

THIRD QUARTER 2019 HIGHLIGHTS

- Net earnings per share of \$1.62 includes (\$0.25) per share of after-tax A&E reserve strengthening, (\$0.23) per share related to Annuity non-core items and (\$0.15) per share in after-tax realized losses on securities.
- Third quarter core net operating earnings of \$2.25 per share
- Third quarter annualized ROE of 11.0%; annualized core operating ROE of 15.3%
- Full year 2019 core net operating earnings guidance revised to a narrowed range of \$8.50 to \$8.70 per share

STRENGTH, STABILITY AND POSSIBILITIES

We are proud of our market-leading specialty property and casualty insurance and annuity businesses. In 2018, over 55% of the P&C Group's gross written premium was produced by top 10-ranked businesses. Our annuity business has been consistently ranked in the top 10 overall and within the top three for sales of fixed-indexed annuities through financial institutions.



THIRD QUARTER & FIRST NINE MONTHS 2019 & 2018 AND YEAR END HIGHLIGHTS

	Three months ended Sept 30,		Nine months ended Sept 30,			
Earnings	2	019	2018	2019		2018
Core Net Operating Earnings	\$	205	\$ 198	\$ 581	\$	602
Core Net Operating Earnings Per Share	\$ 2	2.25	\$ 2.19	\$ 6.39	\$	6.65
Net Earnings Attributable to Shareholders	\$	147	\$ 204	\$ 686	\$	559
Net Earnings Per Share (Diluted)	\$	1.62	\$ 2.26	\$ 7.55	\$	6.17

	Three months ended Sept 30,		Nine months ended Sept 30,		
Insurance Premiums	2019	2018	2019	2018	
Gross Written Premiums: Specialty P&C	\$ 2,351	\$ 2,104	\$5,550	\$ 5,227	
Net Written Premiums: Specialty P&C	\$ 1,618	\$ 1,456	\$4,029	\$ 3,815	
Statutory Premiums: Annuity	\$ 1,077	\$ 1,378	\$ 3,821	\$ 3,925	

Book Value Per Share	Sept 30, 2019	Dec 31, 2018
Book Value Per Share	\$ 70.14	\$ 55.66
Book Value Per Share (excluding unrealized gains (losses) related to fixed maturities)	\$ 59.65	\$54.86





EARNINGS PER SHARE (For the year ended December 31)

AFG's Earnings per Share data for the years ended 2014-2018 is shown here. AFG believes that core net operating earnings is a useful measure for analysts and investors in considering ongoing operating trends for AFG.

ADJUSTED BOOK VALUE PER SHARE

As of December 31 (excluding appropriated retained earnings and net unrealized gains related to fixed maturity securities)



OUR BUSINESS MODEL

AFG's business model is founded on an entrepreneurial approach that allows local decision-making for underwriting, marketing, claims and policy servicing in each of its niche operations.

AFG's COR has been better than the industry average for 31 of the last 33 years.

CAPITAL AND LIQUIDITY

In Millions	Sept 30, 2019	Dec 31, 2018
Total Assets	\$69,067	\$ 63,456
Cash & Cash Equivalents	2,693	1,515
Ratio of debt to total adjusted capital ^A		
Including subordinated debt		
GAAP Equity (excluding AOCI)		
Property and Casualty Insurance Annuity Parent and other subsidiaries AFG GAAP Equity (excluding AOCI)	\$ 4,094 2,613 (1,303) \$ 5,404	\$ 3,638 2,443 (1,159) \$ 4,922

A The ratio is calculated by dividing the principal amount of AFG's long-term debt by its total capital, which includes long-term debt, noncontrolling interests and shareholders' equity (excluding unrealized gains (losses) on fixed maturity investments).



P&C STATUTORY COMBINED RATIO

Industry Commercial Lines based on data from A.M. Best

Each business unit designs its own products, builds its own relationships and develops its own unique distribution strategies. Centralized business support and investment management functions provide a framework for success.



Great American Insurance Company is rated A+ (Superior) by A.M. Best Company and has maintained a financial strength rating of A (Excellent) or higher since 1908.



RATINGS - PROPERTY & CASUALTY INSURANCE COMPANIES

	Standard &			
	A.M. Best	Poor's	Moody's	
Great American Insurance Company	A+ (Superior)	A+	A1	
Mid-Continent Casualty Company	A+ (Superior)	A+	Not Rated	
National Interstate Insurance Company	A+ (Superior)	Not Rated	Not Rated	
Vanliner Insurance Company	A+ (Superior)	Not Rated	Not Rated	
Republic Indemnity Company of America	A (Excellent)	A+	A3	
Bridgefield Casualty Insurance Company	A (Excellent)	A+	Not Rated	
Bridgefield Employers Insurance Company	A (Excellent)	A+	Not Rated	
El Águila, Compañía de Seguros	A- (Excellent)	Not Rated	Not Rated	
Neon Underwriting Limited ¹	A (Excellent)	A+	Not Rated	
Great American International Insurance (EU) DAC	Not Rated	A+	Not Rated	
Great American International Insurance (UK) Ltd.	Not Rated	A+	Not Rated	



Great American's P&C Group was selected as one of the Ward's 50° Top Performing Insurance Companies for 2018.

RATINGS - ANNUITY COMPANIES

	Standard &		
	A.M. Best	Poor's	Moody's
Great American Life Insurance Company	A (Excellent)	A+	A2
Annuity Investors Life Insurance Company	A (Excellent)	A+	Not Rated

¹Ratings for Neon Underwriting are determined by the ratings of Lloyd's. See Lloyd's website for a discussion of these ratings.

This document contains certain statements that may be considered "forward-looking statements" and are based on estimates, assumptions and projections which management believes are reasonable but by their nature subject to risks and uncertainties. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. Refer to AFG's filing on Form 10-Q as of September 30, 2019.

Our investment philosophy is to focus on high-quality investments that maximize returns on a long-term basis, rather than focusing on short-term performance.

INVESTMENT PORTFOLIO As of September 30, 2019

\$54.2 Billion (Carrying Value)

Fixed Maturities 84%	
Cash & Cash Equivalents 5% –	
Equities 4%	
Investments Accounted for by Equity Method 3%	
Policy and Mortgage Loans 2%	
Real Estate and Other 2% —	

Corporates **54%** States & Municipalities **15%** Other Asset-Backed **13%** Collateralized Loan Obligations **9%** Residential MBS **6%** Commercial MBS **2%** U.S. Government **1%**

Fixed Maturities Overview

Approximately 91% of our fixed maturity investments are rated investment grade, and 98% have an NAIC designation of 1 or 2, the highest two levels.

More information about our investment portfolio may be found in AFG's Investor Supplement posted on www.AFGinc.com under Investor Relations / Financial Information & SEC Filings.

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