ in millions)



| | | Thr | ee Months Ei | | | Six mont | |
|---|----------|----------|--------------|----------|----------|----------|----------|
| | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 06/30/14 | 06/30/13 |
| <u>Property and Casualty Insurance</u> | | | | | | | |
| Paid Losses (GAAP) | \$ 530 | \$ 510 | \$ 577 | \$ 417 | \$ 520 | \$1,040 | \$ 877 |
| | | 06/30/14 | 03/31/14 | 12/31/13 | 09/30/13 | 06/30/13 | 03/31/13 |
| Statutory Surplus | | | | | | | |
| Property and Casualty Insurance | | \$2,227 | \$1,981 | \$1,896 | \$2,133 | \$2,096 | \$2,090 |
| AFG's principal annuity subsidiaries (total adjusted capital) | | \$1,751 | \$1,688 | \$1,661 | \$1,590 | \$1,517 | \$1,483 |
| Allowable dividends without regulatory approval | | | | | | | |
| Property and Casualty Insurance | | \$ 335 | \$ 335 | \$ 335 | \$ 237 | \$ 237 | \$ 237 |
| Annuity and Run-off | | 275 | 275 | 275 | 158 | 158 | 158 |
| Total | | \$ 610 | \$ 610 | \$ 610 | \$ 395 | \$ 395 | \$ 395 |

American Financial Group, Inc. Total Cash and Investments and Quarterly Net Investment Income June 30, 2014



| | | | | Carry | ying Va | lue | | |
|---------------------------------------|----|---------------------------------|----------------------|-------|---------|-------------------|----------------------------|---------------------------------|
| | C | perty and asualty surance | nuity and Run-off | Other | | isolidate CLOs | otal AFG nsolidated | % of Investment Portfolio |
| Total cash and investments: | | | | | | _ | | |
| Cash and cash equivalents | \$ | 1,189 | \$ 653 | \$274 | \$ | _ | \$ 2,116 | 6% |
| Fixed maturities - Available for sale | | 5,895 | 23,081 | 12 | | _ | 28,988 | 83% |
| Fixed maturities - Trading | | 224 | 119 | _ | | _ | 343 | 1% |
| Equity securities | | 1,007 | 423 | 43 | | _ | 1,473 | 4% |
| Policy loans | | _ | 233 | _ | | _ | 233 | 1% |
| Mortgage loans | | 152 | 768 | _ | | _ | 920 | 3% |
| Real estate and other investments | | 323 | 706 | 9 | | (268) | 770 | 2% |
| Total cash and investments | \$ | 8,790 | \$ 25,983 | \$338 | \$ | (268) | \$ 34,843 | 100% |

| Total quarterly net investment income: | Cas | rty and ualty rance | uity and un-off | <u>Other</u> | Consol CLC | | al AFG olidated |
|--|-----|---------------------------|--------------------|--------------|---------------|----------|------------------------|
| Fixed maturities - Available for sale | \$ | 55 | \$ 279 | \$ — | \$ | _ | \$ 334 |
| Fixed maturities - Trading | | 3 | 1 | _ | | _ | 4 |
| Equity securities | | 10 | 4 | 2 | | _ | 16 |
| Equity in investees | | 3 | 4 | _ | | _ | 7 |
| Other investments | | 6 | 20 | _ | | (7) | 19 |
| Gross investment income | | 77 | 308 | 2 | | (7) | 380 |
| Investment expenses | | (1) | | | | <u> </u> | (1) |
| Total net investment income | \$ | 76 | \$ 308 | \$ 2 | \$ | (7) | \$ 379 |

| | | Equity Securiti | es |
|---------------------------------|----------------|-----------------|---------------------------|
| | Cost | Fair Value | Unrealized Gain (Loss) |
| Annuity and Run-off | \$ 369 | \$ 423 | \$ 54 |
| Property and Casualty Insurance | 826 | 1,007 | 181 |
| Other | 43 | 43 | _ |
| Total AFG consolidated | <u>\$1,238</u> | \$ 1,473 | \$ 235 |

American Financial Group, Inc. Fixed Maturities - By Security Type - AFG Consolidated June 30, 2014



| | Amortized Cost | Fair Value | Unrealized Gain (Loss) | % of Fair Value | % of Investment Portfolio |
|--|-------------------|------------------|---------------------------|--------------------|---------------------------------|
| US Government and government agencies | \$ 377 | \$ 383 | \$ 6 | 1% | 1% |
| States, municipalities and political subdivisions | 6,010 | 6,259 | 249 | 21% | 18% |
| Foreign government | 253 | 263 | 10 | 1% | 1% |
| Residential mortgage-backed securities | 4,284 | 4,694 | 410 | 16% | 14% |
| Commercial mortgage-backed securities | 2,396 | 2,589 | 193 | 9% | 7% |
| Asset-backed securities | 3,189 | 3,223 | 34 | 11% | 9% |
| Corporate bonds | | | | | |
| Manufacturing | 2,221 | 2,370 | 149 | 8% | 7% |
| Banks, lending and credit institutions | 2,218 | 2,364 | 146 | 8% | 7% |
| Gas and electric services | 1,289 | 1,422 | 133 | 5% | 4% |
| Insurance and insurance related | 798 | 867 | 69 | 3% | 2% |
| Other corporate | 4,595 | 4,897 | 302 | 17% | 14% |
| Total AFG consolidated | \$ 27,630 | \$ 29,331 | \$ 1,701 | 100% | 84% |
| Annuity and Run-off | \$ 21,726 | \$ 23,200 | 1,474 | 79% | 66% |
| Property and Casualty Insurance | 5,903 | 6,119 | 216 | 21% | 18% |
| Other | 1 | 12 | 11 | 0% | 0% |
| Total AFG consolidated | <u>\$ 27,630</u> | \$ 29,331 | \$ 1,701 | 100% | 84% |
| Annualized yield on available for sale fixed maturities: | | | | | |
| Excluding investment expense (a) | 5.02% | | | | |
| Net of investment expense (a) | 5.02% | | | | |
| Approximate average life and duration: | | | | | |
| Approximate average life | 6.5 years | | | | |
| Approximate duration | 5 years | | | | |
| | | | | | |

⁽a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.

American Financial Group, Inc. Fixed Maturities - By Security Type Portfolio June 30, 2014 (\$ in millions)



| | Amortized Cost | Fair Value | Unrealized Gain (Loss) | % of Fair Value |
|---|--|--|---------------------------|---------------------------------|
| Annuity and Run-off: | | | | |
| US Government and government agencies | \$ 86 | \$ 87 | \$ 1 | 0% |
| States, municipalities and political subdivisions | 3,546 | 3,703 | 157 | 16% |
| Foreign government | 17 | 19 | 2 | 0% |
| Residential mortgage-backed securities | 3,345 | 3,688 | 343 | 16% |
| Commercial mortgage-backed securities | 2,170 | 2,350 | 180 | 10% |
| Asset-backed securities | 2,365 | 2,396 | 31 | 11% |
| Corporate debt | 10,197 | 10,957 | 760 | 47% |
| Total Annuity and Run-off | \$ 21,726 | \$ 23,200 | \$ 1,474 | 100% |
| Annualized yield on available for sale fixed maturities: | | | | |
| Excluding investment expense (a) | 5.24% | | | |
| Net of investment expense (a) | 5.26% | | | |
| Approximate average life and duration: | | | | |
| Approximate average life | 7 years | | | |
| Approximate duration | 5 years | | | |
| | Amortized | | Unrealized | % of |
| | | Enix Value | | |
| Property and Casualty Insurance: | Cost | Fair Value | Gain (Loss) | Fair Value |
| Property and Casualty Insurance: US Government and government agencies | | Fair Value \$ 296 | | |
| US Government and government agencies | \$ 291 | \$ 296 | Gain (Loss) | Fair Value |
| US Government and government agencies States, municipalities and political subdivisions | Cost | | Gain (Loss) \$ 5 | Fair Value 5% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government | * 291 2,464 | \$ 296 2,556 | Gain (Loss) \$ 5 92 | Fair Value 5% 42% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities | Cost \$ 291 2,464 236 | \$ 296 2,556 244 | \$ 5 92 8 | 5% 42% 4% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government | Cost \$ 291 2,464 236 938 | \$ 296 2,556 244 994 | Gain (Loss) \$ 5 92 8 56 | Fair Value 5% 42% 4% 16% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities | Cost \$ 291 2,464 236 938 226 | \$ 296 2,556 244 994 239 | \$ 5 92 8 56 13 | 5% 42% 4% 16% 4% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities | Cost \$ 291 2,464 236 938 226 824 | \$ 296 2,556 244 994 239 827 | \$ 5 92 8 56 13 3 | Fair Value 5% 42% 4% 16% 4% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance | \$ 291 2,464 236 938 226 824 924 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance Annualized yield on available for sale fixed maturities: | \$ 291 2,464 236 938 226 824 924 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance Annualized yield on available for sale fixed maturities: Excluding investment expense (a) | \$ 291 2,464 236 938 226 824 924 \$ 5,903 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance Annualized yield on available for sale fixed maturities: | \$ 291 2,464 236 938 226 824 924 \$ 5,903 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance Annualized yield on available for sale fixed maturities: Excluding investment expense (a) Net of investment expense (a) | \$ 291 2,464 236 938 226 824 924 \$ 5,903 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |
| US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities Asset-backed securities Corporate debt Property and Casualty Insurance Annualized yield on available for sale fixed maturities: | \$ 291 2,464 236 938 226 824 924 \$ 5,903 | \$ 296 2,556 244 994 239 827 963 | \$ 5 92 8 56 13 3 39 | 5% 42% 4% 16% 43% 13% |

⁽a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.

⁽b) Adjusts the yield on tax-exempt bonds to the fully taxable equivalent yield.

American Financial Group, Inc. Fixed Maturities - Credit Rating and NAIC Designation June 30, 2014 (\$ in millions)



| | | GAA | P Data | |
|-----------------------------|-----------|------------|-------------|------------|
| | Amortized | | Unrealized | % of |
| By Credit Rating | Cost | Fair Value | Gain (Loss) | Fair Value |
| Investment grade | | | | |
| AAA | \$ 6,152 | \$ 6,404 | \$ 252 | 22% |
| AA | 5,781 | 6,005 | 224 | 20% |
| A | 7,067 | 7,524 | 457 | 26% |
| BBB | 4,922 | 5,303 | 381 | 18% |
| Subtotal - Investment grade | 23,922 | 25,236 | 1,314 | 86% |
| ВВ | 724 | 766 | 42 | 2% |
| В | 475 | 499 | 24 | 2% |
| Other | 2,509 | 2,830 | 321 | 10% |
| Total | \$ 27,630 | \$ 29,331 | \$ 1,701 | 100% |

If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

| | | 9 | Statutory Data | | |
|---------------------|-------------------|------------------------|-------------------|------------|---------------------------|
| By NAIC Designation | Carrying Value | % of Carrying Value | Amortized Cost | Fair Value | Unrealized Gain (Loss) |
| NAIC 1 | \$21,582 | 79% | \$ 21,583 | \$ 22,917 | \$ 1,334 |
| NAIC 2 | 4,848 | 18% | 4,848 | 5,212 | 364 |
| | 26,430 | 97% | 26,431 | 28,129 | 1,698 |
| NAIC 3 | 520 | 2% | 520 | 548 | 28 |
| NAIC 4 | 234 | 1% | 235 | 247 | 12 |
| NAIC 5 | 42 | 0% | 42 | 49 | 7 |
| NAIC 6 | 45 | 0% | 49 | 70 | 21 |
| Total | \$27,271 | 100% | \$ 27,277 | \$ 29,043 | \$ 1,766 |

American Financial Group, Inc. Mortgage-Backed Securities - AFG Consolidated June 30, 2014 (\$ in millions)



| By Asset Type | Amortized Cost | Fair Value | Unrealized Gain (Loss) | % of Fair Value | % of Investment Portfolio |
|---------------------------------|-------------------|------------|---------------------------|--------------------|---------------------------------|
| Residential | | | | | |
| Agency | \$ 326 | \$ 334 | \$ 8 | 4% | 1% |
| Prime (Non-Agency) | 2,084 | 2,305 | 221 | 32% | 7% |
| Alt-A | 983 | 1,092 | 109 | 15% | 3% |
| Subprime | 891 | 963 | 72 | 13% | 3% |
| Subtotal - Residential | 4,284 | 4,694 | 410 | 64% | 14% |
| Commercial | 2,396 | 2,589 | 193 | 36% | 7% |
| Total AFG consolidated | \$ 6,680 | \$ 7,283 | \$ 603 | 100 % | 21% |
| Annuity and Run-off | \$ 5,515 | \$ 6,038 | 523 | 83% | 17% |
| Property and Casualty Insurance | 1,164 | 1,233 | 69 | 17% | 4% |
| Other | 1 | 12 | 11 | 0% | 0% |
| Total AFG consolidated | \$ 6,680 | \$ 7,283 | \$ 603 | 100% | 21% |

- Substantially all of AFG's MBS securities are either senior tranches of securitizations or collateralized by senior tranches of securitizations.
- The average amortized cost as a percent of par is Prime 84%; Alt-A 78%; Subprime 86%; CMBS 99%.
- The average FICO score of our residential MBS securities is Prime 740; Alt-A 712; Subprime 641.
- 100% of our Commercial MBS portfolio is investment-grade rated (85% AAA) and the average subordination for this group assets is 39%.
- The approximate average life by collateral type is Residential 5 years; Commercial 4 years.

American Financial Group, Inc. Mortgage-Backed Securities Portfolio June 30, 2014



| Annuity and Run-off: By Asset Type | Amortized Cost | Fair Value | Unrealized Gain (Loss) | % of Fair Value | % of Investment Portfolio |
|---|--------------------------|-----------------------------|----------------------------------|-----------------------------|---|
| Residential | | | | | |
| Agency | \$ 132 | \$ 138 | \$ 6 | 2% | 1% |
| Prime (Non-Agency) | 1,849 | 2,041 | 192 | 34% | 8% |
| Alt-A | 746 | 836 | 90 | 14% | 3% |
| Subprime | 618 | 673 | 55 | 11% | 3% |
| Subtotal - Residential | 3,345 | 3,688 | 343 | 61% | 15% |
| Commercial | 2,170 | 2,350 | 180 | 39% | 9% |
| Total Annuity and Run-off | \$ 5,515 | \$ 6,038 | \$ 523 | 100% | 24% |
| | | | | | |
| Property and Casualty Insurance: By Asset Type Residential | Amortized <u>Cost</u> | <u>Fair Value</u> | Unrealized <u>Gain (Loss)</u> | % of <u>Fair Value</u> | % of Investment Portfolio |
| By Asset Type | | Fair Value | | | Investment |
| By Asset Type Residential | Cost | | Gain (Loss) | Fair Value | Investment Portfolio |
| By Asset Type Residential Agency | <u>Cost</u> \$ 194 | \$ 196 | <u>Gain (Loss)</u> \$ 2 | Fair Value | Investment Portfolio 2% |
| By Asset Type Residential Agency Prime (Non-Agency) | **Cost*** \$ 194 234 | \$ 196 252 | Gain (Loss) \$ 2 18 | Fair Value 16% 20% | Investment Portfolio 2% 3% |
| By Asset Type Residential Agency Prime (Non-Agency) Alt-A | Cost \$ 194 234 237 | \$ 196 252 256 | \$ 2 18 19 | Fair Value 16% 20% 21% | Investment Portfolio 2% 3% 3% |
| By Asset Type Residential Agency Prime (Non-Agency) Alt-A Subprime | Cost \$ 194 234 237 273 | \$ 196 252 256 290 | \$ 2 18 19 | Fair Value 16% 20% 21% 24% | Investment Portfolio 2% 3% 3% 3% |

American Financial Group, Inc. Mortgage-Backed Securities - Credit Rating and NAIC Designation June 30, 2014 (\$ in millions)



| | GAAP data | | | | | |
|-----------------------------|------------------------------|----------|---------------------------|--------------------|--|--|
| By Credit Rating | Amortized Cost Fair Value | | Unrealized Gain (Loss) | % of Fair Value | | |
| Investment grade | | | | | | |
| AAA | \$ 2,883 | \$ 3,075 | \$ 192 | 42% | | |
| AA | 383 | 405 | 22 | 5% | | |
| A | 541 | 574 | 33 | 8% | | |
| BBB | 257 | 279 | 22 | 4% | | |
| Subtotal - investment grade | 4,064 | 4,333 | 269 | 59% | | |
| BB | 331 | 345 | 14 | 5% | | |
| В | 407 | 424 | 17 | 6% | | |
| Other | 1,878 | 2,181 | 303 | 30% | | |
| Total | \$ 6,680 | \$ 7,283 | \$ 603 | 100% | | |

If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

| | Statutory data | | | | | | | |
|-------------------------------|-------------------|------------------------|-------------------|------------|---------------------------|--|--|--|
| By NAIC <u>Designation</u> | Carrying Value | % of Carrying Value | Amortized Cost | Fair Value | Unrealized Gain (Loss) | | | |
| NAIC 1 | \$ 6,285 | 95% | \$ 6,286 | \$ 6,928 | \$ 642 | | | |
| NAIC 2 | 127 | 2% | 127 | 128 | 1 | | | |
| | 6,412 | 97% | 6,413 | 7,056 | 643 | | | |
| NAIC 3 | 45 | 1% | 45 | 46 | 1 | | | |
| NAIC 4 | 104 | 2% | 104 | 111 | 7 | | | |
| NAIC 5 | 4 | 0% | 4 | 12 | 8 | | | |
| NAIC 6 | 26 | 0% | 27 | 43 | 16 | | | |
| Total | \$ 6,591 | 100% | \$ 6,593 | \$ 7,268 | \$ 675 | | | |