

# Specialty Property and Casualty Insurance

**Association of Insurance and Financial Analysts (AIFA)  
2026 Annual Conference**

*March 2, 2026*



# Forward Looking Statements

Certain statements made during this presentation, as well as included in this document, are not historical facts and may be considered “forward-looking statements” and are based on estimates, assumptions and projections which management believes are reasonable but by their nature subject to risks and uncertainties. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements.

The reasons which could cause actual results and/or financial condition to differ materially from those suggested by such forward-looking statements include but are not limited to those discussed or identified from time-to-time in AFG’s filings with the Securities and Exchange Commission, including the annual report on Form 10-K and the quarterly reports on Form 10-Q. We do not promise to update such forward-looking statements to reflect actual results or changes in assumptions or other factors that could affect these statements.

Core net operating earnings is a non-GAAP financial measure which sets aside items that are generally not considered to be part of ongoing operations, such as net realized gains and losses, as well as other significant items that are not able to be estimated with reasonable precision, or that may not be indicative of ongoing operations. AFG believes that this non-GAAP measure is a useful tool for investors and analysts in analyzing ongoing operating trends of AFG.

# A History Dating Back More Than 150 Years

We are specialists in providing P&C insurance products that help businesses manage their unique financial risks and exposures.

Over **55%** of Specialty P&C Group gross written premium is produced by businesses with “top 10” market rankings

Superior Underwriting  
Talent

**7.6%**

*Points of COR outperformance vs. peers over 10-year period ended 12/31/2025*

Specialty P&C  
Combined Ratio

**13 years**

*Consecutive years under 94% over the 13-year period ended 12/31/2025.*



Overall Specialty P&C combined ratio of 91.0% for the twelve months ended December 31, 2025

# Top Tier Specialty Property & Casualty Insurer



*Our values form the foundation of our business, shape our priorities, and set our expectations for how we conduct our business, service our customers and interact with each other.*

## Our Core Values

for all the *great* you do®

Specialization  
Entrepreneurial Spirit  
Accountability

OUR  
FOUNDATION

Integrity  
Discipline  
Respect for Others

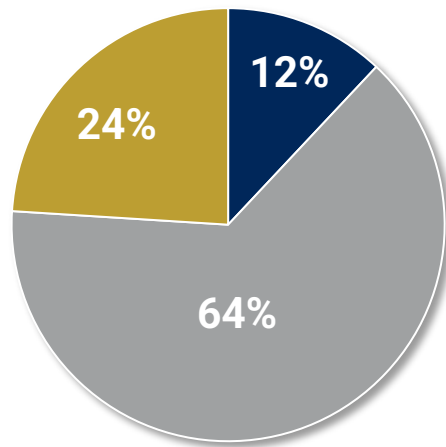
OUR  
EXPECTATIONS

Customer Focus  
Clear & Open  
Communication  
Family & Community

OUR  
PRIORITIES

# Strategic Alignment of Interests for Optimal Results

## Significant Ownership by Management



Individual Investors  
 Institutional Investors  
 Family, Executives and Retirement Plan



## Unique, Incentive-Based Programs for P&C Business Leaders

- Annual awards
  - based on AY COR targets derived from ROE thresholds
  - paid over 2-3 years; claw back feature
- Long Term Incentive Comp (LTIC) Plan
  - 5-year measurement period based on AY COR targets derived from ROE thresholds
  - paid out over the following 4-5 years
- Attract, retain and reward key operating executives & officers

## Profit Sharing for Employees

- Our Profit-Sharing Plan is a key component of AFG's Total Rewards Program, rewarding eligible employees for their contributions toward overall performance

## Innovator in Risk Sharing and Alternative Risk Transfer Programs For Policyholders and Agents

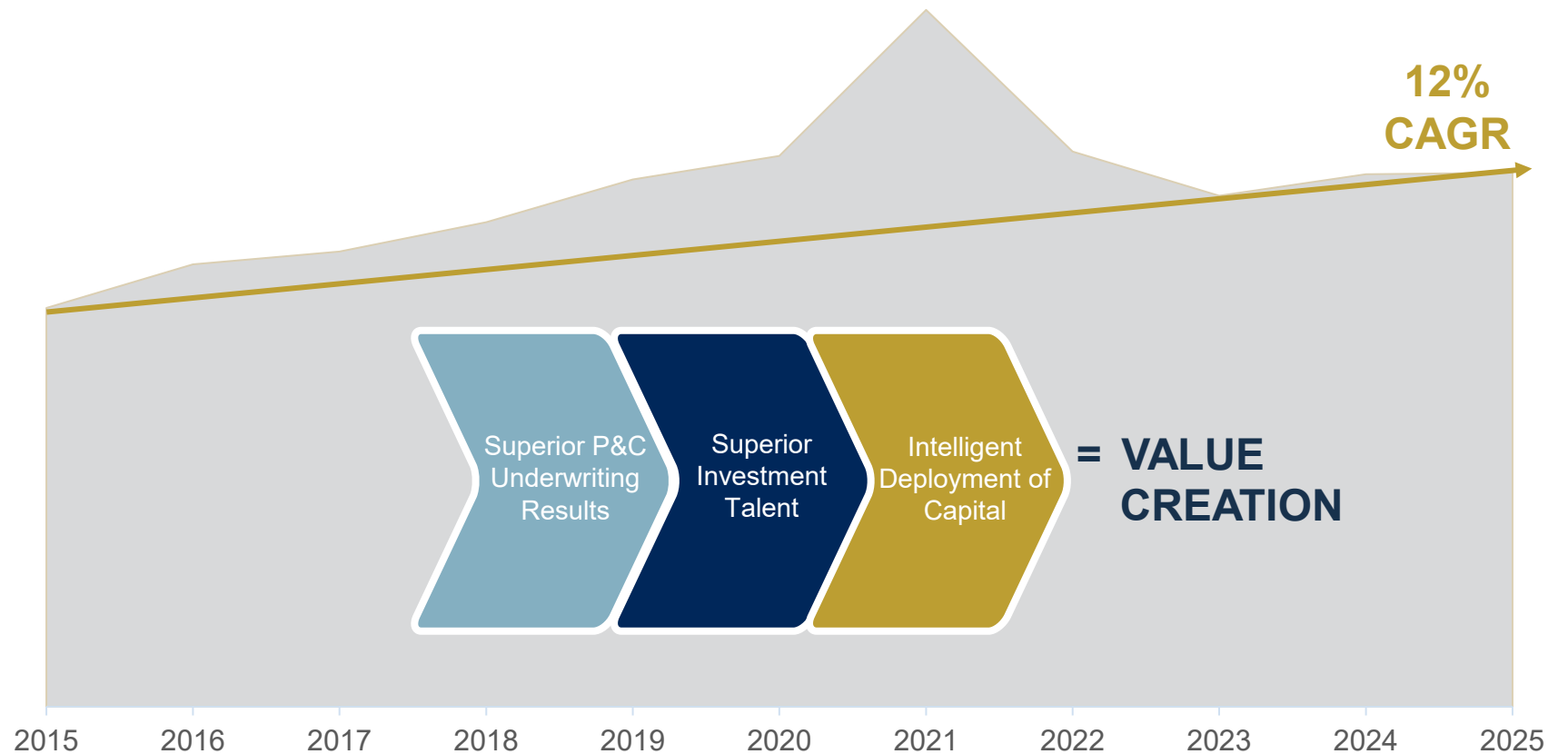


- A leader in providing risk sharing alternatives to the passenger transportation, moving & storage and trucking specialty transportation industries
- Through collaboration and specialized knowledge, we work with a variety of agency and group risk sharing programs in a wide range of industry segments in our Targeted Markets operations
- Our Strategic Comp business offers unique coverage options for workers' comp accounts that include higher retentions and specialty loss prevention – giving businesses more control over their costs, risks, and outcomes
- Innovative commission structures for distribution partners reward production of profitable business

# Building Long-Term Value for AFG Shareholders

## 10 YEAR VIEW OF TOTAL VALUE CREATION

Growth in BVPS  
Excluding AOCI +  
Dividends



# Focusing on What We Know Best

Sale of Commercial Lines Division

IPO of Infinity Property and Casualty; exit personal auto business



Acquired all minority shares of Great American Financial Resources, Inc.

Start-up of Public Sector Division

Sale of Medicare supplement & critical illness businesses

Acquisition of Summit Holding Southeast, Inc.

Start-up of Aviation Division

Acquisition of Public Sector renewal rights

Acquired remaining 49% of NATL shares not owned by AFG

Start-up of El Aguila Specialty P&C Division

Start-up of Accident & Health Business

Acquisition of Atlas Financial paratransit business

Acquisition of Verikai, Inc.

Sale of Annuity Business



Acquisition of Crop Risk Services

1998

2000

2003

2005

2007

2008

2010

2012

2013

2014

2015

2016

2018

2019

2020

2021

2022

2023

Start-up of Financial Institution Services



Acquisition of Farmer's Crop Insurance Alliance

IPO of National Interstate Corporation



Acquisitions of Strategic Comp & Marketform Group Ltd.

Start-up of Environmental Division

Acquisition of Vanliner



Start-up of Professional Liability Division



Sale of long-term care business

Start-up of Great American's Singapore branch

Start-up of M&A Liability Division

Acquisition of Tank Owner Members Insurance Company (TOMIC) business

Acquisition of ABA Insurance Services Inc. (ABAIS)

Sale of Neon and exit from Lloyd's market

Start-up of Medical Stop Loss Business

Start-Ups

Acquisitions

Dispositions

# Specialty P&C Insurance Operations

*We are specialists in providing property and casualty insurance solutions that fulfill today's needs and tomorrow's dreams. We are a trusted partner in delivering long-term value to our customers, employees and investors.*

## PROPERTY & TRANSPORTATION

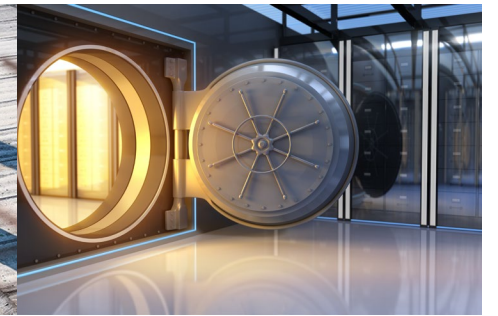
Agribusiness (farm & ranch)  
Commercial Automobile  
Commercial Property  
Crop  
Equine Mortality  
Inland and Ocean Marine

## SPECIALTY CASUALTY

Cyber Risk  
Excess and Surplus  
Executive & Professional Liability  
General Liability  
M&A Liability  
Medical Stop Loss  
Public Entities  
Targeted Programs  
Umbrella and Excess Liability  
Workers' Compensation

## SPECIALTY FINANCIAL

Fidelity / Crime  
Financial Institution Services  
Lease and Loan Services  
Surety  
Trade Credit



# Great American Insurance Company's Ratings

**A+**

Superior

**A+**

Strong

**A1**



**S&P Global**  
Ratings

**MOODY'S**

Diversified product offerings in niche markets  
Consistent, solid underwriting results  
Strong market positions  
Strong capitalization  
Low catastrophe risk profile

## The Numbers Tell Our Story

**3,000**

Property and casualty insurance companies in the United States

**50**

Companies on the Ward's 50 List for safety, consistency and performance

**4**

Rated "A" (Excellent) or better by AM Best for 115 or more years

**3**

on both lists

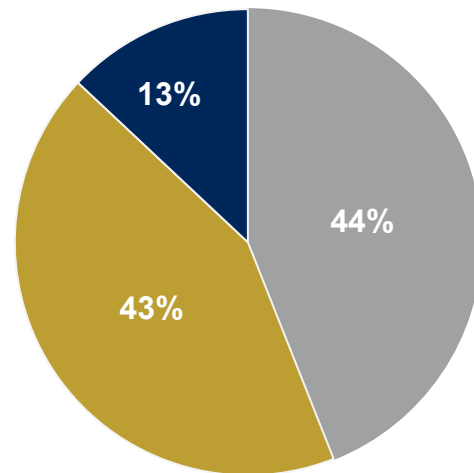
**1**

Great American Insurance Company is 1 of the three

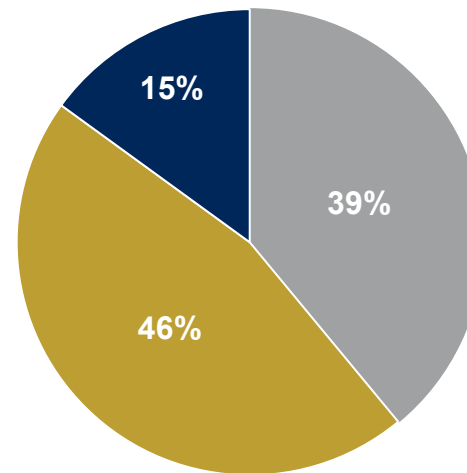
# Specialty Property & Casualty Premium

Low correlation • Lower relative coastal exposure

**Gross Written Premiums  
2025  
\$10.7 Billion**



**Net Written Premiums  
2025  
\$7.1 Billion**

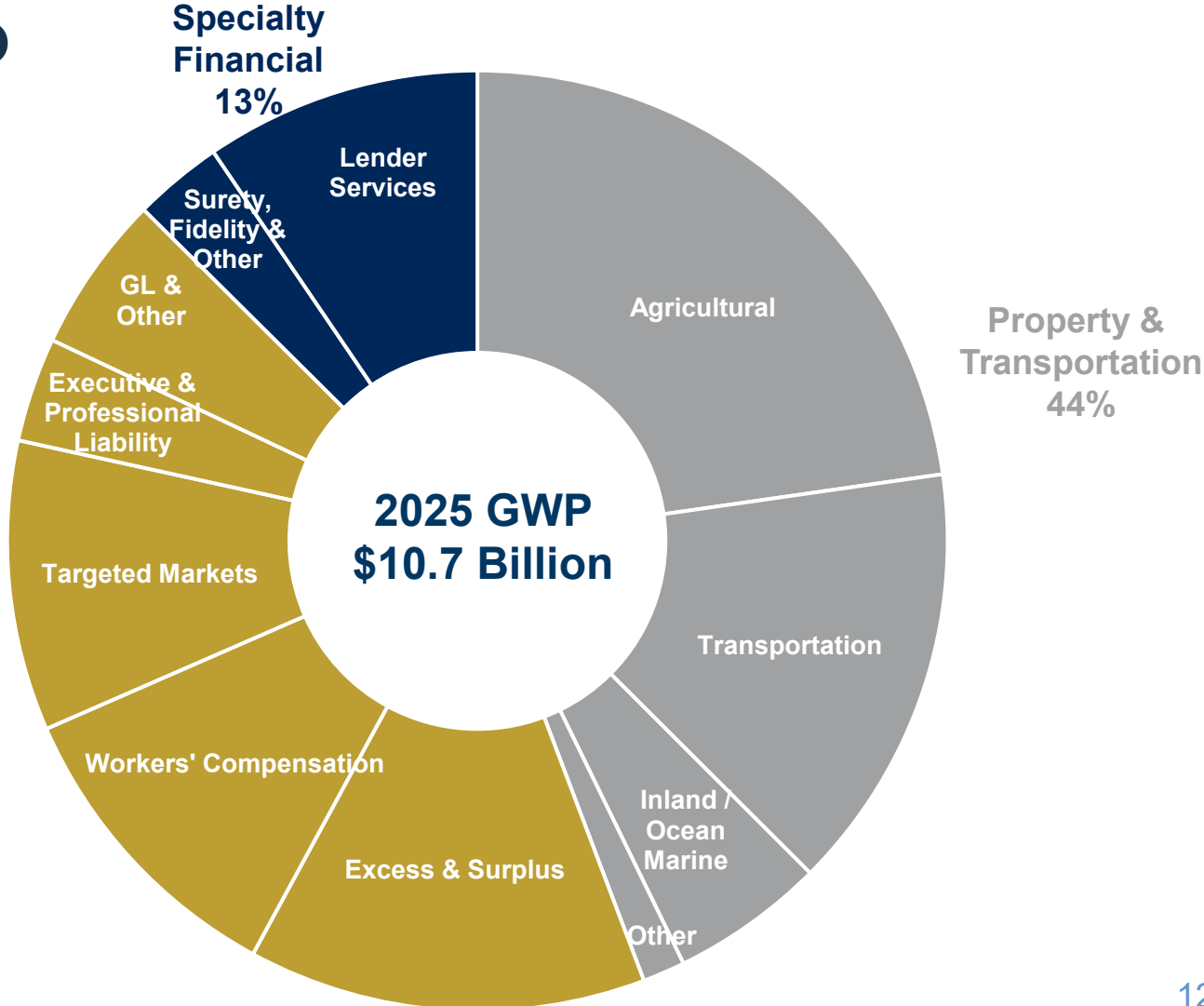


- Property & Transportation
- Specialty Casualty
- Specialty Financial

In 2025, over 55% of P&C Group GWP produced by businesses with “Top 10” market rankings including: ABAIS • Crop • Equine • Fidelity/Crime • Financial Institution Services • FL Workers Comp • Moving & Storage • Non-Profit/Social Services • Ocean Marine • Passenger Transportation • Public Entity • Trade Credit • Trucking

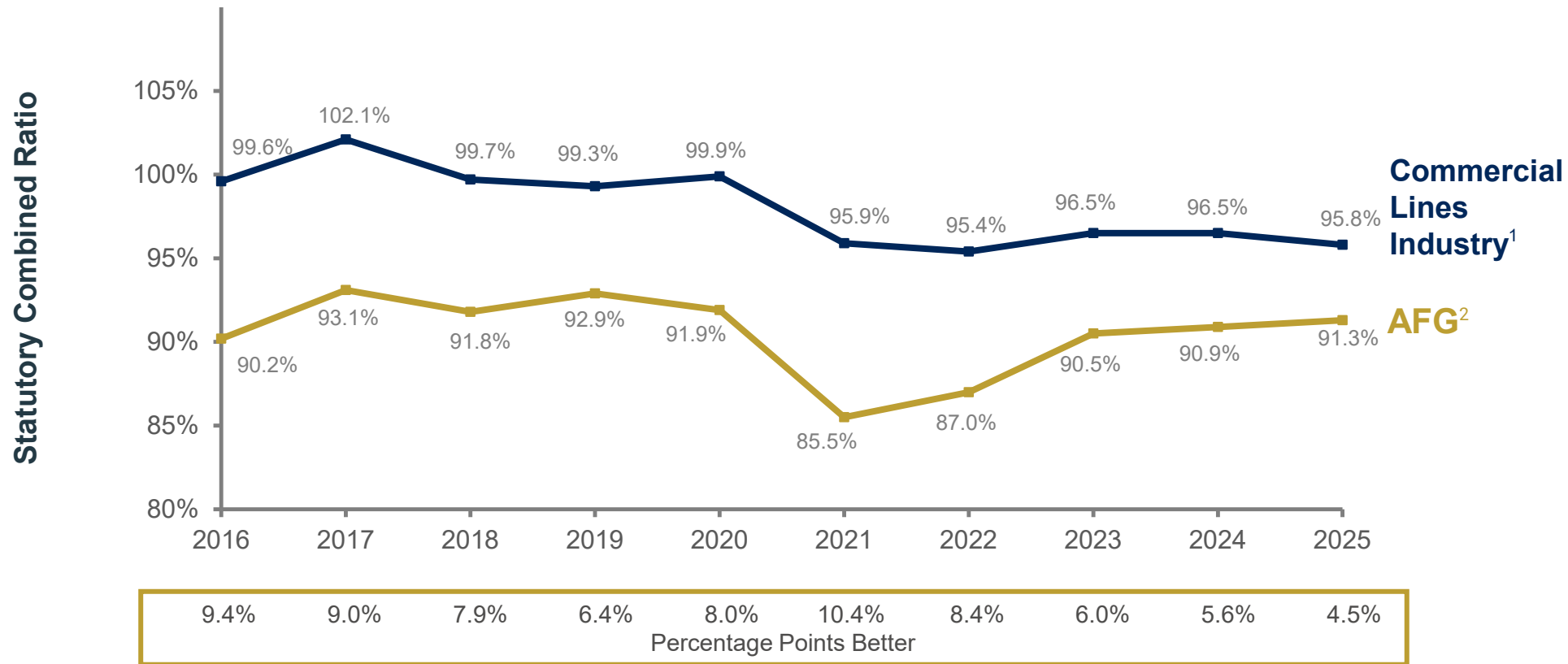
# Diversified Product Portfolio

*Our Property & Casualty insurance operations provide a wide variety of specialty commercial coverages to niche industries*



GAAP Gross Written Premiums, by AFG Reporting Group

# Superior Underwriting Talent

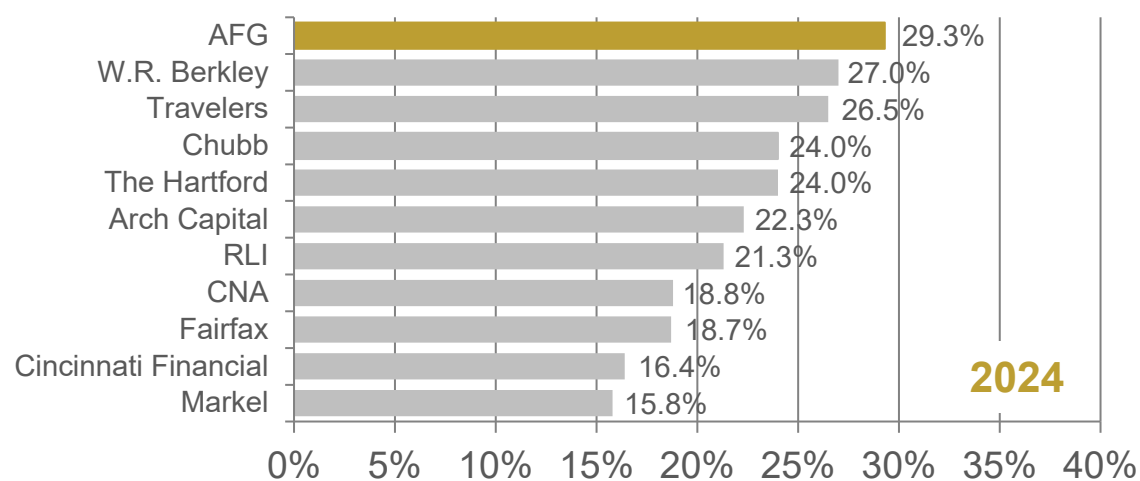
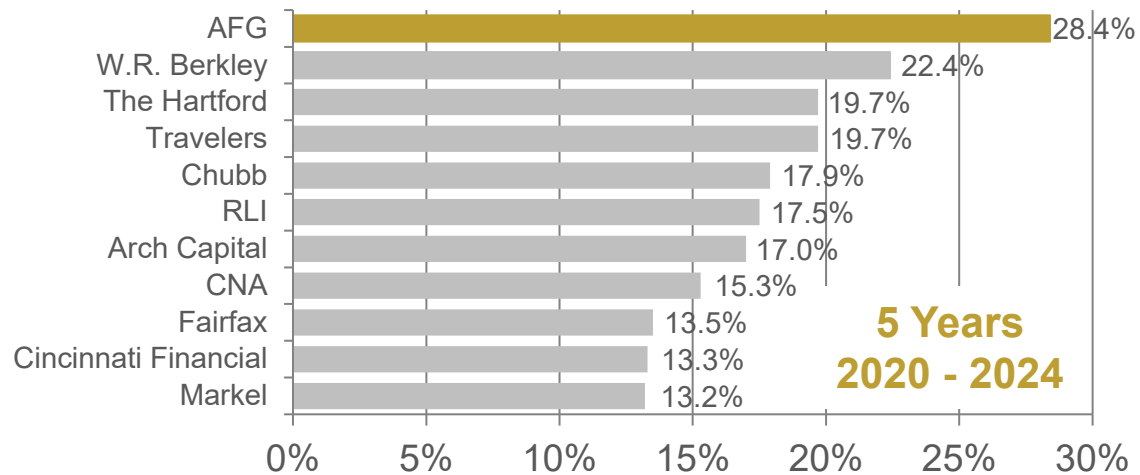
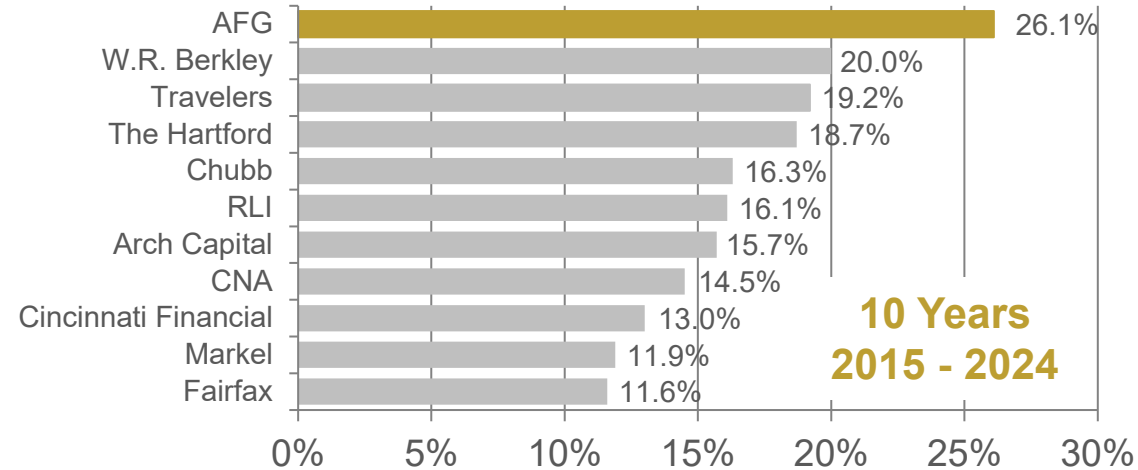
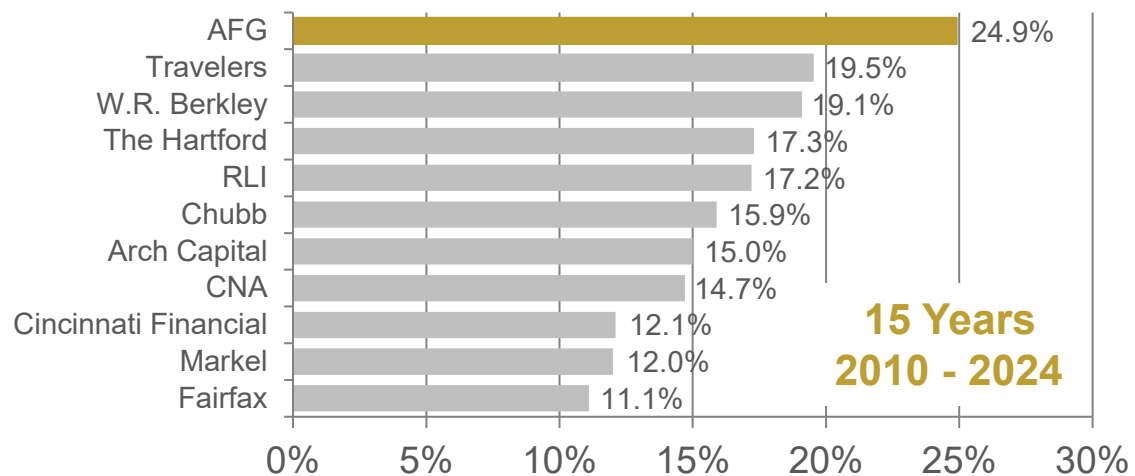


**7.6%**  
Points Better Over the 10-Year Period Ended 12/31/2025

<sup>1</sup> Commercial Lines Industry based on data from AM Best's Market Segment Report – February 23, 2026.

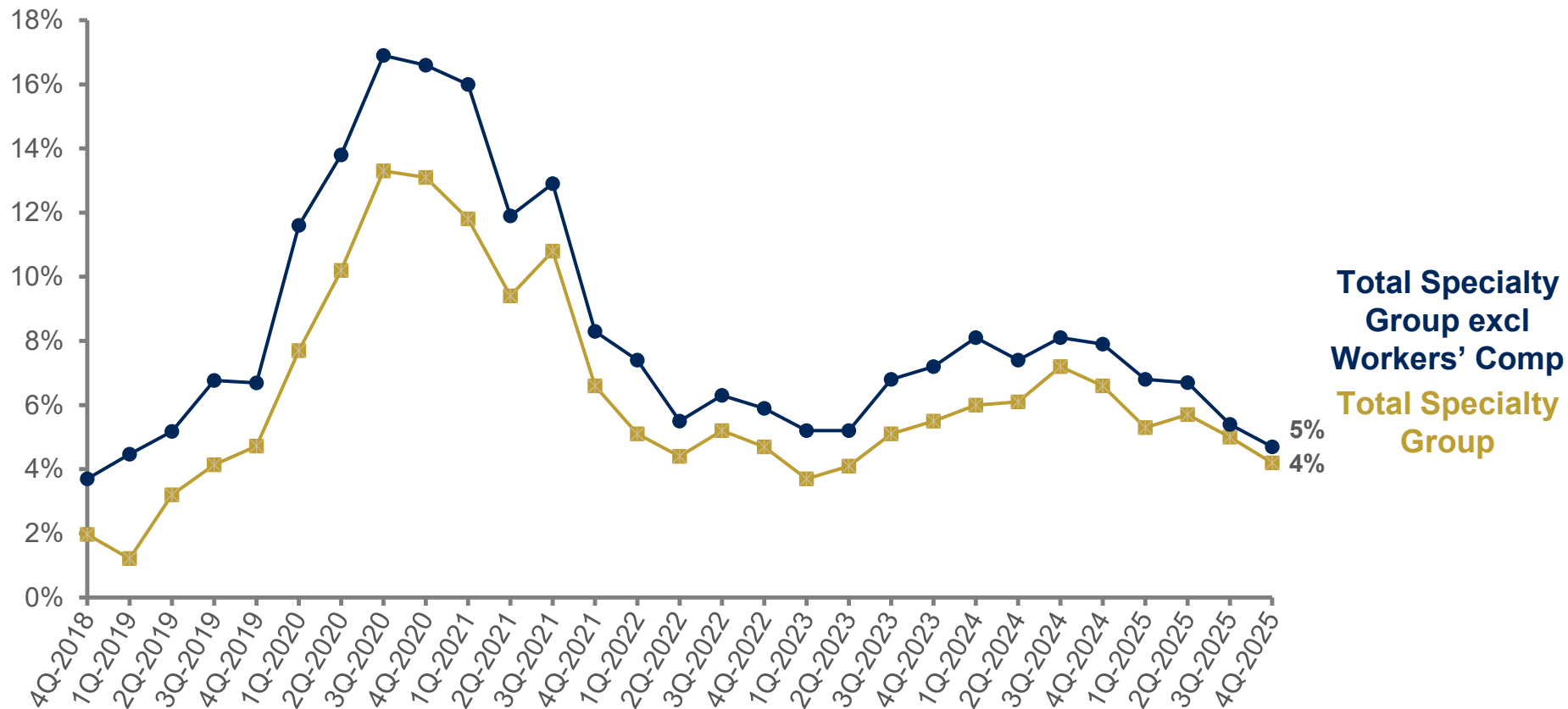
<sup>2</sup> 2016-2025 American Financial Group Form 10-K filings.

# Pretax Property & Casualty Returns



Source: Dowling & Partners. Pretax P&C Returns based on P&C Statutory Surplus.  
Arch and Fairfax calculations based on average common shareholders' equity.

# Specialty P&C Pricing Trends

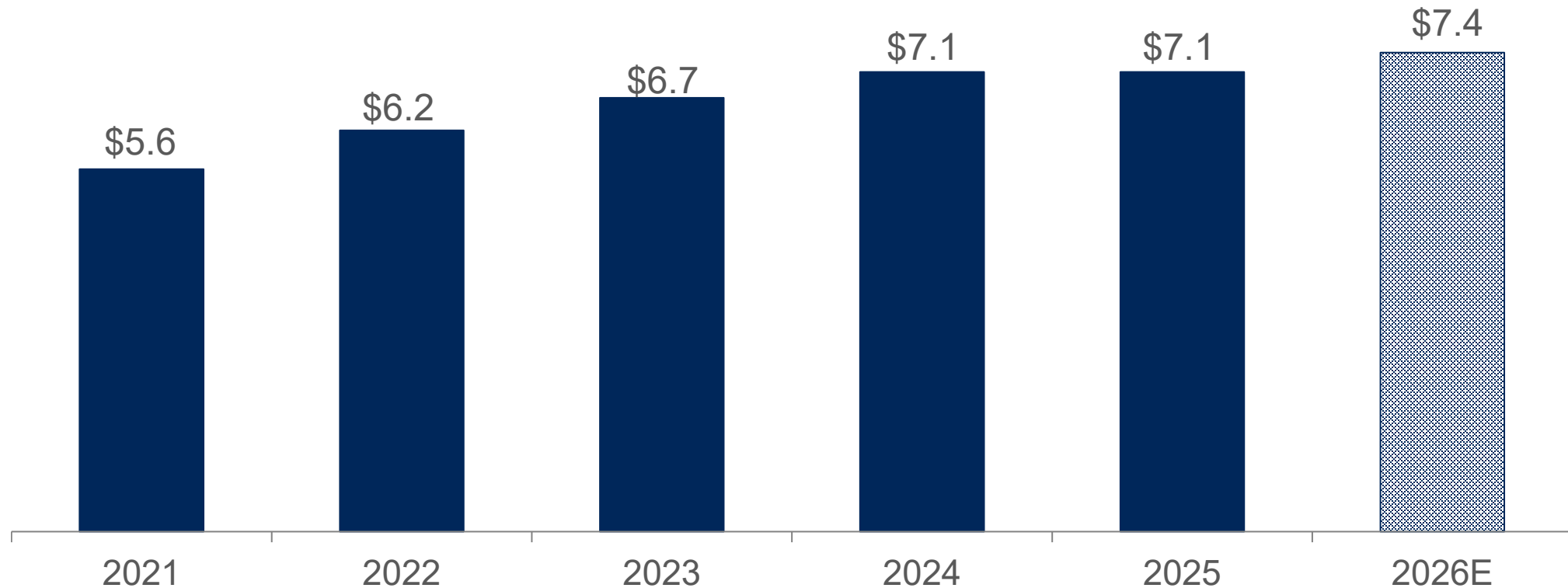


The impact of cumulative rate increases over time has generally enabled us to stay ahead of prospective loss ratio trends and helps us to feel confident in the adequacy of our reserves.

# Specialty Property & Casualty Premium Growth

Dollars in billions

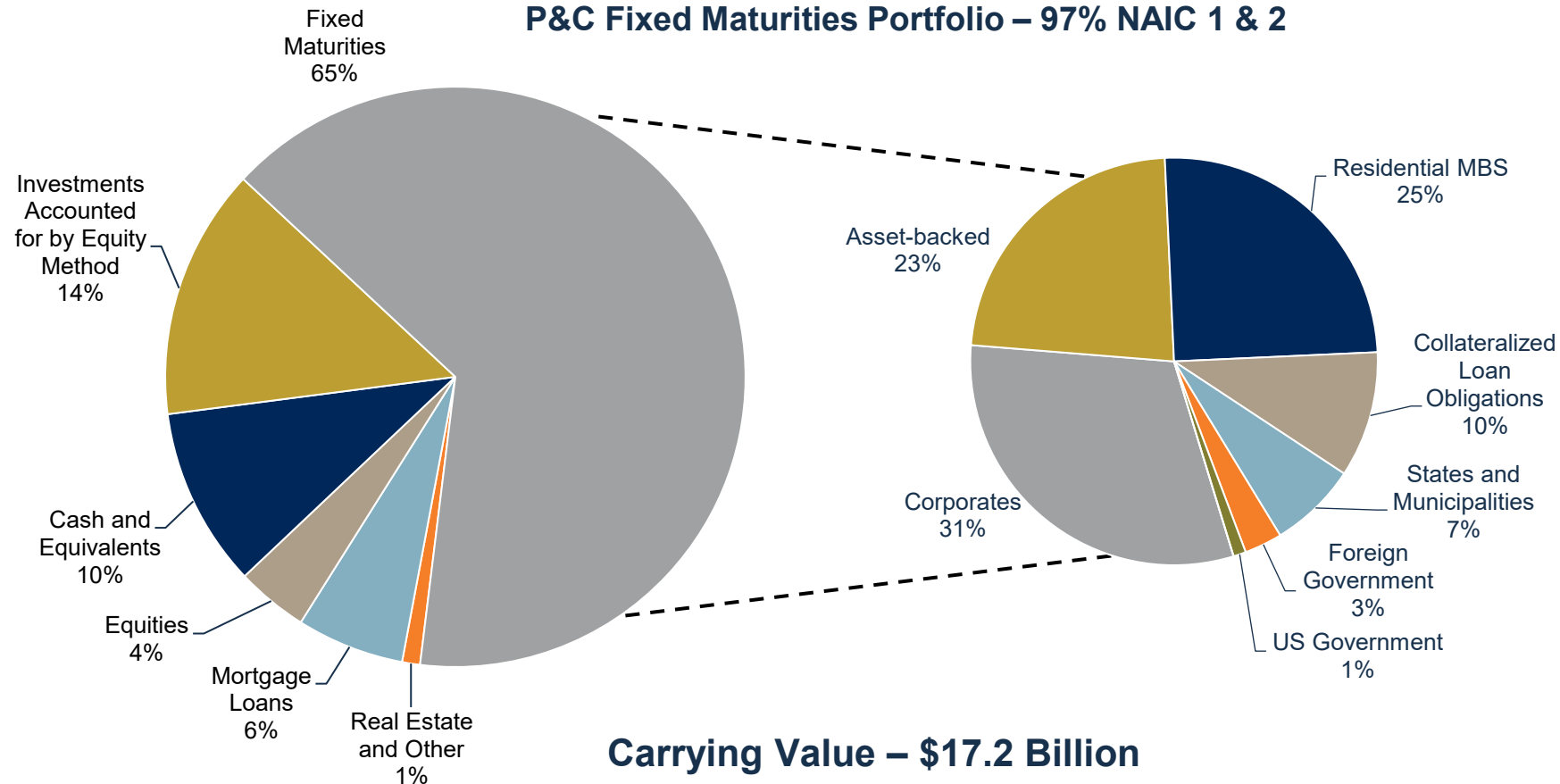
## P&C Net Written Premium



# AFG Investment Portfolio

As of December 31, 2025

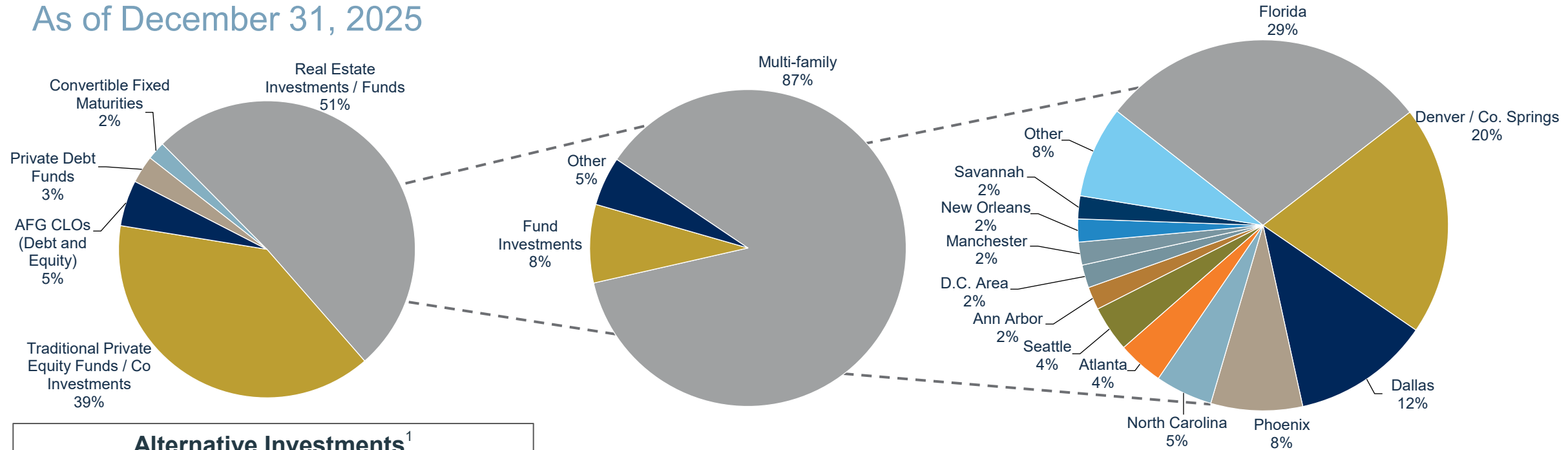
**Fixed Maturities Portfolio – 96% investment grade**  
**P&C Fixed Maturities Portfolio – 97% NAIC 1 & 2**



**Carrying Value – \$17.2 Billion**

# AFG Investment Portfolio – Alternative Investments

As of December 31, 2025



**Alternative Investments<sup>1</sup>**  
**Total = \$2.8 Billion**  
**(16% of total cash and investments)**  
**0.9% annualized return in 4Q25; 2.5% YTD<sup>2</sup>**

1 Alternative investments consist of investments accounted for using the equity method, equity securities, and fixed maturities MTM through investment income and AFG managed CLOs  
 2 Longer term, AFG expects annual returns averaging 10% or better.

# Investment Portfolio Characteristics

	P&C Portfolio 12/31/25
Approximate Duration – Fixed Maturities including cash & cash equivalents	<b>2.9 years</b>
Annualized yield on fixed maturity securities before investment expenses	
Quarter ended 12/31/2025:	<b>5.11%</b>

Annualized yield is calculated by dividing investment income for the quarter by the average cost over the quarter. Average cost is the average of the beginning and ending quarter asset balances.

## *Positioning & Outlook*

Short Duration – Increased duration of P&C fixed maturity portfolio in the higher interest rate environment, including cash and cash equivalents, from approximately 2.0 years at 12/31/2021 to approximately 2.9 years at 12/31/2025.

- Insurance company fixed maturities duration (including cash) remains short relative to liability duration.

Low Credit Risk – Significant capacity for AFG to take advantage of wider spreads offered in times of market disruption.

- AFG’s current reinvestment rate in its P&C fixed maturity portfolio is approximately 5.25%.

# A History of Investment Outperformance

17-Year Investment Outperformance  
Relative to Industry 1.31% per year

Outperformance equivalent to  
~300 bps of incremental annualized  
economic after-tax return on capital  
over 17 years

17-year cumulative outperformance  
equates to  
\$2.0 billion pre-tax



Property & Casualty Insurance Peers			
<u>Total Investment Portfolio Annualized Total Returns Ended 2024</u>			
	3 Years	5 Years	17 Years
#1 The Cincinnati Insurance Cos.	2.15%	4.99%	5.61%
#2 <b>AFG P&amp;C Group</b>	<b>3.51%</b>	<b>3.85%</b>	<b>5.15%</b>
#3 Market	1.77%	3.61%	5.05%
#4 American National	0.81%	2.71%	4.59%
#5 Old Republic Insurance	1.87%	3.04%	4.33%
#6 CNA	-1.30%	1.36%	4.11%
#7 The Hanover Insurance Group	-0.36%	1.47%	4.11%
#8 Travelers	-0.17%	1.47%	3.98%
#9 RLI	0.29%	2.36%	3.94%
#10 Argo	1.37%	2.12%	3.90%
#11 W. R. Berkley Corp.	2.08%	2.46%	3.80%
#12 Chubb	1.26%	2.50%	3.75%
#13 Assurant	0.12%	1.72%	3.70%
#14 HCC Property & Casualty	0.86%	1.81%	3.65%
#15 Baldwin & Lyons Group/Protective	0.96%	1.46%	3.56%
#16 The Hartford	1.41%	2.22%	3.49%
#17 Arch Capital	1.94%	2.36%	3.33%
#18 Alleghany	-0.69%	1.13%	3.24%
#19 AXA XL	-0.01%	1.66%	2.94%
P&C Industry (exc. Berkshire and State Farm)	1.01%	2.49%	3.84%
<b>AFG relative to P&amp;C Industry</b>	<b>2.50%</b>	<b>1.36%</b>	<b>1.31%</b>

Source: S&P Market Intelligence & Blackrock

# Strong Financial Position

Dollars in millions, except per share data

## Capital Management

- Above target levels for all rating agencies
- Fourth quarter regular dividends = \$73 million
- Paid special dividend of \$2.00 per share (\$167 million) in November 2025
- Total capital returned to shareholders in 2025 = \$707 million
- Special dividend of \$1.50 per share (\$125 million) paid on February 25, 2026

## Long-Term Debt

- No debt maturities until 2030
- No borrowings under \$450 million credit line

## Financial Strength Ratings - U.S. Based P&C Insurers (where rated)

- A.M. Best: All companies = A+
- Standard & Poor's: All companies = A+
- Moody's: All companies = A1

	<u>Dec 31, 2025</u>	<u>Dec 31, 2024</u>
Principal amount of long-term debt	\$ 1,848	\$ 1,498
Shareholders' equity, excluding AOCI	4,870	4,706
Total capital, excluding AOCI	\$ 6,718	\$ 6,204
<b>Ratio of debt to total capital, excluding AOCI<sup>1</sup></b>		
Including subordinated debt	27.5%	24.1%
Excluding subordinated debt	17.5%	13.3%
Common shares outstanding (millions)	83.422	83.978
<b><u>Book value per share:</u></b>		
Book value per share	\$ 57.78	\$ 53.18
Book value per share, excluding AOCI	58.38	56.03
Tangible, excluding AOCI <sup>2</sup>	52.20	49.98

1 The ratio is calculated by dividing the principal amount of AFG's long-term debt by its total capital, which includes long-term debt and shareholders' equity, excluding AOCI.

2 Excludes AOCI, goodwill and intangibles.

# Intelligent Use of Excess Capital

## 2026 Capital Management

- \$1.50 per share special dividend paid in February 2026

## 2025 Capital Management

- Returned \$707 million of capital to shareholders
  - \$274 million in regular common stock dividends
  - \$334 million in special dividends
  - \$99 million in share repurchases
- 10% increase in regular annual dividend, beginning in October 2025
  - 20<sup>th</sup> consecutive annual dividend increase
- Two special dividends totaling \$4.00 per share in 2025
- 5.0 million shares remaining in repurchase authorization as of December 31, 2025

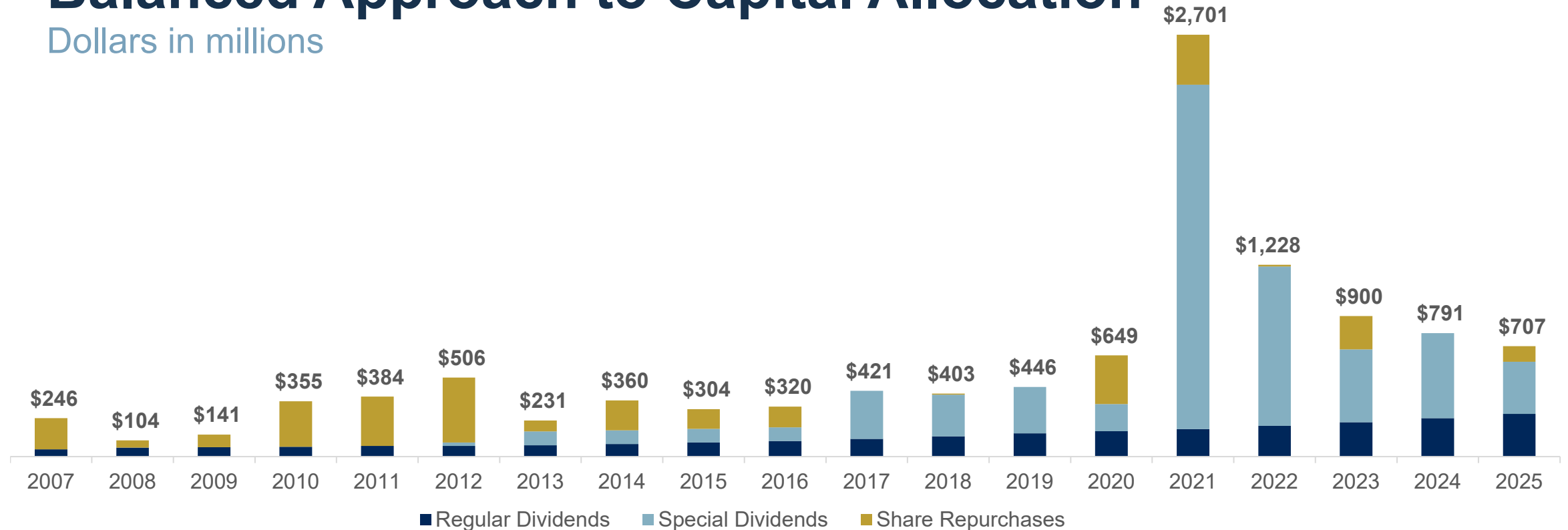
## Capital Returned to Shareholders Five Years Ended 12/31/2025 (in millions)

Dividends Paid	\$ 5,685
Repurchases	<u>642</u>
Total	<u>\$ 6,327</u>

***\$6.3 Billion Returned to Shareholders***

# Balanced Approach to Capital Allocation

Dollars in millions

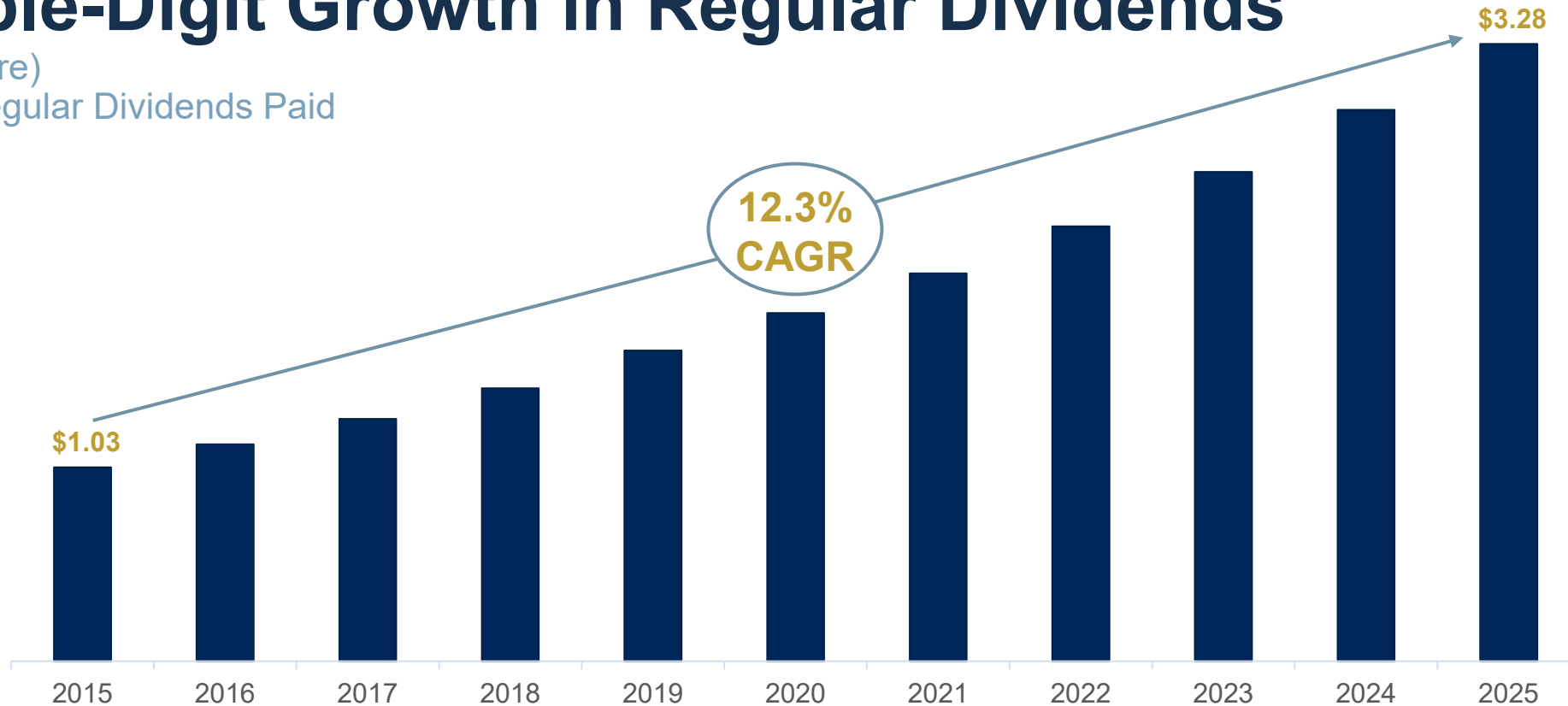


Between years 2009 – 2012, AFG repurchased 33.7 million shares at a weighted average price of approximately 90.5% of adjusted book value (*book value per share excluding appropriated retained earnings and net unrealized gains (losses) related to fixed maturities*).

# Double-Digit Growth in Regular Dividends

(\$ per share)

Annual Regular Dividends Paid



*Including the \$1.50 per share special dividend paid in February 2026, and the \$4.00 in special dividends paid in 2025, AFG has paid \$71.30 per share in special dividends since 2013.*

# Protecting What Matters

We sustain AFG’s business success by effectively managing risk—financial, social, environmental—to help create stability for our customers and deliver value to our shareholders.

We focus our corporate responsibility and sustainability strategies in four primary areas where AFG can achieve the most direct and substantial results:

- Operating our business with integrity and managing financial risk
- Giving back to our communities and promoting social opportunity
- Creating a welcoming and rewarding place to work and build a career *Be here. Be great.*
- Managing environmental risk and operating sustainably

for the *greater* good



Learn more about our corporate responsibility efforts and our Sustainability Accounting Standards Board Report at: [AFGinc.com/About-Us/Corporate-Social-Responsibility](https://AFGinc.com/About-Us/Corporate-Social-Responsibility).



# Appendix

# Financial Highlights – 2025

Dollars in millions, except per share data

- Results of Operations:
  - Core net operating earnings
  - Core net operating earnings per share
  - Average number of diluted shares
- Core Operating Return on Equity, excluding AOCI :
  - AFG Consolidated
- Book Value per Share:
  - Book value per share
  - Book value per share, excluding AOCI
  - Tangible, excluding AOCI<sup>1</sup>

Twelve Months Ended  
December 31,

	<u>2025</u>	<u>2024</u>
\$ 860	\$ 860	\$ 902
\$ 10.29	\$ 10.29	\$ 10.75
83.5	83.5	83.9
	<u>2025</u>	<u>2024</u>
18.2%	18.2%	19.3%
	<u>Dec. 31, 2025</u>	<u>Dec. 31, 2024</u>
\$ 57.78	\$ 57.78	\$ 53.18
58.38	58.38	56.03
52.20	52.20	49.98

**18.2%**  
Core Operating  
Return on Equity

**17.2%**  
Growth in  
BVPS x-AOCI +  
Dividends

# Specialty Property & Casualty Businesses

Dollars in millions

## Net Written Premium

	<u>Three Months Ended</u>			<u>Twelve Months Ended</u>		
	<u>12/31/25</u>	<u>12/31/24</u>	<u>% Change</u>	<u>12/31/25</u>	<u>12/31/24</u>	<u>% Change</u>
Specialty Property & Transportation	\$ 398	\$ 408	(2%)	\$ 2,771	\$ 2,846	(3%)
Specialty Casualty	796	773	3%	3,247	3,246	—%
Specialty Financial	250	279	(10%)	1,092	1,047	4%
<b>Total Specialty</b>	<b>\$ 1,444</b>	<b>\$ 1,460</b>	<b>(1%)</b>	<b>\$ 7,110</b>	<b>\$ 7,139</b>	<b>—%</b>

# Specialty Property & Casualty Businesses

## GAAP Combined Ratio

	<u>Three Months Ended</u>		<u>Twelve Months Ended</u>	
	<u>12/31/25</u>	<u>12/31/24</u>	<u>12/31/25</u>	<u>12/31/24</u>
Specialty Property & Transportation	70.6%	89.5%	87.8%	92.4%
Specialty Casualty	96.7%	91.4%	96.0%	91.2%
Specialty Financial	83.0%	80.7%	84.4%	87.2%
<b>Total Specialty</b>	<b>84.1%</b>	<b>89.0%</b>	<b>91.0%</b>	<b>91.2%</b>

# 2026 Business Plan Assumptions

- The following estimates and assumptions underlying our 2026 Business Plan are offered to assist investors and analysts with their modeling:
  - Growth in net written premiums of 3% to 5% from the \$7.1 billion reported in 2025
  - A combined ratio of approximately 92.5%
  - A reinvestment rate of approximately 5.25%
  - An annual return of approximately 8% on AFG's \$2.8 billion alternative investments portfolio
- We expect that performance in line with these business plan assumptions would result in core operating earnings per share of approximately \$11.00 for 2026, generating a core operating return on equity excluding AOCI of approximately 18%.

# Business Spotlight: Crop Insurance

Helping generations of farmers manage their risks since 1915

*Specialized Crop Coverage Including Multiple Peril Crop Insurance (MPCI), Crop-Hail, Named Peril Insurance*

*One of a select few private companies authorized by the United States Department of Agriculture Risk Management Agency (USDA RMA) to write MPCI policies.*

**#5 Ranked**

*Provider of Multi-Peril Crop Insurance*

**12%**

*Market Share*

*AFG is the **largest U.S.-based parent** company of an Approved Insurance Provider (AIP). Great American Insurance Company is one of the few original MPCI program participants.*



## MPCI Premium Breakdown by Crop

