

### American Financial Group, Inc.

**Investor Supplement - Third Quarter 2016** 

**November 1, 2016** 

American Financial Group, Inc.

Corporate Headquarters

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## American Financial Group, Inc. Financial Highlights

(in millions, except per share information)

				Thre	ee N	lonths Er	nded	t			ı	Nine Mon	ths	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	1	2/31/15	0	9/30/15	9/	30/2016	9/	30/2015
Highlights														
Net earnings	\$	109	\$	54	\$	101	\$	129	\$	63	\$	264	\$	223
Core net operating earnings		134		113		111		136		123		358		350
Total assets		54,845		52,733		51,038		49,837		50,540		54,845		50,540
Adjusted shareholders' equity (a)		4,492		4,361		4,329		4,314		4,279		4,492		4,279
Property and Casualty net written premiums		1,268		1,056		979		1,056		1,319		3,303		3,271
Annuity statutory premiums		941		1,098		1,285		1,107		1,321		3,324		3,033
Per share data														
Diluted earnings per share	\$	1.23	\$	0.62	\$	1.14	\$	1.45	\$	0.71	\$	2.98	\$	2.49
Core net operating earnings per share	Ψ	1.51	Ψ	1.28	Ψ	1.25	Ψ	1.52	Ψ	1.38	Ψ	4.04	Ψ	3.92
Adjusted book value per share (a)		51.73		50.22		49.77		49.33		49.01		51.73		49.01
Cash dividends per common share		0.280		0.280		0.280		1.280		0.250		0.840		0.750
Financial ratios														
Annualized return on equity (b)		9.9%		5.1%		9.4%		12.1%		5.9%		8.1%		7.1%
Annualized core operating return on equity (b)		12.2%		10.5%		10.3%		12.7%		11.6%		11.0%		11.1%
Property and Casualty combined ratio - Specialty:														
Loss & LAE ratio		62.9%		61.2%		58.3%		61.8%		64.5%		61.0%		62.2%
Underwriting expense ratio		30.3%		32.7%		33.0%		29.2%		28.4%		31.9%		31.5%
Combined ratio - Specialty	_	93.2%	_	93.9%	_	91.3%	_	91.0%	_	92.9%	_	92.9%	_	93.7%
Net spread on fixed annuities:														
Net interest spread		2.85%		2.84%		2.54%		2.53%		2.80%		2.75%		2.75%
Net spread earned:														
Before impact of fair value accounting		1.46%		1.45%		1.20%		1.31%		1.37%		1.37%		1.36%
Impact of fair value accounting (c)		0.01%		(0.37%)		(0.46%)		0.08%		(0.35%)		(0.27%)		(0.15%)
After impact of fair value accounting		1.47%	_	1.08%	_	0.74%	_	1.39%	_	1.02%	_	1.10%	_	1.21%

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments, a reconciliation to the GAAP measure is on page 18.

<sup>(</sup>b) Excludes accumulated other comprehensive income.

<sup>(</sup>c) Change in fair value of derivatives offset by the estimated related adjustments to amortization of deferred sales inducements and deferred policy acquisition costs.



## American Financial Group, Inc. Summary of Earnings

(\$ in millions)

			Thre	ee Mo	nths En	ded		Ni	ne Mon	hs Ended
	09/	30/16	06/30/16	03/	/31/16	12/31/15	09/30/15	09/	30/16	09/30/15
Property and Casualty Insurance Underwriting profit Net investment income	\$	78 93	\$ 62 89	\$	87 83	\$ 100 74	83		227 265	\$ 192 245
Other expense Property and Casualty Insurance operating earnings		(18) 153	(12) 139		(12) 158	<u>(11)</u> 163	(12) 153		(42) 450	(34) 403
Annuity earnings Run-off Long-Term Care and Life earnings Interest expense of parent holding companies (a) Other expense (a) Pre-tax core operating earnings		107 1 (19) (29) 213	76 (19) (19) 177		53 (1) (18) (22) 170	101 - (16) (29) 219			236 (56) (70) 560	230 14 (57) (60) 530
Income tax expense Core net operating earnings	_	79 <b>134</b>	64 113		59 <b>111</b>	83 136	66 <b>123</b>		202 <b>358</b>	180 <b>350</b>
Non-core items, net of tax: Gain (loss) on sale of subsidiaries Gain on sale of hotel and apartment properties Realized gains (losses) on securities Neon exited lines charge Significant A&E charges:		- - 1 -	1 15 (10) (65)		- (10) -	(7) 10 (10) -	-	)	1 15 (19) (65)	(101) 26 2
Property and Casualty Insurance run-off operations Former Railroad and Manufacturing operations Other  Net earnings	<u>*</u>	(23) (3) - 109	- - - \$ 54	\$	- - - 101	- - - \$ 129	(44 (8 (2 <b>\$ 63</b>	) )	(23) (3) - <b>264</b>	(44) (8) (2) <b>\$ 223</b>

<sup>(</sup>a) December 2015 and prior periods have been adjusted for adoption of FASB Accounting Standard Update 2015-03, which impacted the presentation of debt issue costs and long-term debt.



## American Financial Group, Inc. Earnings Per Share Summary

(in millions, except per share information)

				Thre	e M	onths En	ded	k			N	Nine Mon	ths I	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	_1	2/31/15	0	9/30/15	0	9/30/16	09	9/30/15
Core net operating earnings	\$	134	\$	113	\$	111	\$	136	\$	123	<u>\$</u>	358	\$	350
Net earnings	\$	109	\$	54	\$	101	\$	129	\$	63	\$	264	\$	223
Average number of diluted shares		88.457		88.390		88.495		89.228		89.343		88.447		89.407
<u>Diluted earnings per share:</u> Core net operating earnings per share	\$	1.51	\$	1.28	\$	1.25	\$	1.52	\$	1.38	\$	4.04	\$	3.92
Gain (loss) on sale of subsidiaries Gain on sale of hotel and apartment properties Realized gains (losses) on securities Neon exited lines charge Significant A&E charges:		- - 0.02 -		0.01 0.17 (0.11) (0.73)		- (0.11) -		(0.03) 0.11 (0.15)		0.04 - (0.10) -		0.01 0.17 (0.21) (0.73)		(1.14) 0.29 0.03
Property and Casualty Insurance run-off operations Former Railroad and Manufacturing operations Other		(0.26) (0.04)	_	-	_	-	_		_	(0.49) (0.09) (0.03)		(0.26) (0.04) -	_	(0.49) (0.09) (0.03)
Diluted earnings per share	\$	1.23	\$	0.62	\$	1.14	\$	1.45	\$	0.71	\$	2.98	\$	2.49



# American Financial Group, Inc. Property and Casualty Insurance - Summary Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	Ionths En	de	d			1	Nine Mon	ths	Ended
	09	/30/16	0	6/30/16	0	3/31/16	_1	2/31/15	_0	9/30/15	0	9/30/16	_(	09/30/15
Property and Transportation	\$	44	\$	15	\$	32	\$	34	\$	20	\$	91	\$	14
Specialty Casualty		13		23		29		50		31		65		96
Specialty Financial		19		22		23		15		26		64		72
Other Specialty		2		3		2		1		7		7	_	13
Underwriting profit - Specialty		78		63		86		100		84		227		195
Other core charges, included in loss and LAE		<u>-</u>		1		(1)	_			2				3
Underwriting profit - Core		78		62		87		100		82		227		192
Special A&E charges, included in loss and LAE		(36)		-		-		-		(67)		(36)		(67)
Neon exited lines charge, included in loss and LAE		-		(57)		-		-		-		(57)		-
Neon exited lines charge, included in underwriting expenses				(8)		-						(8)	_	-
Underwriting profit (loss) - Property and Casualty Insurance	\$	42	\$	(3)	\$	87	\$	100	\$	15	\$	126	\$	125
Included in results above:														
Current accident year catastrophe losses:														
Catastrophe reinstatement premium	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Catastrophe loss		14		21		8		9		10		43		26
Total current accident year catastrophe losses	\$	14	\$	21	\$	8	\$	9	\$	10	\$	43	\$	26
Prior year loss reserve development (favorable) / adverse	\$	22	\$	28	\$	(28)	\$	(5)	\$	55	\$	22	\$	38
Combined ratio:														
Property and Transportation		91.1%		95.9%		90.6%		92.4%		96.2%		92.4%		98.7%
Specialty Casualty		97.4%		95.3%		94.3%		90.2%		93.8%		95.7%		93.6%
Specialty Financial		86.4%		84.4%		82.6%		88.7%		80.6%		84.5%		81.0%
Other Specialty		91.5%		89.2%		89.7%		97.1%		67.3%		90.1%		81.4%
Combined ratio - Specialty		93.2%		93.9%		91.3%		91.0%		92.9%		92.9%		93.7%
Other core charges		0.1%		0.1%		(0.1%)		0.0%		0.1%		0.0%		0.1%
Neon exited lines charge, loss and LAE		0.0%		5.5%		0.0%		0.0%		0.0%		1.8%		0.0%
Neon exited lines charge, underwriting expenses		0.0%		0.8%		0.0%		0.0%		0.0%		0.2%		0.0%
Special A&E charges		3.0%		0.0%		0.0%		0.0%	_	5.7%		1.1%	_	2.2%
Combined ratio	_	96.3%	_	<u>100.3%</u>	_	91.2%	_	91.0%	_	98.7%	_	96.0%	_	96.0%
Combined ratio excl. catastrophe and prior year development	=	93.1%	_	94.8%		93.2%	_	90.6%	_	93.2%	_	93.7%	_	93.9%
Loss and LAE components - property and casualty insurance														
Current accident year, excluding catastrophe loss		62.8%		62.1%		60.2%		61.4%		64.8%		61.8%		62.4%
Prior accident year loss reserve development		2.0%		2.7%		(2.8%)		(0.4%)		4.6%		0.7%		1.3%
Current accident year catastrophe loss		1.2%		2.0%		0.8%		0.8%		0.9%		1.3%		0.8%
Loss and LAE ratio		66.0%	_	66.8%	_	58.2%	_	61.8%	_	70.3%		63.8%	_	64.5%



### American Financial Group, Inc. Specialty - Underwriting Results (GAAP)

(\$ in millions)

				Thre	e M	onths Er	nded				N	line Mont	hs F	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	1;	2/31/15	09	9/30/15	09	9/30/16	06	9/30/15
Gross written premiums Ceded reinsurance premiums	\$	1,899 (631)	\$	1,398 (342)	\$	1,243 (264)	\$	1,356 (300)	\$	1,962 (643)	\$	4,540 (1,237)	\$	4,476 (1,205)
Net written premiums Change in unearned premiums		1,268 (109)		1,056 (29)		979 19		1,056 64		1,319 (146)		3,303 (119)		3,271 (167)
Net earned premiums		1,159		1,027		998		1,120		1,173		3,184		3,104
Loss and LAE Underwriting expense Underwriting profit	\$	729 352 <b>78</b>	\$	629 335 <b>63</b>	\$	582 330 <b>86</b>	\$	693 327 <b>100</b>	\$	756 333 <b>84</b>	\$	1,940 1,017 <b>227</b>	\$	1,932 977 <b>195</b>
Included in results above:														
Current accident year catastrophe losses:  Catastrophe reinstatement premium	\$		\$	_	\$	_	\$	_	\$		\$		\$	
Catastrophe loss	Ψ	14	_	21	_	8	_	9		10	_	43	_	<u> 26</u>
Total current accident year catastrophe losses	<u>\$</u>	14	\$	21	\$	8	\$	9	\$	10	\$	43	\$	26
Prior year loss reserve development (favorable) / adverse	\$	(14)	\$	(30)	\$	(27)	\$	(5)	\$	(14)	\$	(71)	\$	(32)
Combined ratio: Loss and LAE ratio		62.9%		61.2%		58.3%		61.8%		64.5%		61.0%		62.2%
Underwriting expense ratio	_	30.3%		32.7%		33.0%		29.2%		28.4%	_	31.9%		31.5%
Combined ratio		93.2%		93.9%		91.3%		91.0%		92.9%		92.9%		93.7%
Combined ratio excl. catastrophe and prior year development		93.1%		94.8%		93.2%		90.6%		93.2%		93.7%	_	93.9%
Loss and LAE components:														
Current accident year, excluding catastrophe loss		62.8%		62.1%		60.2%		61.4%		64.8%		61.8%		62.4%
Prior accident year loss reserve development		(1.1%)		(2.9%)		(2.7%)		(0.4%)		(1.2%)		(2.1%)		(1.0%)
Current accident year catastrophe loss		1.2%		2.0%		0.8%		0.8%		0.9%		1.3%		0.8%
Loss and LAE ratio	_	62.9%		61.2%	_	58.3%		61.8%		<u>64.5%</u>		61.0%		62.2%



# American Financial Group, Inc. Property and Transportation - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	onths En	ded	l			N	line Mont	ths I	Ended
	09	9/30/16	0	6/30/16	0	3/31/16	1;	2/31/15	0	9/30/15	09	9/30/16	09	9/30/15
Gross written premiums Ceded reinsurance premiums	\$	991 (406)	\$	538 (156)	\$	398 (87)	\$	515 (137)	\$	1,064 (456)	\$	1,927 (649)	\$	1,940 (682)
Net written premiums Change in unearned premiums		585 (92)		382 (17)		311 28		378 64		608 (91)		1,278 (81)		1,258 (101)
Net earned premiums		493		365		339		442		517		1,197		1,157
Loss and LAE Underwriting expense		339 110	_	245 105		211 96	_	317 91	_	391 106		795 311		842 301
Underwriting profit	\$	44	<u>\$</u>	15	<u>\$</u>	32	<u>\$</u>	34	<u>\$</u>	20	\$	91	<u>\$</u>	14
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss	\$	- 7	\$	- 12	\$	- 6	\$	- 3	\$	- 7	\$	- 25	\$	- 18
Total current accident year catastrophe losses	\$	7	\$	12	\$	6	\$	3	\$	7	\$	25	\$	18
Prior year loss reserve development (favorable) / adverse	\$	(5)	\$	(12)	\$	(17)	\$	8	\$	(2)	\$	(34)	\$	7
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio	_	68.8% 22.3% <b>91.1%</b>	_	67.0% 28.9% <b>95.9%</b>		62.2% 28.4% <b>90.6%</b>	_	71.7% 20.7% <b>92.4%</b>		75.7% 20.5% <b>96.2%</b>	_	66.4% 26.0% <b>92.4%</b>		72.7% 26.0% <b>98.7%</b>
Combined ratio excl. catastrophe and prior year development		90.7%	_	95.8%		94.1%		89.9%		95.1%	_	93.1%		96.6%
Loss and LAE components: Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio	_	68.4% (1.2%) 1.6% 68.8%		66.9% (3.2%) 3.3% 67.0%		65.7% (5.2%) 1.7% <b>62.2%</b>		69.2% 1.8% <u>0.7%</u> <b>71.7%</b>		74.6% (0.4%) 1.5% 75.7%		67.1% (2.8%) 2.1% 66.4%		70.6% 0.5% 1.6% <b>72.7%</b>



# American Financial Group, Inc. Specialty Casualty - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	lonths En	ded				N	line Mont	hs E	Ended
	09	9/30/16	0	6/30/16	0	3/31/16	1;	2/31/15	0	9/30/15	09	9/30/16	09	9/30/15
Gross written premiums Ceded reinsurance premiums	\$	722 (218)	\$	688 (185)	\$	698 (179)	\$	661 (158)	\$	734 (189)	\$	2,108 (582)	\$	2,078 (529)
Net written premiums Change in unearned premiums Net earned premiums		504 (7) 497		503 (6) 497		519 (17) 502	_	503 12 515		545 (42) 503		1,526 (30) 1,496		1,549 (53) 1,496
Loss and LAE Underwriting expense		330 154		329 145		313 160		315 150		323 149		972 459		950 450
Underwriting profit	\$	13	\$	23	\$	29	\$	50	\$	31	\$	65	\$	96
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses  Prior year loss reserve development (favorable) / adverse	\$ \$ \$	2 2 2 (2)	\$ \$	3 3 (10)	\$ \$ \$	1 1 1 (4)	\$ \$ \$	1 1 (7)	\$ <u>\$</u> \$	1 1 1	\$ \$ \$	6 6 (16)	\$ \$ \$	3 3 (4)
Combined ratio: Loss and LAE ratio Underwriting expense ratio Combined ratio  Combined ratio excl. catastrophe and prior year development	_	66.5% 30.9% <b>97.4%</b> 97.4%		66.1% 29.2% <b>95.3%</b> 96.6%		62.4% 31.9% <b>94.3%</b> 94.9%		61.1% 29.1% <b>90.2%</b> 91.4%		64.2% 29.6% <b>93.8%</b> 92.9%		65.0% 30.7% <b>95.7%</b> 96.4%		63.5% 30.1% <b>93.6%</b>
Loss and LAE components:  Current accident year, excluding catastrophe loss Prior accident year loss reserve development Current accident year catastrophe loss Loss and LAE ratio		66.5% (0.3%) 0.3% 66.5%	_	67.4% (2.0%) 0.7% <b>66.1%</b>	_	63.0% (0.7%) 0.1% <b>62.4%</b>	_	62.3% (1.4%) <u>0.2%</u> <b>61.1%</b>		63.3% 0.6% <u>0.3%</u> <b>64.2%</b>		65.7% (1.1%) 0.4% <b>65.0%</b>	_	63.5% (0.2%) 0.2% 63.5%



# American Financial Group, Inc. Specialty Financial - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	onths Er	nded				N	line Mont	hs E	nded
	0	9/30/16	0	6/30/16	0	3/31/16	1;	2/31/15	0	9/30/15	09	9/30/16	09	/30/15
Gross written premiums Ceded reinsurance premiums	\$	186 (37)	\$	172 (28)	\$	147 (22)	\$	179 (27)	\$	164 (27)	\$	505 (87)	\$	458 (70)
Net written premiums Change in unearned premiums		149 (4)		144 (5)		125		152 (15)		137 (6)		418 (2)		388 (8)
Net earned premiums		145		139		132		137		131		416		380
Loss and LAE		45		42		45		46		36		132		108
Underwriting expense Underwriting profit	\$	81 <b>19</b>	\$	75 <b>22</b>	\$	64 <b>23</b>	\$	76 <b>15</b>	\$	69 <b>26</b>	\$	220 <b>64</b>	\$	200 <b>72</b>
•														
Included in results above:  Current accident year catastrophe losses:														
Catastrophe reinstatement premium Catastrophe loss	\$	5	\$	3	\$	- 1	\$	5	\$	- 1	\$	9	\$	4
Total current accident year catastrophe losses	\$	5	\$	3	\$	1	\$	5	\$	1	\$	9	\$	4
Prior year loss reserve development (favorable) / adverse	<u>\$</u>	(6)	\$	<u>(7</u> )	\$	(4)	\$	(5)	\$	(8)	\$	(17)	\$	(25)
Combined ratio:														
Loss and LAE ratio		31.6%		30.1%		34.0%		32.8%		27.7%		31.8%		28.5%
Underwriting expense ratio  Combined ratio	_	54.8% <b>86.4%</b>	_	54.3% <b>84.4%</b>	_	48.6% <b>82.6%</b>	_	55.9% <b>88.7%</b>	_	52.9% <b>80.6%</b>	_	52.7% <b>84.5%</b>	_	52.5% <b>81.0%</b>
Combined ratio excl. catastrophe and prior year development	_	87.0%		87.0%		84.8%		88.8%		85.8%	_	86.3%		86.4%
Loss and LAE components:														
Current accident year, excluding catastrophe loss		32.2%		32.7%		36.2%		32.9%		32.9%		33.6%		33.9%
Prior accident year loss reserve development		(3.9%)		(4.6%)		(3.3%)		(3.6%)		(5.8%)		(4.0%)		(6.5%)
Current accident year catastrophe loss  Loss and LAE ratio		3.3%		2.0%	_	1.1%		3.5%		0.6%		2.2%		1.1%
LOSS and LAE ratio		31.6%		30.1%		34.0%		32.8%		27.7%	_	31.8%		28.5%



# American Financial Group, Inc. Other Specialty - Underwriting Results (GAAP) (\$ in millions)

				Thre	e M	onths En	ded				N	line Mont	ths I	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	12	2/31/15	09	9/30/15	09	9/30/16	09	9/30/15
Gross written premiums Ceded reinsurance premiums Net written premiums Change in unearned premiums Net earned premiums	\$	30 30 (6) 24	\$ 	27 27 (1) 26	\$	24 24 1 25	\$	1 22 23 3 26	\$	29 29 (7) 22	\$ 	81 81 (6) 75	\$	76 76 (5) 71
Loss and LAE Underwriting expense Underwriting profit	\$	15 7 <b>2</b>	\$	13 10 <b>3</b>	\$	13 10 <b>2</b>	\$	15 10 <b>1</b>	\$	6 9 <b>7</b>	\$	41 27 <b>7</b>	\$	32 26 13
Included in results above: Current accident year catastrophe losses: Catastrophe reinstatement premium Catastrophe loss Total current accident year catastrophe losses	\$	- - -	\$ <u>\$</u>	3 3	\$ <u>\$</u>		\$ \$	- - -	\$ <u>\$</u>	1 1 1	\$	3 3	\$	1 1
Prior year loss reserve development (favorable) / adverse  Combined ratio:   Loss and LAE ratio   Underwriting expense ratio  Combined ratio	<u>\$</u>	55.2% 36.3% 91.5%	<u>\$</u>	52.5% 36.7% <b>89.2%</b>	<u>\$</u>	52.1% 37.6% <b>89.7%</b>	<u>\$</u>	61.0% 36.1% <b>97.1%</b>	<u>\$</u>	29.4% 37.9% <b>67.3%</b>	<u>\$</u>	53.2% 36.9% <b>90.1%</b>	<u>\$</u>	(10) 45.3% 36.1% 81.4%
Combined ratio excl. catastrophe and prior year development	_	95.1%	_	86.4%		96.0%		98.1%		97.6%		92.5%		95.7%





**Three Months Ended Nine Months Ended** 09/30/16 06/30/16 03/31/16 09/30/15 12/31/15 09/30/16 09/30/15 \$ Net investment income \$ 344 \$ 315 \$ 309 \$ \$ 1,010 \$ Guaranteed withdrawal benefit fees Policy charges and other miscellaneous income Total revenues 1,086 Annuity benefits expense Acquisition expenses Other expenses Total costs and expenses Annuity earnings before income taxes Detail of Annuity earnings before income taxes Earnings before income taxes and impact of fair value accounting 106 \$ 102 \$ 84 \$ 96 \$ \$ 292 \$ (56)(26)(22)Impact of fair value accounting (a) (31)(28)\$ Annuity earnings before income taxes 

<sup>(</sup>a) Change in fair value of derivatives offset by the estimated related adjustments to amortization of deferred sales inducements and deferred policy acquisition costs.



#### American Financial Group, Inc. **Detail of Annuity Benefits Expense (GAAP)** (\$ in millions)

				Thre	ee Mo	onths Er	ided				Ni	ne Mon	ths Er	nded
	09/	30/16	06/	30/16	03	3/31/16	12/	/31/15	09/	30/15	09/	/30/16	09/	30/15
Detail of annuity benefits expense:														
Interest credited - fixed	\$	145	\$	142	\$	139	\$	138	\$	135	\$	426	\$	394
Interest credited - fixed component of variable annuities		1		2		1		1		2		4		5
Change in expected death and annuitization reserve		5		4		5		5		5		14		14
Amortization of sales inducements		6		6		5		6		6		17		20
Guaranteed withdrawal benefit reserve		18		15		16		15		20		49		48
Change in other benefit reserves		10		8		5		5		3		23		17
Unlockings (a)								19						
Subtotal before impact of fair value accounting		185		177		171		189		171		533		498
Embedded derivative mark-to-market (b)		109		62		17		88		(130)		188		(99)
Equity option mark-to-market		(105)		(16)		40		(88)		167		(81)		144
Subtotal impact of fair value accounting		4		46		57				37		107		45
Total annuity benefits expense	\$	189	\$	223	\$	228	\$	189	\$	208	\$	640	\$	543

<sup>(</sup>a) Includes unlockings for fixed indexed annuity embedded derivative reserves, sales inducement asset and other reserves. Does not include unlocking income of \$29 million in 2015 for deferred policy acquisition costs and unearned revenue reserves. These unlockings are included in acquisition expenses. In total, AFG recorded an unlocking expense reduction of \$10 million in 2015.
(b) Excludes unlocking impact of \$28 million in 2015.



# American Financial Group, Inc. Net Spread on Fixed Annuities (GAAP) (\$ in millions)

				Thre	e N	onths En	de	d			ı	Nine Mon	ths	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	_1	2/31/15	0	9/30/15	0	9/30/16	0	9/30/15
Average fixed annuity investments (at amortized cost) Average annuity benefits accumulated Investments in excess of annuity benefits accumulated	\$	28,548 28,538 10	\$	27,964 27,861 103	\$	27,186 26,935 251	\$	26,401 26,048 353	\$	25,642 25,316 326	\$	27,899 27,778 121	\$	24,765 24,514 251
As % of average annuity benefits accumulated (except as noted)														
Net investment income (as % of investments) Interest credited	_	4.88% (2.03%)		4.88% (2.04%)		4.60% (2.06%)		4.65% (2.12%)		4.92% (2.12%)		4.79% (2.04%)		4.89% (2.14%)
Net interest spread on fixed annuities		2.85%		2.84%		2.54%		2.53%		2.80%		2.75%		2.75%
Policy charges and other miscellaneous income		0.14%		0.13%		0.16%		0.15%		0.16%		0.14%		0.19%
Other annuity benefit expenses, net Acquisition expenses		(0.36%) (0.72%)		(0.30%) (0.55%)		(0.27%) (0.47%)		(0.31%) (0.75%)		(0.36%) (0.65%)		(0.31%) (0.58%)		(0.36%) (0.74%)
Other expenses Change in fair value of derivatives		(0.39%) (0.05%)		(0.38%) (0.66%)		(0.38%) (0.84%)		(0.32%) 0.02%		(0.34%) (0.59%)		(0.39%) (0.51%)		(0.38%) (0.25%)
Unlockings Net spread earned on fixed annuities	_	0.00% <b>1.47%</b>		0.00% 1.08%	_	0.00% <b>0.74%</b>		0.07% 1.39%	_	0.00% 1.02%		0.00% 1.10%	-	0.00% 1.21%
Net spread carried on fixed affidities		1.47 70		1.00 /0	_	<del>0.1 4 /0</del>	_	1.0070	_	1.02 /0	_	1.10/0		1.21/0
Average annuity benefits accumulated  Net spread earned on fixed annuities	\$	28,538 1.47%	\$	27,861 1.08%	\$	26,935 0.74%	\$	26,048 1.39%	\$	25,316 1.02%	\$	27,778 1.10%	\$	24,514 1.21%
Earnings on fixed annuity benefits accumulated	\$	105	\$	75	\$		\$	91	\$	65	\$	230	\$	222
Investments in excess of annuity benefits accumulated Net investment income (as % of investments)	\$	10 4.88%	\$	103 4.88%	\$	251 4.60%	\$	353 4.65%	\$	326 4.92%	\$	121 4.79%	\$	251 4.89%
Earnings on investments in excess of annuity benefits accumulated	\$	-	\$	1	\$	3	\$	4	\$	4	\$	4	\$	9
Variable annuity earnings		2		_		_		6		(2)		2		(1)
Earnings before income taxes	\$	107	\$	76	\$	53	\$	101	\$	67	\$	236	\$	230
Detail of net spread earned on fixed annuities														
Net spread earned - before impact of fair value accounting		1.46%		1.45%		1.20%		1.31%		1.37%		1.37%		1.36%
Impact of fair value accounting (a)  Net spread earned - after impact of fair value accounting	_	0.01% <b>1.47%</b>		(0.37%) 1.08%	_	(0.46%) <b>0.74%</b>		0.08% <b>1.39%</b>	_	(0.35%) 1.02%	_	(0.27%) 1.10%		(0.15%) <b>1.21%</b>

<sup>(</sup>a) Change in fair value of derivatives offset by the estimated related adjustments to amortization of deferred sales inducements and deferred policy acquisition costs.

# American Financial Group Annuity Premiums (Statutory) (\$ in millions)



				Thre	e M	onths En	ded				N	line Mon	ths E	inded
	09/	30/16	06	/30/16	03	3/31/16	12	2/31/15	09	/30/15	09	/30/16	09	/30/15
Retail single premium annuities - indexed Retail single premium annuities - fixed Financial institutions single premium annuities - indexed Financial institutions single premium annuities - fixed Education market - fixed and indexed annuities Subtotal fixed annuity premiums	\$	340 18 435 97 42 <b>932</b>	\$	413 22 507 100 45 <b>1,087</b>	\$	546 20 534 119 57 <b>1,276</b>	\$	494 18 462 72 51 <b>1,097</b>	\$	617 22 554 71 47 <b>1,311</b>	\$	1,299 60 1,476 316 144 <b>3,295</b>	\$	1,370 52 1,279 157 143 <b>3,001</b>
Variable annuities  Total annuity premiums	\$	9 <b>941</b>	\$	11 <b>1,098</b>	\$	9 <b>1,285</b>	\$	10 <b>1,107</b>	\$	10 <b>1,321</b>	\$	29 <b>3,324</b>	\$	32 <b>3,033</b>



### American Financial Group, Inc. Fixed Annuity Benefits Accumulated (GAAP) (\$ in millions)

				Thre	ee N	Ionths Er	nded	d			ı	Nine Mon	ths	Ended
	0	9/30/16	0	6/30/16	0	3/31/16	1	2/31/15	0	9/30/15	0	9/30/16	0	9/30/15
Beginning fixed annuity reserves	\$	28,222	\$	27,499	\$	26,371	\$	25,725	\$	24,906	\$	26,371	\$	23,462
Premiums		932		1,087		1,276		1,097		1,311		3,295		3,001
Federal Home Loan Bank advances		-		-		150		45		-		150		300
Surrenders, benefits and other withdrawals		(586)		(596)		(483)		(515)		(526)		(1,665)		(1,417)
Sale of subsidiaries		-		-		-		(261)		-		-		-
Interest and other annuity benefit expenses:														
Interest credited		145		142		139		138		135		426		394
Embedded derivative mark-to-market		109		62		17		88		(130)		188		(99)
Change in other benefit reserves		31		28		29		31		29		88		84
Unlockings						<u>-</u>		23		<u>-</u>		<u>-</u>		_
Ending fixed annuity reserves	\$	28,853	\$	28,222	\$	27,499	\$	26,371	\$	25,725	\$	28,853	\$	25,725
Reconciliation to annuity benefits accumulated:														
Ending fixed annuity reserves	\$	28,853	\$	28,222	\$	27,499	\$	26,371	\$	25,725	\$	28,853	\$	25,725
Impact of unrealized investment gains on reserves		180		188		127		64		113		180		113
Fixed component of variable annuities		189		186	_	186	_	187		188		189		188
Annuity benefits accumulated per balance sheet	<u>\$</u>	29,222	<u>\$</u>	28,596	<u>\$</u>	27,812	<u>\$</u>	26,622	<u>\$</u>	26,026	<u>\$</u>	29,222	<u>\$</u>	26,026
Annualized surrenders and other withdrawals as a %		0.00/		0 =0/		7.00/		0.00/		0.407		0.407		0.404
of beginning reserves		8.3%		8.7%		7.3%		8.0%		8.4%		8.4%		8.1%



### American Financial Group, Inc. Consolidated Balance Sheet

(\$ in millions)

	0	9/30/16	0	6/30/16	0	3/31/16	1	2/31/15	0	9/30/15	0	6/30/15
Assets:												
Total cash and investments	\$	41,805	\$	40,639	\$	39,437	\$	37,736	\$	38,132	\$	37,644
Recoverables from reinsurers		2,814		2,576		2,561		2,636		3,151		3,075
Prepaid reinsurance premiums		634		521		475		480		604		499
Agents' balances and premiums receivable		1,029		992		936		937		976		959
Deferred policy acquisition costs		867		881		1,055		1,184		993		965
Assets of managed investment entities		4,312		4,410		3,906		4,047		3,613		3,629
Other receivables		1,391		788		693		820		1,241		660
Variable annuity assets (separate accounts)		606		595		595		608		595		655
Other assets (a)		1,188		1,132		1,181		1,190		1,034		1,116
Goodwill		199		199		199		199		201		201
Total assets	\$	54,845	\$	52,733	\$	51,038	\$	49,837	\$	50,540	\$	49,403
Liabilities and Equity:												
Unpaid losses and loss adjustment expenses	\$	8,661	\$	8,203	\$	8,108	\$	8,127	\$	8,061	\$	7,744
Unearned premiums	•	2,328	•	2,109	•	2,051	•	2,060	•	2,238	•	2,004
Annuity benefits accumulated		29,222		28,596		27,812		26,622		26,026		25,203
Life, accident and health reserves		700		702		708		705		2,159		2,156
Payable to reinsurers		835		588		501		591		724		511
Liabilities of managed investment entities		4,067		4,192		3,656		3,781		3,287		3,309
Long-term debt (a)		1,300		998		998		998		863		1,003
Variable annuity liabilities (separate accounts)		606		595		595		608		595		655
Other liabilities		1,768		1,557		1,672		1,575		1,681		1,834
Total liabilities	\$	49,487	\$	47,540	\$	46,101	\$	45,067	\$	45,634	\$	44,419
Shareholders' equity:												
Common stock	\$	87	\$	87	\$	87	\$	87	\$	87	\$	88
Capital surplus		1,242		1,228		1,218		1,214		1,195		1,183
Unappropriated retained earnings		3,079		3,016		3,002		2,987		2,981		2,968
Unrealized gains - fixed maturities		669		639		426		278		445		457
Unrealized gains - equities		103		45		40		54		44		130
Other comprehensive income, net of tax		(19)		(15)		(18)		(28)		(28)		(24)
Total shareholders' equity		5,161		5,000		4,755		4,592		4,724		4,802
Noncontrolling interests		197		193		182		178		182		182
Total liabilities and equity	\$	54,845	\$	52,733	\$	51,038	\$	49,837	\$	50,540	\$	49,403

<sup>(</sup>a) December 2015 and prior periods have been adjusted for adoption of FASB Accounting Standard Update 2015-03, which impacted the presentation of debt issue costs and long-term debt.



### American Financial Group, Inc. Book Value Per Share and Price / Book Summary

(in millions, except per share information)

	09	9/30/16	0	6/30/16	0	3/31/16	_1:	2/31/15	0	9/30/15	0	6/30/15
Shareholders' equity Unrealized (gains) on fixed maturities Adjusted shareholders' equity	\$	<b>5,161</b> (669) <b>4,492</b>	\$	<b>5,000</b> (639) <b>4,361</b>	\$	<b>4,755</b> (426) <b>4,329</b>	\$	<b>4,592</b> (278) <b>4,314</b>	<b>\$</b>	<b>4,724</b> (445) <b>4,279</b>	\$	<b>4,802</b> (457) <b>4,345</b>
Goodwill Intangibles		(199) (44)		(199) (46)		(199) (47)		(199) (49)		(201) (51)		(201) (53)
Tangible adjusted shareholders' equity	\$	4,249	\$	4,116	\$	4,083	\$	4,066	\$	4,027	\$	4,091
Common shares outstanding		86.813		86.850		86.966		87.474		87.327		87.540
Book value per share:												
Book value per share Adjusted (a) Tangible, adjusted (b)	\$	59.45 51.73 48.94	\$	57.57 50.22 47.41	\$	54.67 49.77 46.94	\$	52.50 49.33 46.49	\$	54.10 49.01 46.12	\$	54.86 49.63 46.73
Market capitalization												
AFG's closing common share price	\$	75.00	\$	73.93	\$	70.37	\$	72.08	\$	68.91	\$	65.04
Market capitalization	\$	6,511	\$	6,421	\$	6,120	\$	6,305	\$	6,018	\$	5,694
Price / Adjusted book value ratio		1.45		1.47		1.41		1.46		1.41		1.31

<sup>(</sup>a) Excludes unrealized gains related to fixed maturity investments.

<sup>(</sup>b) Excludes unrealized gains related to fixed maturity investments, goodwill and intangibles.



### American Financial Group, Inc. Capitalization (\$ in millions)

	09	9/30/16	06	6/30/16	03	3/31/16	_12	2/31/15	09	0/30/15	06	3/30/15
AFG senior obligations (a) Borrowings drawn under credit facility	\$	1,008	\$	708	\$	708 -	\$	708 -	\$	708 -	\$	840
Obligations of subsidiaries - other		18		12		12		12		12		12
Debt excluding subordinated debt & debt secured by real estate	\$	1,026	\$	720	\$	720	\$	720	\$	720	\$	852
AFG subordinated debentures Obligations of subsidiaries - secured by real estate		300		300		300		300		150 10		150 22
Total principal amount of long-term debt	\$	1,326	\$	1,020	\$	1,020	\$	1,020	\$	880	\$	1,024
Shareholders' equity Noncontrolling interests Less:		5,161 197		5,000 193		4,755 182		4,592 178		4,724 182		4,802 182
Unrealized gains related to fixed maturity investments		(669)		(639)		(426)		(278)		(445)		(457)
Total adjusted capital	\$	6,015	\$	5,574	\$	5,531	\$	5,512	\$	5,341	\$	5,551
Less: Obligations of subsidiaries - secured by real estate		_		_		_		_		(10)		(22)
Total adjusted capital excluding obligations secured by real estate	\$	6,015	\$	5,574	\$	5,531	\$	5,512	\$	5,331	\$	5,529
The state of the s	<u> </u>	-,	·	-,-	<u> </u>	-,	<u> </u>	- , -	÷	-,	<u> </u>	-,
Ratio of debt to total adjusted capital: Including subordinated debt & debt secured by real estate Excluding subordinated debt & debt secured by real estate		22.0% 17.1%		18.3% 12.9%		18.4% 13.0%		18.5% 13.1%		16.5% 13.5%		18.4% 15.4%

<sup>(</sup>a) December 2015 and prior periods have been adjusted for adoption of FASB Accounting Standard Update 2015-03, which impacted the presentation of debt issue costs and long-term debt.



### American Financial Group, Inc. Additional Supplemental Information (\$ in millions)

				Thre	ee M	onths Er	ided				N	ine Mon	ths E	nded
	09	/30/16	06	6/30/16	03	3/31/16	12	2/31/15	09	9/30/15	09	/30/16	09	/30/15
Property and Casualty Insurance														
Paid Losses (GAAP)	\$	537	\$	586	\$	547	\$	675	\$	585	\$	1,670	\$	1,728
	09	)/30/16	06	6/30/16	0;	3/31/16	12	2/31/15	09	9/30/15	6/3	0/2015		
Statutory Surplus														
Property and Casualty Insurance	\$	3,038	\$	2,601	\$	2,574	\$	2,488	\$	2,356	\$	2,399		
AFG's principal annuity subsidiaries (total adjusted capital)	\$	2,216	\$	2,089	\$	2,032	\$	1,918	\$	1,816	\$	1,911		
Allowable dividends without regulatory approval														
Property and Casualty Insurance Annuity and Run-off	\$	434 375	\$	434 375	\$	434 375	\$	434 375	\$	315 358	\$	315 358		
Total	\$	809	\$	809	\$	809	\$	809	\$	673	\$	673		

## American Financial Group, Inc. Total Cash and Investments





				C	Carr	rying Value -	Sep	tember 30,	201	16	
	Р	roperty and				Parent and					% of
		Casualty Insurance	A	nnuity and Run-off	_	Other Non- Insurance		onsolidate CLOs	_(	Total AFG Consolidated	Investment Portfolio
Total cash and investments:											
Cash and cash equivalents	\$	1,281	\$	175	\$	183	\$	-	\$	1,639	4%
Fixed maturities - Available for sale		6,791		28,590		13		-		35,394	85%
Fixed maturities - Trading		222		126		-		-		348	1%
Equity securities		1,110		482		47		-		1,639	4%
Policy loans		-		194		-		-		194	0%
Mortgage loans		280		900		-		-		1,180	3%
Real estate and other investments		472		1,132		51		(244)		1,411	3%
Total cash and investments	\$	10,156	\$	31,599	\$	294	\$	(244)	\$	41,805	100%
Unrealized gain/(loss) on equity securities	\$	122	\$	39	\$	-	\$	_	\$	161	

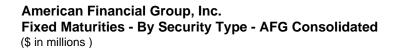
				(	Car	rying Value	- D	ecember 31,	201	15	
	F	roperty and				Parent and					% of
		Casualty Insurance	<b>A</b>	Annuity and Run-off		Other Non- Insurance		Consolidate CLOs		Total AFG Consolidated	Investment Portfolio
Total cash and investments:		_						_		_	
Cash and cash equivalents	\$	708	\$	282	\$	230	\$	-	\$	1,220	3%
Fixed maturities - Available for sale		6,784		25,486		14		-		32,284	85%
Fixed maturities - Trading		140		114		-		-		254	1%
Equity securities		1,182		488		49		-		1,719	5%
Policy loans		-		201		-		-		201	0%
Mortgage loans		191		876		-		-		1,067	3%
Real estate and other investments		457		781		18		(265)		991	3%
Total cash and investments	\$	9,462	\$	28,228	\$	311	\$	(265)	\$	37,736	100%
Unrealized gain/(loss) on equity securities	\$	87	\$	(3)	\$		\$		\$	84	

### **American Financial Group, Inc. Net Investment Income**

(\$ in millions)

				Th	ree	Months End	led					Nine Mont	hs E	nded
	0	9/30/16	0	06/30/16		03/31/16		12/31/15		09/30/15		09/30/16	0	9/30/15
Property and Casualty Insurance:						_				_				
Gross Investment Income														
Fixed maturities - Available for sale Fixed maturities - Trading	\$	63 2	\$	66 1	\$	64 1	\$	63	\$	62	\$	193 4	\$	185 4
Equity securities		13		12		13		14		12		38		34
Equity in investees Other investments		7 10		2 10		6 1		(1)		7 4		15 21		11 17
Gross investment income		95		91		85		76		85		271		251
Investment expenses		(2)		(2)		(2)		(2)		(2)		(6)		(6)
Total net investment income	\$	93	\$	89	\$	83	\$	74	\$	83	\$	265	\$	245
Average cash and investments (a)	\$	9,647	\$	9,465	\$	9,366	\$	9,113	\$	8,984	\$	9,507	\$	8,880
Average yield (b)		3.86%		3.76%	_	3.54%	_	3.25%	_	3.70%		3.72%		3.68%
Fixed Annuity:														
Gross Investment Income														
Fixed maturities - Available for sale	\$	307	\$	307	\$	294	\$	294	\$	288	\$	908	\$	832
Fixed maturities - Trading		-		-		-		-		-		-		-
Equity securities		6		6		5		6		5		17		15
Equity in investees		9		2		5		2		11		16		15
Other investments		27		29		11		7		14		67		54
Gross investment income		349		344		315		309		318		1,008		916
Investment expenses		(1)		(2)		(3)		(2)		(3)		(6)		(8)
Total net investment income	\$	348	\$	342	\$	312	\$	307	\$	315	\$	1,002	\$	908
Average cash and investments (a)	<u>\$</u>	28,548	\$	27,964	\$	27,186	\$	26,401	\$	25,642	\$	27,899	\$	24,765
Average yield (b)		4.88%		4.88%	_	4.60%		4.65%		4.92%		4.79%		4.89%
AFG consolidated net investment income:														
Property & Casualty	\$	93	\$	89	\$	83	\$	74	\$	83	\$	265	\$	245
Annuity and Run-off:	•		*		•		*		*		*		*	
Fixed Annuity		348		342		312		307		315		1,002		908
Variable Annuity		3		2		3		2		2		8		7
Run-off		5		5		5		19		20		15		61
Other		1		4		1		3		2		6		1
Consolidate CLOs		(17)		(19)		7		11		3	_	(29)		(5)
Total net investment income	\$	433	\$	423	\$	411	\$	416	\$	425	\$	1,267	\$	1,217

<sup>(</sup>a) Average cash and investments is the average of the beginning and ending quarter balances, or the average of the five quarters balances.(b) Average yield is calculated by dividing investment income for the quarter by the average cash and investment balance over the quarter.





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September 30, 2016	 Amortized Cost	Fair Value	_	nrealized in (Loss)	% of Fair Value	Investment Portfolio
US Government and government agencies	\$ 342	\$ 346	\$	4	1%	1%
States, municipalities and political subdivisions	6,626	7,076		450	20%	17%
Foreign government Residential mortgage-backed securities	264 3,534	271 3,820		7 286	1% 11%	1% 9%
Commercial mortgage-backed securities	1,763	1,848		85	5%	4%
Asset-backed securities	5,845	5,890		45	16%	14%
Corporate and other bonds	15,560	16,491		931	46%	40%
Total AFG consolidated	\$ 33,934	\$ 35,742	\$	1,808	100%	86%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.53% Net of investment expense (a) 4.48%

#### Approximate average life and duration:

Approximate average life 6.5 years
Approximate duration 5 years

December 31, 2015	 Amortized Cost	 Fair Value	 realized n (Loss)	% of Fair Value	% of Investment Portfolio
US Government and government agencies	\$ 319	\$ 321	\$ 2	1%	1%
States, municipalities and political subdivisions	6,671	6,885	214	21%	18%
Foreign government	225	232	7	1%	1%
Residential mortgage-backed securities	3,241	3,534	293	11%	9%
Commercial mortgage-backed securities	2,112	2,188	76	7%	6%
Asset-backed securities	4,961	4,934	(27)	15%	13%
Corporate and other bonds	14,290	14,444	154	44%	38%
Total AFG consolidated	\$ 31,819	\$ 32,538	\$ 719	100%	86%

#### Annualized yield on available for sale fixed maturities:

Excluding investment expense (a) 4.74%

Net of investment expense (a) 4.69%

### Approximate average life and duration:

Approximate average life 6.5 years
Approximate duration 5 years

(a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.



### American Financial Group, Inc. Fixed Maturities - By Security Type Portfolio (\$ in millions )

			5	Septemb	er 30,	2016				ı	Decembe	er 31, 2	2015	
Property and Casualty Insurance:	Ar	nortized Cost	Fai	ir Value	_	realized n (Loss)	% of Fair Value	An	nortized Cost	Fa	ir Value	_	ealized (Loss)	% of Fair Value
US Government and government agencies	\$	289	\$	291	\$	2	4%	\$	255	\$	257	\$	2	4%
States, municipalities and political subdivisions	,	2,596	•	2,697	•	101	38%	•	2,807	•	2,891	•	84	42%
Foreign government		253		258		5	4%		213		219		6	3%
Residential mortgage-backed securities		1,013		1,062		49	15%		893		932		39	13%
Commercial mortgage-backed securities		183		188		5	3%		209		213		4	3%
Asset-backed securities		1,514		1,520		6	22%		1,453		1,442		(11)	21%
Corporate and other bonds		966		997		31	14%		979		970		`(9)	14%
Property and Casualty Insurance	\$	6,814	\$	7,013	\$	199	100%	\$	6,809	\$	6,924	\$	115	100%
Annualized yield on available for sale fixed matur	rities:													
Excluding investment expense (a)		3.81%							3.82%					
Net of investment expense (a)		3.71%							3.71%					
Tax equivalent, net of investment expense (b)		4.24%							4.31%					
Approximate average life and duration:									_					
Approximate average life		.5 years							5 years					
•••		1.5 years 3.5 years							5 years 4 years					
Approximate average life		•		Septemb	er 30,	2016			•		Decembe	er 31, 2	 2015	
Approximate average life		•	•	Septemb	•	2016 realized	% of	An	•		Decembe		2015 ealized	% of
Approximate average life		3.5 years		Septemb ir Value	Un		% of Fair Value	An	4 years		Decembe iir Value	Unr	ealized	% of Fair Value
Approximate average life Approximate duration		3.5 years		ir Value 54	Un	realized		An	4 years	Fa		Unr Gain	ealized	
Approximate average life Approximate duration  Annuity and Run-off:	Ar	nortized Cost	Fai	ir Value	Un Gaiı	realized n (Loss)	Fair Value		4 years nortized Cost	Fa	ir Value	Unr Gain	ealized	Fair Value
Approximate average life Approximate duration  Annuity and Run-off: US Government and government agencies	Ar	nortized Cost 52	Fai	ir Value 54	Un Gaiı	realized 1 (Loss) 2	Fair Value 0%		4 years  nortized Cost 62	Fa	ir Value 62	Unr Gain	ealized (Loss)	Fair Value
Approximate average life Approximate duration  Annuity and Run-off: US Government and government agencies States, municipalities and political subdivisions	Ar	nortized Cost 52 4,030	Fai	ir Value 54 4,379	Un Gaiı	realized 1 (Loss) 2 349	9% 15% 0% 10%		4 years  nortized Cost 62 3,864	Fa	62 3,994 13 2,590	Unr Gain	ealized (Loss) - 130 1 243	9% 15% 0% 10%
Approximate average life Approximate duration  Annuity and Run-off: US Government and government agencies States, municipalities and political subdivisions Foreign government	Ar	3.5 years  nortized	Fai	ir Value 54 4,379 13	Un Gaiı	realized n (Loss) 2 349 2	9% 15% 0%		4 years  nortized	Fa	62 3,994 13	Unr Gain	ealized (Loss) - 130 1	9% 15% 0%
Approximate average life Approximate duration  Annuity and Run-off:  US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities	Ar	52 4,030 11 2,520	Fai	54 4,379 13 2,746	Un Gaiı	realized 1 (Loss) 2 349 2 226	9% 15% 0% 10%		4 years  nortized	Fa	62 3,994 13 2,590	Unr Gain	ealized (Loss) - 130 1 243	9% 15% 0% 10%
Approximate average life Approximate duration  Annuity and Run-off:  US Government and government agencies States, municipalities and political subdivisions Foreign government Residential mortgage-backed securities Commercial mortgage-backed securities	Ar	52 4,030 11 2,520 1,580	Fai	54 4,379 13 2,746 1,660	Un Gaiı	realized 1 (Loss) 2 349 2 226 80	9% 15% 0% 10% 6%		4 years  nortized	Fa	62 3,994 13 2,590 1,975	Unr Gain	ealized (Loss) - 130 1 243 72	9% 15% 0% 10% 8%

(a) Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.

4.70%

4.67%

6.5 years

5 years

(b) Adjusts the yield on tax-exempt bonds to the fully taxable equivalent yield.

Excluding investment expense (a)

Approximate average life and duration:

Net of investment expense (a)

Approximate average life

Approximate duration

4.98%

4.94%

6.5 years

5.5 years

## American Financial Group, Inc. Fixed Maturities - Credit Rating (\$ in millions)



September 30, 2016

			Septembe	zi 30,	2010	
By Credit Rating (a)	,	Amortized Cost	Fair Value		nrealized in (Loss)	% of Fair Value
Investment grade						
AAA	\$	6,394	\$ 6,634	\$	240	19%
AA		7,046	7,454		408	21%
A		8,206	8,643		437	24%
BBB		8,554	9,012		458	25%
Subtotal - Investment grade		30,200	31,743		1,543	89%
ВВ		717	723		6	2%
В		476	476		-	1%
Other (b)		2,541	 2,800		259	8%
Subtotal - Non-Investment grade		3,734	 3,999		265	11%
Total	\$	33,934	\$ 35,742	\$	1,808	100%

97% of the fixed maturity portfolio is NAIC designated 1 or 2.

December 31, 2015

By Credit Rating (a)	Amortized Cost	Fair Value	 nrealized in (Loss)	% of Fair Value
Investment grade			 	
AAA	\$ 6,519	\$ 6,655	\$ 136	20%
AA	6,785	6,954	169	22%
Α	7,780	7,969	189	25%
BBB	7,478	7,507	29	23%
Subtotal - Investment grade	 28,562	29,085	523	90%
BB	790	765	(25)	2%
В	438	417	(21)	1%
Other (b)	2,029	2,271	242	7%
Subtotal - Non-Investment grade	 3,257	3,453	 196	10%
Total	\$ 31,819	\$ 32,538	\$ 719	100%

97% of the fixed maturity portfolio is NAIC designated 1 or 2.

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.

<sup>(</sup>b) See page 28 and 29 for more information.



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# American Financial Group, Inc. Mortgage-Backed Securities - AFG Consolidated (\$ in millions)

							% of
September 30, 2016	Α	 Fair Value	_ (	Unrealized Gain (Loss)	% of Fair Value	Investment Portfolio	
Residential							
Agency	\$	236	\$ 240	\$	4	4%	0%
Prime (Non-Agency)		1,475	1,637		162	29%	4%
Alt-A		1,148	1,226		78	21%	3%
Subprime		675	717		42	13%	2%
Commercial		1,763	1,848		85	33%	4%
Total AFG consolidated	\$	5,297	\$ 5,668	\$	371	100%	13%

- Substantially all of AFG's MBS securities are either senior tranches of securitizations or collateralized by senior tranches of securitizations.
- The average amortized cost as a percent of par is Prime 82%; Alt-A 79%; Subprime 85%; CMBS 99%.
- The average FICO score of our residential MBS securities is Prime 740; Alt-A 710; Subprime 641.
- 96% of our Commercial MBS portfolio is investment-grade rated (81% AAA) and the average subordination for this group of assets is 38%.
- The approximate average life by collateral type is Residential 4 years; Commercial 4 years.

December 31, 2015	A	mortized Cost	 Fair Value	_	Inrealized ain (Loss)	% of Fair Value	Investment Portfolio
Residential							
Agency	\$	260	\$ 269	\$	9	5%	1%
Prime (Non-Agency)		1,489	1,651		162	29%	4%
Alt-A		794	872		78	15%	2%
Subprime		698	742		44	13%	2%
Commercial		2,112	2,188		76	38%	6%
Total AFG consolidated	\$	5,353	\$ 5,722	\$	369	100%	15%

# American Financial Group, Inc. Mortgage-Backed Securities Portfolio (\$ in millions)

AMERICAN FINANCIAL GROUP, INC.

Property and Casualty Insurance:	September 30, 2016												
	Α	mortized			Unre	ealized	% of	% of Inv					
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio					
Residential													
Agency	\$	180	\$	183	\$	3	15%	2%					
Prime (Non-Agency)		201		216		15	17%	2%					
Alt-A		357		375		18	30%	3%					
Subprime		275		288		13	23%	3%					
Commercial		183		188		5	15%	2%					
Total	\$	1,196	\$	1,250	\$	54	100%	12%					
				D	ecembe	r 31, 201	5						
	A	mortized			Unre	ealized	% of	% of Inv					
By Asset Type		Cost		Fair Value	Gain	(Loss)	Fair Value	Portfolio					
Residential													
Agency	\$	151	\$	153	\$	2	13%	2%					
Prime (Non-Agency)	Ψ	218	Ψ	231	Ψ	13	20%	2%					
Alt-A		241		257		16	23%	3%					
Subprime		283		291		8	25%	3%					
Commercial		209		213		4	19%	2%					
Total	\$	1,102	\$	1,145	\$	43	100%	12%					
Iotai	<u>v</u>	1,102	Ψ	1,143	Ψ		100 78	12 /0					
Annuity and Run-off:				Se	eptembe	er 30, 201	6						
	Amortized				Unre	ealized	% of	% of Inv					
By Asset Type		Cost	_		Colo	(1.000)		Portfolio					
		COSI		Fair Value	Gain	(Loss)	Fair Value	Portiono					
	<del></del>	COST	!	Fair Value	Gain	(LOSS)	Fair Value	POLITOIIO					
Residential						<u>, , , , , , , , , , , , , , , , , , , </u>							
Residential Agency	\$	56	\$	57	\$	1	1%	0%					
Residential Agency Prime (Non-Agency)	\$	56 1,273		57 1,409		1 136	1% 32%	0% 5%					
Residential Agency Prime (Non-Agency) Alt-A	\$	56 1,273 791		57 1,409 851		1 136 60	1% 32% 19%	0% 5% 3%					
Residential Agency Prime (Non-Agency) Alt-A Subprime	\$	56 1,273 791 400		57 1,409 851 429		1 136 60 29	1% 32% 19% 10%	0% 5% 3% 1%					
Residential Agency Prime (Non-Agency) Alt-A	\$ \$	56 1,273 791		57 1,409 851		1 136 60	1% 32% 19%	0% 5% 3%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial		56 1,273 791 400 1,580	\$	57 1,409 851 429 1,660 <b>4,406</b>	\$ <b>\$</b>	1 136 60 29 80 306	1% 32% 19% 10% 38%	0% 5% 3% 1% 5%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial	\$	56 1,273 791 400 1,580	\$	57 1,409 851 429 1,660 <b>4,406</b>	\$ \$ ecembe	1 136 60 29 80	1% 32% 19% 10% 38% 100%	0% 5% 3% 1% 5%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial	\$	56 1,273 791 400 1,580 <b>4,100</b>	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b>	\$  secember	1 136 60 29 80 306 r 31, 201	1% 32% 19% 10% 38% 100%	0% 5% 3% 1% 5% 14%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total	\$	56 1,273 791 400 1,580 <b>4,100</b>	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b>	\$  secember	1 136 60 29 80 306 r 31, 201	1% 32% 19% 10% 38% 100%	0% 5% 3% 1% 5% 14%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type Residential	\$ A	56 1,273 791 400 1,580 <b>4,100</b> mortized Cost	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> De	\$ ecembe Unre Gain	1 136 60 29 80 306 r 31, 201 ealized (Loss)	1% 32% 19% 10% 38% 100% 5 % of Fair Value	0% 5% 3% 1% 5% 14% % of Inv Portfolio					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type Residential Agency	\$	56 1,273 791 400 1,580 <b>4,100</b> mortized Cost	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> <b>D</b> o	\$  secember	1 136 60 29 80 306 r 31, 201 ealized (Loss)	1% 32% 19% 10% 38% 100% 5  % of Fair Value	0% 5% 3% 1% 5% 14% W of Inv Portfolio					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type Residential Agency Prime (Non-Agency)	\$ A	56 1,273 791 400 1,580 4,100 mortized Cost	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> <b>D</b> Fair Value	\$ ecembe Unre Gain	1 136 60 29 80 306 r 31, 201 ealized (Loss)	1% 32% 19% 10% 38% 100%  5  % of Fair Value  3% 31%	0% 5% 3% 1% 5% 14% % of Inv Portfolio					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type Residential Agency Prime (Non-Agency) Alt-A	\$ A	56 1,273 791 400 1,580 4,100 mortized Cost 109 1,270 553	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> Di Fair Value	\$ ecembe Unre Gain	1 136 60 29 80 306 r 31, 201 ealized (Loss)	1% 32% 19% 10% 38% 100%  5  % of Fair Value  3% 31% 13%	0% 5% 3% 1% 5% 14% W of Inv Portfolio					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type  Residential Agency Prime (Non-Agency) Alt-A Subprime	\$ A	56 1,273 791 400 1,580 4,100 mortized Cost 109 1,270 553 415	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> Di Fair Value	\$ ecembe Unre Gain	1 136 60 29 80 306 r 31, 201 ealized (Loss) 7 138 62 36	1% 32% 19% 10% 38% 100%  5  % of Fair Value  3% 31% 13% 10%	0% 5% 3% 1% 5% 14% % of Inv Portfolio 0% 5% 2%					
Residential Agency Prime (Non-Agency) Alt-A Subprime Commercial Total  By Asset Type Residential Agency Prime (Non-Agency) Alt-A	\$ A	56 1,273 791 400 1,580 4,100 mortized Cost 109 1,270 553	\$ <b>\$</b>	57 1,409 851 429 1,660 <b>4,406</b> Di Fair Value	\$ ecembe Unre Gain	1 136 60 29 80 306 r 31, 201 ealized (Loss)	1% 32% 19% 10% 38% 100%  5  % of Fair Value  3% 31% 13%	0% 5% 3% 1% 5% 14% W of Inv Portfolio					

## American Financial Group, Inc. Mortgage-Backed Securities - Credit Rating (\$ in millions)



September 30, 2016

	September 30, 2010												
By Credit Rating (a)		Amortized Cost		Fair Value	_	realized n (Loss)	% of Fair Value						
Investment grade													
AAA	\$	1,937	\$	2,038	\$	101	36%						
AA		197		203		6	4%						
Α		301		315		14	5%						
BBB		264		280		16	5%						
Subtotal - investment grade		2,699		2,836		137	50%						
ВВ		237		238		1	4%						
В		334		336		2	6%						
Other		2,027		2,258		231	40%						
Total	\$	5,297	\$	5,668	\$	371	100%						

96% of the mortgage-backed security portfolio has an NAIC 1 designation.

Decem	her	21	20	115

By Credit Rating (a)	-	Amortized Cost	Fair Value	 realized n (Loss)	% of Fair Value
Investment grade				<u></u>	
AAA	\$	2,409	\$ 2,494	\$ 85	43%
AA		255	263	8	5%
Α		329	345	16	6%
BBB		272	292	20	5%
Subtotal - investment grade		3,265	3,394	129	59%
BB		253	258	5	5%
В		305	311	6	5%
Other		1,530	1,759	229	31%
Total	\$	5,353	\$ 5,722	\$ 369	100%

97% of the mortgage-backed security portfolio has an NAIC 1 designation.

(a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.



Appendix A
American Financial Group, Inc.
Fixed Maturities - Credit Rating by Type
(\$ in millions)

Fair Value - September 30, 2016

By Credit Rating (a)		US Gov	Munis	Frgn gov	RMBS	CMBS	ABS	Corp/Oth	Total	% Total
Investment grade										
AAA	\$	296	\$ 1,765	\$ 179	\$ 543	\$ 1,495	\$ 2,127	\$ 229	\$ 6,634	19%
AA		42	4,592	31	140	63	1,463	1,123	7,454	21%
A		-	516	57	169	146	1,647	6,108	8,643	24%
BBB			 76	 3	 204	76	 599	8,054	 9,012	25%
Subtotal - Investment grade		338	6,949	270	1,056	1,780	5,836	15,514	31,743	89%
ВВ		_	7	-	196	42	16	462	723	2%
В		-	9	-	310	26	1	130	476	1%
CCC, CC, C		-	9	-	953	-	4	13	979	3%
D		_	-	 _	 827	-	 	_	827	2%
Subtotal - Non-Investment grade		-	25	-	2,286	68	21	605	3,005	8%
Not Rated	_	8	 102	 1	 478	 	 33	 372	 994	3%
Total	\$	346	\$ 7,076	\$ 271	\$ 3,820	\$ 1,848	\$ 5,890	\$ 16,491	\$ 35,742	100%

Fair Value - December 31, 2015

By Credit Rating (a)		US Gov	Munis	Frgn gov	 RMBS	CMBS	ABS	Corp/Oth	 Total	% Total
Investment grade										
AAA	\$	262	\$ 1,607	\$ 138	\$ 640	\$ 1,854	\$ 1,986	\$ 168	\$ 6,655	20%
AA		44	4,488	32	151	112	1,239	888	6,954	21%
Α		-	569	62	173	172	1,252	5,741	7,969	25%
BBB		-	 92	-	248	 44	 429	6,694	 7,507	23%
Subtotal - Investment grade		306	6,756	232	 1,212	2,182	 4,906	13,491	29,085	88%
BB		-	20	-	258	-	14	473	765	3%
В		-	-	-	306	6	2	103	417	1%
CCC, CC, C		-	9	-	894	-	4	11	918	3%
D		-	_	-	445	 -	 -	3	 448	1%
Subtotal - Non-Investment grade		-	29	-	1,903	6	20	590	2,548	8%
Not Rated	_	15	 100	 	 419	 	 8	 363	 905	3%
Total	\$	321	\$ 6,885	\$ 232	\$ 3,534	\$ 2,188	\$ 4,934	\$ 14,444	\$ 32,538	100%

<sup>(</sup>a) If two agencies rate a security, the rating displayed above is the lower of the two; if three or more agencies rate a security, the rating displayed is the second lowest.